



CITY OF CHARLESTON West Virginia



Council Member – 12th WARD

Joseph Jenkins
839 Gordon Drive
Charleston, West Virginia 25303
304-575-9202
joseph.jenkins@cityofcharleston.org

Finance Committee, Chair
Parking Committee, Chair
Public Safety Committee

AGENDA FINANCE COMMITTEE MEETING Monday, March 2, 2020 5:45 PM

I. DISCUSSION:

- a. Approval of Previous Minutes 2-18-2020.
- b. Approval of Previous Minutes 2-24-2020.
- c. Administration's Proposed Budget Presentation.

II. RESOLUTIONS:

- a. Resolution No. 298-20 - Authorizing the Mayor or City Manager to submit an application to the FEMA Assistance to Firefighter Grant Program to purchase bunker gear.
- b. Resolution No. 299-20 – Renewal of Property and Liability Insurance Coverage through Commercial Insurance Services.
- c. Resolution No. 300-20 – Authorizing the Mayor or City Manager to redeem two Lease-Revenue Refunding Bonds pertaining to the Public Safety Center (Series 2009A) and the Center for Arts and Science of West Virginia (Series 2010).
- d. Resolution No. 301-20 – Authorizing the Mayor or City Manager to purchase a Class 7 Grand Cherokee WKJH74 utility vehicle from Stephens Auto Center for \$26,059 pursuant to a competitively-sourced state-wide contract with the West Virginia Purchasing Division. The vehicle will replace a fleet vehicle (Unit 508) within the City Engineering Department pursuant to the City's vehicle life-cycle replacement schedule.

- e. Resolution No. 302-20 – Authorizing the Mayor or City Manager to purchase a Class 8 Grand Cherokee WKJH74 utility vehicle from Stephens Auto Center for \$28,924 pursuant to a competitively-sourced state-wide contract with the West Virginia Purchasing Division. The vehicle will replace a fleet vehicle (Unit 1101) within the Department of Homeland Security and Emergency Management pursuant to the City’s vehicle life-cycle replacement schedule.
- f. Resolution No. 303-20 – Authorizing the Mayor or City Manager to purchase a Class 31 Ram 3500 D28L92 truck from Stephens Auto Center for \$34,365 pursuant to a competitively-sourced state-wide contract with the West Virginia Purchasing Division. The vehicle will replace a fleet vehicle (Unit 18) within the Street Department pursuant to the City’s vehicle life-cycle replacement schedule.
- g. ~~Resolution No. 304-20 – Authorizing the Mayor or City Manager to purchase 10 portable, high durability interlocking colored sports flooring as the result of a competitive bidding process.~~ removed 2-28-2020
- h. Resolution No. 305-20 – Authorizing the Mayor or City Manager to purchase 20 portable basketball goals from SNA Sports Croup, LLC, of Grand Rapids, MI, in the amount of \$142,760 as the result of a competitive bidding process. The flooring will be used within the Charleston Coliseum & Convention Center to promote sports tourism activity.
- i. Resolution No. 306-20 – Authorizing the Mayor or City Manager to purchase 2 new, unused 2020 Pursuit Ready F150 4X4 Pickup Trucks for the Charleston Fire Department.
- j. Resolution No. 307-20 – Authorizing the Mayor or City Manager to purchase 20 sets of bunker gear (jackets and trousers) for structural firefighting for the Charleston Fire Department.

***Meetings may be recorded and broadcast via internet <https://charlestonwv.civicclerk.com>**

MINUTES
FINANCE COMMITTEE MEETING
6:15 P.M., FEBRUARY 18, 2020
A/V CONFERENCE ROOM

Bobby Reishman, Vice Chairperson, called the meeting of the Charleston City Council Committee on Finance to order at 6:15 p.m., February 18, 2020, in the Audio/Visual Room in City Hall.

A silent roll was taken by the Clerk and a quorum was established. The following committee members were present:

Bobby Reishman, Vice Chair
Brent Burton
Mary Beth Hoover
Will Laird
Keeley Steele

I. DISCUSSION:

a. Councilmember Hoover asked for unanimous consent to dispense with the reading of the minutes for the February 3, 2020 meeting and that they be approved as distributed. There was no objection and the minutes were approved.

b. Business Improvement Districts – Lewis Payne and Susie Salisbury
Salisbury explained that a Business Improvement District (BID) is a tool that is used to finance services that improve the quality of life and economic vitality of downtowns and commercial corridors. Revenues from the assessment are directed back to the defined area to finance a myriad of enhanced services including security, maintenance, marketing, economic development, parking, beautification and special events, etc. Payne that several property owners around the Slack Plaza area have proposed to create a BID around Summers Street and Slack Plaza. Their intent is to start small and focus solely on projects that will enhance the redevelopment and management of that public space. They are asking that a sub-committee of property owners be appointed who will issue a report (how the money will be raised, the BID district location, etc.).

Mayor Goodwin said that they have the Administration's support. From the audience, Councilmember Ceperley said that it would be a wonderful opportunity for the City.

c. General Administration Updates – Health Insurance - City Manager, Jonathan Storage
In the beginning stages of preparing the Administration's upcoming budget proposal, we worked to prepare both expense and revenue projections for the next fiscal year beginning July 1st. The Administration was recently alerted to a grim projection that the City's healthcare costs would increase by \$2.5M in the next year, representing the City's largest expense growth line item by far. Such ongoing healthcare costs are projected to only further rise in out-years, contributing mightily to the City's high OPEB liability and future budget deficits. As you know, the City is completely self-insured for its healthcare costs, meaning the City pays medical claims directly with tax dollars and extremely modest employee premium contributions, which have not been increased since 2011 (representing an unheard-of 9-year stagnation of premium rates). Additionally, the City has permitted a shockingly low deductible of only \$300 per year.

This arrangement is unsustainable. The continual rise of healthcare costs creates a compounding effect and is by no means incremental or subject to market force pendulum swings of high and low costs. The Administration is confronting this situation by reviewing alternative plans to reverse projected healthcare cost increases and save a significant amount of taxpayer funds. Moving to a more traditional style of insurance coverage will permit the Administration to continue to offer competitive health benefits to employees, while affording the Administration the opportunity to reinvest in the City's employees through salary increases. Among other options being explored, the Administration has begun conversations with PEIA representatives to evaluate advantageous options for the City's active (non-retiree) employees. This approach was successfully implemented recently by the Cabell County Commission. Additionally, the Kanawha County Commission has reported an estimated \$3M in taxpayer funds will be saved

when it switches its healthcare benefits to a more managed program. At this time, the Administration is planning to keep the City healthcare clinic operational and fully funded. This Administration must always be mindful to apply sound financial principles to the work we do on the Public's behalf, especially if our goals continue to focus on building a vibrant community that will last for years to come.

II. RESOLUTIONS:

- a. Resolution No. 290-20 - Authorizing the Mayor or City Manager to enter into a contract with Billy C. McCallister Electronics Services in Winfield, West Virginia in the amount of \$51,419.76 for the purchase of 42 Kenwood Interoperable Radios and accessories for the Charleston Police Department. The vendor has agreed to honor the WV Department of Corrections state contract prices for the City of Charleston. The price for each radio with extra batteries, charger, microphone and belt attachment will be \$1,224.28. These radios will replace older, outdated radios currently being utilized by the officers.

Be it Resolved by the Council of the City of Charleston, West Virginia:

The Mayor or City Manager is authorized to enter into a contract with Billy C. McCallister Electronics Services in Winfield, West Virginia in the amount of \$51,419.76 for the purchase of 42 Kenwood Interoperable Radios and accessories for the Charleston Police Department. The vendor has agreed to honor the WV Department of Corrections state contract prices for the City of Charleston. The price for each radio with extra batteries, charger, microphone and belt attachment will be \$1,224.28.

Storage added that there is a state-wide contract procured through the state Purchasing Division. The radios will be bought funds from the 2019 DOJ Bureaus of Justice Assistance Grant.

Councilmember Burton moved to approve the Resolution. With a majority of members present recorded thereon as voting in the affirmative, Chairperson Jenkins declared Resolution No. 290-20 approved.

- b. Resolution No. 292-20 - Authorizing the Mayor or City Manager to purchase 29 containers of yellow traffic marking paint and 17 containers of white traffic marking paint from Ozark Materials of Greenville, Alabama, at a total price of \$21,265.20.

Be it Resolved by the Council of the City of Charleston, West Virginia:

The Mayor or City Manager is authorized to purchase 29 containers of yellow traffic marking paint and 17 containers of white traffic marking paint from Ozark Materials of Greenville, Alabama, at a total price of \$21,265.20.

Storage added that the City Manager's Office sought competitive bids for 29, 55-gallon containers of yellow traffic marking paint and 17, 55-gallon containers of white traffic marking paint. The City received 4 bids. Ozark Materials of Greenville, Alabama was the low bidder with a price of \$21,265.20. Additionally, Ozark Materials qualified for local vendor preference.

Councilmember Burton moved to approve the Resolution. With a majority of members present recorded thereon as voting in the affirmative Chairperson Jenkins declared Resolution No. 292-20 approved.

Traffic Marking Paint Project No. 2020-002 Bid Opening: February 10, 2020 @ 10:30am				
	Ozark Materials, UC	The Sherwin Williams Company	Ennis-Flint, Inc.	Osburn Associates, Inc.
	591 Glendale Avenue	101 Prospect Avenue, 720GH	4161 Piedmont Pkwy, Ste 370	PO Box 912
	Greenville, AL 36037	Cleveland, OH 44115	Greensboro, NC 27410	Logan, OH 43138
	P: (334) 371-2303	P: (800) 597-2929	P: (800) 331-8118	P: (800) 0523-8917
	dyana@ozarkmaterials.net	hwyinsidesales@sherwin.com	contracts@ennisflint.com	jennifert@osburns.com
Project Total	\$21,265.20	\$23,567.50	\$24,410.10	\$31,246.71
Local Vendor Preference (4%)	(850.61) \$20,414.59	N/A	N/A	N/A
Project Delivery between 4-20-2020 and 4-30-2020	Yes	Yes	Yes	Yes
Successful Bidder with Local Preference Consideration	✓			

- c. Resolution No. 293-20 - Authorizing the Mayor or City Manager to purchase Air Mask Systems (SCBA) for the Charleston Fire Department from Finley Fire Equipment, at a total price of \$32,534.40. The purchase price was determined through a competitive bidding process, of the which the awarded bidder qualified for local vendor preference consideration.

Be it Resolved by the Council of the City of Charleston, West Virginia:

The Mayor or City Manager is authorized to purchase to purchase Air Mask Systems (SCBA) for the Charleston Fire Department from Finley Fire Equipment, at a total price of \$32,534.40. The purchase price was determined through a competitive bidding process, of the which the awarded bidder qualified for local vendor preference consideration.

Storage added that the City Manager's Office received bids to purchase 5 air mask systems on behalf of the Charleston Fire Department. Two bids were submitted. The low bid was received by Finley Fire Equipment in the amount of \$33,890. Finely qualified for a local vendor preference. The second bid was for \$43,605.

Councilmember Burton moved to approve the Resolution. With a majority of members present recorded thereon as voting in the affirmative Chairperson Jenkins declared Resolution No. 293-20 approved.

Air Mask Systems (SCBA) Fire			
Project No. 2020-003			
Bid Opening: February 12, 2020 @ 10:30am			
	Finley Fire Equipment	Municipal Emergency Services, Inc	
	5255 N. State Route 60 NW	12 Turnberry Lane, 2nd floor	
	McConnelsville, OH	Sandy Hook, CT 06482	
	P: (304) 482-2944	P: (240) 428-9428	
	jparsons@finleyfire.com	rcarr@mesfire.com	
Project Total	\$33,890.00	\$43,605.00	
Local Vendor Preference (4%)	(1,355.60) \$32534.40	N/A	
Project Completion	60 days	60 days	
Successful Bidder with Local Preference Consideration	✓		

- d. Resolution No. 294-20 - Authorizing the Mayor or City Manager to execute a First Amendment to a Memorandum of Understanding between the City of Charleston and Alpha Technologies, Inc., dated February 23, 2016, according to the terms contained in the attached exhibit.

Be it Resolved by the Council of the City of Charleston, West Virginia:

The Mayor or City Manager is authorized to execute a First Amendment to a Memorandum of Understanding between the City of Charleston and Alpha Technologies, Inc., dated February 23, 2016, according to the terms contained in the attached exhibit.

Storage added that the purpose of this amendment is to clarify several terms within the original MOU with Alpha Technologies.

The amendment focuses on items such as: notice to various city departments of upcoming work, maintenance requirements, bonding requirements, dispute procedures and extension requests and the city's use of fiber installed by Alpha.

Councilmember Burton moved to approve the Resolution. With a majority of members present recorded thereon as voting in the affirmative Chairperson Jenkins declared Resolution No. 294-20 approved.

First Amendment to Memorandum of Understanding

This FIRST AMENDMENT TO MEMORANDUM OF UNDERSTANDING (this “First Amendment”) constitutes the first amendment by the City of Charleston (the “City”) and Alpha Technologies Inc. (“Alpha”) who are the only parties to that certain Memorandum of Understanding (the “Agreement”) dated as of February 23, 2016 (together the City and Alpha may be known herein as the “Parties”).

WHEREAS, under the terms of the Agreement, and consistent with multiple permits obtained by Alpha since the effective date of the Agreement, Alpha has constructed and located miles of fiber optic network facilities located within the City’s Public Rights-of-Way;

WHEREAS, pursuant to the non-exclusive access rights granted under Article II, Section A of the Agreement, Alpha plans to continue to develop Facilities and to locate those Facilities within the City’s Public Rights-of-Way pursuant to the terms of the Agreement;

WHEREAS, the Parties have determined that certain modifications to the Agreement are to their mutual benefit; and

NOW THEREFORE, the Parties now hereby agree to modify and amend the Agreement as follows:

1. Definitions. Capitalized terms set-forth herein that are not otherwise defined in this First Amendment shall have the meanings assigned in the Agreement.

2. Article II, Section C. Article II, Section C is hereby amended by deleting the third sentence of the second paragraph beginning with “If Alpha refuses or neglects to so protect, alter, remove or relocate Facilities...” and replacing it with the following sentence:

If Alpha refuses or neglects to so protect, alter, remove or relocate Facilities or equipment within the agreed negotiated time the City may remove, alter, or relocate Facilities or equipment without liability and the City may bill to Alpha, and Alpha shall pay to the City, the costs incurred in connection with such removal, alteration, or relocation, *all provided that* (i) reasonable efforts shall be used to minimize any damage to Alpha’s Facilities or equipment and *provided that* (ii) the City may contract with experts or consultants with the necessary expertise to advise or assist the City in the removal, alteration, or relocation of the Facilities or equipment in a manner compliant with this paragraph and that the costs of such experts or consultants may be billed to Alpha, and shall be paid by Alpha, consistent with this sentence.

The remainder of Article II, Section C shall remain unchanged.

3. Article II, Section D. Article II, Section D is hereby amended by deleting the last sentence of Article II, Section D beginning with “Alpha may seek an extension of the time...” and replacing it with the following sentence:

Alpha may seek an extension of time to perform the work where it cannot be performed within thirty (30) days even with the exercise of due diligence, and such request for an extension will not be unreasonably refused. In the event that Alpha has not performed the work required by this paragraph by the deadline set by the City in its notice or by a later negotiated deadline under the prior sentence, then the City may perform such work itself and the City may bill to Alpha, and Alpha shall pay to the City, the costs incurred in connection with such work *provided that* (i) reasonable efforts shall be used to minimize any damage to Alpha’s Facilities or equipment and *provided that* (ii) the City may contract with experts or consultants with the necessary expertise to advise or assist the City in the work and the costs of such experts or consultants may be billed to Alpha, and shall be paid by Alpha, consistent with this sentence.

The remainder of Article II, Section D shall remain unchanged.

4. Article III, Section A. Article III, Section A shall be amended by adding the following sentence at the end of the Section:

Following the construction and installation of Alpha’s Facilities or equipment as covered by a permit, Alpha shall provide the City with access to as-built drawings of the same, *subject* to reasonable security and copying restrictions as may be implemented from time to time.

The remainder of Article III, Section A shall remain unchanged.

5. Article III, Section E. Article III, Section E shall be amended by deleting the sentence that begins “Alpha shall notify the City Traffic Engineering Department, City Engineer...” and replacing that sentence with the following:

Alpha shall get approval from the City Traffic Engineering Department and City Engineer, and then provide notice to the local residents, prior to beginning work.

The remainder of Article III, Section A shall remain unchanged.

6. Article III, Section F. Article III, Section F shall be deleted in its entirety and replaced with the following:

After any work to install, maintain, repair, relocate, or remove the Facilities, Alpha shall, at its own cost, repair and return the PROW to the same or similar condition as it existed before such installation, maintenance, repair, relocation, or removal of Alpha’s Facilities. Upon the completion of the restoration work required by this Section, the City shall inspect such restoration work within ten (10) days of the written notice by Alpha that such work is completed and shall either certify in writing that the restoration work has been completed to its reasonable satisfaction *or* provide, in writing, reasonable requirements for correcting or completing the restoration work such that Alpha’s obligation, under this Section, to repair and return the PROW to the same or similar condition as it existed before Alpha’s work has been met.

Should additional work be required by the City, Alpha shall complete the written requirements within a mutually agreed upon reasonable amount of time following the delivery of the same and the process set forth in this Section for the City to inspect and certify completion shall repeat. In the event that Alpha fails, within the mutually agreed upon reasonable time, to complete restoration work reasonably specified by the City as required by this Section, or if the parties are unable to reach an agreement regarding the reasonable time, the City shall issue a written notice to Alpha reasonably specifying the restoration work to be completed and providing a deadline for completion that is not less than thirty (30) days after the written notice required by this sentence (or such longer period of time as may be reasonably necessary and as may be agreed upon by the City and Alpha through good faith negotiation). If Alpha shall have failed to complete the restoration work by the deadline then the City may repair and return the PROW to the same or similar condition as it existed before Alpha’s work on the segment and the City may bill to Alpha, and Alpha shall pay to the City, the costs incurred in connection with such repair and restoration work, *all provided that* (i) reasonable efforts shall be used to minimize any damage to Alpha’s Facilities or equipment during the repair or restoration work and *provided that* (ii) the City may contract with experts or consultants with the necessary expertise to advise or assist the City in the repair or restoration work and that the costs of such experts or consultants may be billed to Alpha, and shall be paid by Alpha, consistent with this sentence.

7. Article III, Section G. The City and Alpha agree that the general liability insurance required by Subsection (1) of Article III, Section G, shall provide ‘occurrence-based’ coverage. The remainder of Article III, Section G shall remain unchanged.

8. Article III, Section H. Article III, Section H shall be deleted in its entirety and replaced with the following:

The installation, maintenance, removal, or replacement of the Facilities will occur in segments. Upon the commencement of work permitted by this Agreement on each segment, Alpha will secure a permit pursuant to Article III, Section A. Following the work covered by each permit the City and Alpha shall meet their obligations in Article III, Section F with respect to the restoration of the PROW and the certification by the City that the restoration work is complete.

During any time that Alpha has active permits under this Agreement (that is, permits for which the City has not yet certified that the PROW restoration work required by Alpha pursuant to Article III, Section F is complete), Alpha shall retain on deposit with the City of Charleston a surety bond or irrevocable letter of credit naming the City of Charleston as an obligee in the amount of Fifty Thousand Dollars (\$50,000.00), or such greater amount as may be required from time to time to meet the standard permitting requirements of the City. Alpha’s obligation to maintain any surety bond required under this paragraph shall terminate when Alpha has connected all locations listed in Exhibit A to this First Amendment and Alpha has no active permits with the City.

The City of Charleston may draw against any surety bond required by this Section for any loss or damage to the PROW utilized by Alpha due to damage caused to PROW and not remedied pursuant to the procedures set forth in Article III, Section F.

During the term of this Agreement, Alpha may undertake maintenance and repairs of its Facilities in the absence of a bond or letter of credit, so long as doing so complies with applicable permits and permitting rules, *provided that* in the event Alpha undertakes repairs on an emergency basis at a time when permitting offices are closed, Alpha will notify the City Engineer of said emergency repair on the next business day following initiation of the repair.

9. Article IV, Section A, Sub-Section (1).

9.1 The words “and ownership” are deleted from the first sentence of Article IV, Section A, Sub-Section (1).

9.2 The last sentence of Article IV, Section A, Sub-Section (1) is deleted and replaced with the following:

Alpha will provide the City with reasonable and convenient access, as set forth in paragraph 2 below, to the City’s four (4) strands of fiber at each of the locations specified in Exhibit A to this First Amendment.

10. Article IV, Section A, Sub-Section (2). The reference to “Exhibit A” in Article IV, Section A, Sub-Section (2) is deleted and replaced with a reference to Exhibit A to this First Amendment.

11. Article IV, Section B.

11.1 The words “and ownership” are deleted from the first sentence of Article IV, Section B.

11.2 The last sentence of Article IV, Section B is deleted and replaced with the following:

Notwithstanding anything to the contrary herein, (1) the fiber installed by Alpha for the City’s use under this Agreement, and any associated equipment, access points, and associated facilities or infrastructure (and the City’s use thereof) shall be subject to an indefeasible right to use agreement by and between the City and Alpha; and (2) the rights of the City to use such fiber shall be governed by the indefeasible right to use agreement.

12. Exhibits A & B. Exhibit A and Exhibit B to the Agreement are deleted and replaced by Exhibit A to this First Amendment.

13. No Further Amendments. The foregoing amendments shall be the only amendments to the Agreement and the Agreement, as amended by this First Amendment, shall remain in place according to its terms.

[Signature Page to First Amendment to Memorandum of Understanding Follows]

[Signature Page to First Amendment to Memorandum of Understanding]

IN WITNESS WHEREOF, the parties have duly executed this Agreement.

ALPHA TECHNOLOGIES INC.

By: Douglas E. Tate
Its: President

STATE OF WEST VIRGINIA
COUNTY OF KANAWHA, to-wit:

The foregoing instrument was acknowledged before me this ____ day of _____, 2020, by Douglas E. Tate, in his capacity as President of Alpha Technologies Inc., a West Virginia corporation, for and on behalf of the corporation.

My commission expires: _____

[SEAL]

Notary Public

CITY OF CHARLESTON

By: Amy Shuler Goodwin
Its: Mayor

STATE OF WEST VIRGINIA
COUNTY OF KANAWHA, to-wit:

The foregoing instrument was acknowledged before me this ____ day of _____, 2020, by Amy Shuler Goodwin, in her capacity as Mayor of the City of Charleston, West Virginia, for and on behalf of the City.

My commission expires: _____

[SEAL]

Notary Public

Exhibit A

First Amendment to Memorandum of Understanding

CONNECTION LOCATIONS

Location Name	Common Name
301 Virginia Street East	Main connection point
Truslow Street to West Virginia State Capitol	Charleston (Install Fiber in Conduit 1)
City Hall to City Service Center	City Engineering (Replace Fiber in Conduit 2)
City Service Center	City Services Center
Haddad Park	Haddad Park
Parking Bldg. 6	Summers Street Parking Garage
MLK Center	MLK
KC Rec Center	KC Center
601 Morris Street	The Ballpark
CFD 1	300 Morris Street
Parking Bldg. 3	Bus Station/Police Roll Call
Public Works	1100 Pennsylvania Ave.
Roosevelt Center	Ruffner Avenue and Jackson Street
City Hall	City Hall – 501 Virginia Street East
Charleston Coliseum and Convention Center	CCCC
CPD Bike Unit	Transit Mall
Magic Island	Magic Island
Municipal Auditorium	Municipal Auditorium
Parking Bldg. 2	Cinema 7
Parking Bldg. 4	Civic Center PG
Parking Bldg. 5	City Hall PG
Davis Park	Davis Park
CFD Training	CFD Training – 115 Lee Street West

- e. Resolution No. 295-20 - Authorizing the Mayor or City Manager to execute a conduit lease with Alpha Technologies, Inc., according to the terms contained in the attached exhibit.

Be it Resolved by the Council of the City of Charleston, West Virginia:

The Mayor or City Manager is authorized to execute a conduit lease with Alpha Technologies, Inc., according to the terms contained in the attached exhibit.

Storage added that Alpha Technologies has agreed to lease from the City two underground conduit to be used for running and operating fiber optic cabling for internet and telecommunications services. Conduit 1 is from 301 Virginia Street via Kanawha Boulevard to California Avenue. Conduit 2 runs from City Hall to the City Service Center. Under the proposed lease, Alpha will pay the City \$86,966 over a 2-year period. The City will also receive 4 strands of dark single mode fiber in each of the conduits. The City will receive 400 Mbps of free internet during the initial lease term and certain free consulting services. The term is for 20 years and can be extended up to 3, 5-year extensions. The leasing of the conduit facilitates the development of fiber optic infrastructure in the City of Charleston, and provides valuable services and other consideration for the City's benefit.

Councilmember Reishman stated that the lease was favorable to the City.

Councilmember Burton moved to approve the Resolution. With a majority of members present recorded thereon as voting in the affirmative Chairperson Jenkins declared Resolution No. 295-20 approved.

CONDUIT LEASE

This CONDUIT LEASE (this “Lease”), by and between the City of Charleston West Virginia (“City”) and Alpha Technologies Inc. (“Alpha”) (Alpha and the City may be referred to herein individually as a “party” or collectively as the “Parties”), is effective as of ____ day of February, 2020 (“Effective Date”).

Whereas, the City owns those certain conduits as are more particularly described in Exhibit A, attached hereto (in this Lease “Conduit 1”, “Conduit 2”, and collectively, the “Conduits”), which are suitable for the installation of fiber optic cabling are related infrastructure;

Whereas, the City believes that it is its best interest to facilitate the development of fiber optic infrastructure in the City of Charleston;

Whereas, the City wishes to have the use of fiber optic cabling within the Conduits for supporting its various official duties, programs, and other statutory purposes;

Whereas, the City wishes to have certain multi-mode fiber replaced with single-mode fiber in Conduit 2; and

Whereas Alpha wishes to have the use of the Conduits for its commercial purposes;

Now therefore, in consideration of One Dollar (\$1.00) and other valuable consideration, and of the mutual covenants and agreements herein set forth, the receipt and sufficiency of which the City hereby acknowledges, upon the terms and conditions set forth in this Lease, the City does hereby LEASE, LET, AND DEMISE to Alpha (i) the exclusive right to use the Conduits to install, lay, construct, inspect, maintain, repair, operate, alter, replace, upgrade, and remove, in whole or in part, one or more communications systems consisting of such cables, fibers, lines, wires, interconnections, terminals, devices, boxes, fiber optic, inner-duct, data transmission lines, and equipment and electrical service for the same, and other appurtenances, as may be necessary or convenient therefor (the “Alpha Infrastructure”) over, across and through the Conduits (including over across and through the public rights of way in which the Conduits are located), situate in the City of Charleston, Kanawha County, West Virginia, in the locations specified in Exhibit A, (ii) the non-exclusive right of ingress, egress and regress within, upon, under across and over the City’s Public Rights of Way for the purpose of Alpha’s exercising its rights herein; (iii) the non-exclusive right to open and close boxes, covers, manholes, grates, gates, fences and doors for the purpose of Alpha’s exercising its rights herein; (iv) the right, upon written approval from the City, to relocate, change the size of, and abandon in place any part of the Alpha Infrastructure; and (v) any other rights reasonably necessary for the purpose of Alpha’s exercising its rights described in this Lease.

1. Representations of City. The City covenants, represents, and warrants as follows:

- i. As the Effective Date of this Lease, and for the duration of the Term, the City is the sole owner of the Conduits, in fee simple, free of all liens, encumbrances and any outstanding interests whatsoever, and that Alpha shall, at all times during the Term of this Lease, have quiet possession of all of the Conduits together with the rights and benefits conferred on Alpha by this Lease or necessary or convenient for the full enjoyment or use of the rights herein granted;
- ii. The City has all necessary rights to grant Alpha the premises hereby granted;
- iii. The Conduits do not interfere in any manner with the existence or operation of any private rights-of-way, sanitary sewers, water mains, storm drains, gas mains, poles, overhead and underground electric and telephone wires, television cables, public works, telecommunication providers, or utility providers; and
- iv. The City has complied with all applicable law related to its entry into and authorization of this Lease.

2. Consideration.

2.1 Consideration. The following shall constitute consideration for this Lease:

- i. Alpha will pay a one-time fee to the City in the amount of Eighty-Six Thousand Nine Hundred Sixty-Six Dollars and 00/100 (\$86,966.00) payable over a period not to exceed twenty four months in such payment amounts as may be determined in Alpha’s discretion except that the first payment shall be at least Fifteen Thousand and 00/100 Dollars (\$15,000.00) and shall be paid within thirty (30) days of the Effective Date of this Lease;
- ii. Alpha will, contemporaneously with the installation the Alpha Infrastructure (A) install, at no charge to the

City, four (4) strands of “dark” single mode fiber in each of the Conduits during the Initial Term (the “City Fiber”); and (B) in Conduit 2, Alpha will remove, at no charge to the City, the existing multi-mode fiber located in Conduit 2 before installing the City Fiber described in this Section 2.1(ii), all of which is to be completed in coordination with the City so as to minimize disruptions to the City;

- iii. Within forty-five (45) days of the date of this Lease, and continuing during the Initial Term, Alpha will provide at least four hundred (400) Mbps of internet free of charge, to the City at a point located within the public right of way within 10 feet of the City’s property line for the property commonly known as 501 Virginia Street East, Charleston, West Virginia;
- iv. During the Initial Term Alpha will agree to sell standard racks (that encompass no more than 42 rack units) at its ‘best-available-pricing’ made available to certain other governmental units, as the same may change from time to time, *provided that* these services shall be governed by separate terms and agreements that the City must enter into with Alpha from time to time governing the use of the racks;
- v. Alpha will provide, at no charge to the City, two (2) strands of single mode fiber from a point located within the public right of way within 10 feet of the City’s property line for the property commonly known as 501 Virginia Street East, Charleston, West Virginia to Alpha’s data center space in South Charleston, West Virginia (such fiber to be part of the “City Fiber” described in this Lease); and
- vi. Alpha will provide the City with consulting services, at no charge for labor costs, related to the City’s initial conceptual design and implementation of a fiber network utilizing the City’s Fiber *provided that* (A) these services shall be governed by separate terms and agreements that the City must enter into with Alpha from time to time; (B) that additional work beyond consulting on the initial design and implementation phase shall not be included in the scope of work for consulting services described herein; and that (C) no installation, maintenance, connection, or construction work related to the City’s Fiber shall be included as a part of these consulting services.

2.2 Certain Consideration. In the event that the delivery of the consideration set forth in Sub-Sections (iii), (iv), and (vi) of Section 2.1 herein becomes, during the Initial Term, infeasible or commercially unreasonable to deliver, the Parties shall negotiate in good faith to determine consideration of reasonably equivalent value to serve in substitution thereof. In the event the Parties are unable to reach an agreement within a reasonable amount of time, it shall be considered a material breach of this Lease.

2.3 Associated Agreements, Restrictions, and Terms.

- 2.3.1 City Fiber Terms. Notwithstanding anything to the contrary in this Lease, including but not limited to this Section 2, the City Fiber and any other fiber installed or provided for the City’s use, and any associated equipment, access points, and associated facilities or infrastructure (and the City’s use thereof) shall be subject to an indefeasible right to use agreement by and between the City and Alpha; and (2) the rights of the City to use such fiber shall terminate upon the termination of the Lease.
- 2.3.2 Restrictions. City Fiber shall be utilized by City only for governmental or public purposes. City shall not use, nor shall it permit the use of or access to, the City Fiber for direct or indirect, for-profit, competition with Alpha or Alpha’s use of its fiber optic network. The City shall not lease, assign, or otherwise convey any or all of the City Fiber to any non-governmental third party. The City may permit the use of the City Fiber, subject to the restrictions in this Section 2.3.2 and the terms and conditions of the indefeasible right to use agreement referenced in Section 2.3.1, by the Charleston Sanitary Board, the Charleston Urban Renewal Authority, the Charleston Building Commission, the Charleston Land Reuse Agency and other municipal governmental entities, boards, or departments of the City of Charleston.

3. Construction. The installation, construction, inspection, maintenance, repair, alteration, replacement, upgrading, relocation, changing the size of, or removal of the Alpha Infrastructure shall be known herein as the “Work.” Prior to commencing the Work, Alpha shall obtain a permit from appropriate governmental authorities with the City of Charleston and shall comply with the terms thereof.

3.1 Where required by law, Alpha shall apply for a permit for in connection with the Work and shall comply with all terms and conditions of any such permit. Alpha shall pay all standard permitting and related processing, field marking, engineering and inspection fees prior to issuance of a permit in accordance with the rates in effect at the time of payment. Alpha shall maintain good standing with the City Collector’s Office throughout the Term. Should any construction bond be required, Alpha shall comply with the bonding requirements during the Work period.

3.2 In completing the Work, Alpha shall not injure or in any manner cut or trim the trees or branches of trees located within the City's rights-of-way without the written permission of the City. All such trimmings shall be performed in a safe and orderly manner and in accordance with applicable law.

3.3 The Work shall be accomplished without cost or expense to the City and in such a manner so as not to endanger persons or property, or unreasonably obstruct travel on any road, walk or other access thereon within the City's rights-of-way. During the performance of the Work Alpha shall be solely responsible for putting in place adequate safety measures and warnings for both pedestrians and vehicular traffic, including, but not limited to, barricades, flashing lights, flaggers, and all other measures required by law or necessary under the circumstances. Alpha shall obtain approval from the City Traffic Engineering Department and City Engineer and parking disruptions, and then provide notice to the local residents prior to beginning Work.

3.4 Alpha shall justly compensate owners of property, including the City, for any damages caused by Alpha's Work.

3.5 After any Work, Alpha shall, at its own cost, repair and return any public rights of way to the same or similar condition as it existed before such Work. Upon the completion of the restoration work required by this Sub-Section, the City shall inspect such restoration work within ten (10) days of the notice by Alpha that such work is completed and shall either certify in writing that the restoration work has been completed to its reasonable satisfaction *or* provide, in writing, reasonable requirements for correcting or completing the restoration work such that Alpha's obligation, under this Sub-Section, to repair and return the public rights of way to the same or similar condition as it existed before Alpha's work has been met.

Should additional work be required by the City, Alpha shall complete the written requirements within a reasonable amount of time following the delivery of the same and the process set forth in this Sub-Section for the City to inspect and certify completion shall repeat. In the event that Alpha fails, within a reasonable time, to complete restoration work reasonably specified by the City as required by this Sub-Section, the City shall issue a written notice to Alpha reasonably specifying the restoration work to be completed and providing a deadline for completion that is not less than thirty (30) days after the written notice required by this sentence (or such longer period of time as may be reasonably necessary and as may be agreed upon by the City and Alpha through good faith negotiation). If Alpha shall have failed to complete the restoration work by the deadline then the City may repair and return the public rights of way to the same or similar condition as it existed before Alpha's Work and the City may bill to Alpha, and Alpha shall pay to the City, the costs incurred in connection with such repair and restoration work, *all provided that* (i) reasonable efforts shall be used to minimize any damage to Alpha's Infrastructure during the repair or restoration work and *provided that* (ii) the City may contract with experts or consultants with the necessary expertise to advise or assist the City in the repair or restoration work and that the costs of such experts or consultants may be billed to Alpha, and shall be paid by Alpha, consistent with this Sub-Section.

3.6 Alpha shall maintain and timely provide payment for, at its sole cost and expense, commercial occurrence-based general liability insurance with coverage limits of at least \$1,000,000.00 per occurrence for liability resulting from injury or death, and from damage to property, occurring during the Work.

4 Access Restrictions. During the Term, Alpha shall have the sole and exclusive right to open or enter, or grant permission to enter, the Conduits and the Alpha Infrastructure access points (the latter sometimes known as "handholes") which will be installed pursuant to this Lease. For the avoidance of doubt, no third-party contractor or other person, not engaged by Alpha, shall be granted such permission without Alpha's written consent to access the Conduits or the Alpha Infrastructure. If, at the request of the City, Alpha grants any third-party contractor the right to open or enter the Conduits or a handhole Alpha reserves the right to participate in such permitted access and to create reasonable restrictions on the permitted access. The City agrees to refer all third-party inquiries regarding access to the Conduits or handholes to Alpha.

5 Telecommunications Act. Alpha shall be solely responsible for complying with the Telecommunications Act of 1996 and any other relevant state or federal law.

6 Term. The initial term ("Initial Term") of this Lease shall be for twenty (20) years from the Effective Date. By mutual written agreement, the Parties may extend the term of this Lease by up to three (3) five (5) year extensions *provided that* during any extensions the total consideration paid by Alpha to the City shall be equal to the fair market value for the use of the Conduit at the time of the extensions. The Initial Term, plus any mutually-agreed extensions, shall constitute the term ("Term") of this Lease.

7 Governing Law. This Lease shall be governed by the laws of West Virginia.

8 Indemnification. To the fullest extent permitted by law, Alpha agrees to indemnify, defend and hold harmless the City of Charleston its officers, employees, agents, and officials from and against any and all claims, demands, losses, damages, liabilities, fines, and penalties, and all costs and expenses incurred in connection therewith, including, without limitation, reasonable attorney's fees and costs of defense (collectively, the losses), arising out of or related to the installation,

operation, maintenance, repair, relocation or removal of the Alpha Infrastructure; the negligent or wrongful acts or omissions of Alpha, its officers, employees, and agents; or, any breach by Alpha of its obligations described in this Lease; provided, Alpha shall not be responsible for any liability arising from the sole negligence or willful misconduct of the City of Charleston, its officers, employees, and agents nor shall it be liable for any liability arising from any breach of the covenants, representations, or warranties of the City in Section 1 of this Lease.

- 9 Assignment; Successors. Alpha may not assign, transfer, sublease or otherwise convey its interest under this Lease without the prior written consent of the City, which consent shall not be unreasonably withheld, *provided that* Alpha may assign, transfer, lease, pledge, or mortgage its interest under this Lease, in whole or in part, without the consent of the City, to one or more of Alpha's affiliates or any party providing financing to Alpha. This Lease shall be binding upon and inure to the benefit of the Parties, their respective successors, assigns, executors, administrators, tenants, licensees and legal representatives.
- 10 Force Majeure. If, during the Term, Alpha is delayed in the performance of any act required of Alpha hereunder by reason of strikes, lockouts, inability to procure labor or materials, riots, insurrections, wars, catastrophic events or other reasons beyond the reasonable control of Alpha, then performance of such act shall be extended for a period equivalent to the period of such delay.
- 11 Notices. Notices pursuant to this Lease shall be in writing and addressed as follows:
- To the City of Charleston, care of the City Manager, P.O. Box 2749, Charleston, WV 25301, with a copy to the City Attorney at the same address.
- To Alpha Technologies Inc., 4003 Outlook Drive, Hurricane, WV 25526, Attention Douglas Tate President/CEO.
- Either party may change the address at which it will receive notices by providing written notice of the change to the other party.
- 12 Severability. In the event any of the provisions of this Lease are determined to be illegal or unenforceable, the Parties shall in good faith make commercially reasonable efforts to amend such provisions by mutual written consent by the minimum extent necessary to resolve the issues giving rise to the determination that such provisions are illegal or unenforceable. All other provisions of this Lease shall remain in full force and effect.
- 13 Dispute Resolution; Remedies. If any material breach, default, or other dispute arises out of this Lease, the Parties agree that they will exercise good faith and commercially reasonable efforts to resolve such breach, default, or other dispute through negotiation. If the Parties cannot resolve the matter without litigation, the Parties acknowledge and agree that either the Circuit Court of Kanawha County, West Virginia or the Federal District Court for the Southern District of West Virginia shall have exclusive jurisdiction to resolve disputes hereunder and that the Parties shall have all rights and remedies available to them under the laws of the State of West Virginia.
- 14 Recording; Notice. The Parties agree that this Lease shall not be placed of record with the Clerk of the County Commission of Kanawha County, *however*, Alpha shall have the authority, without the consent of City, to record a Memorandum of Lease, or such other documentary evidence of the existence of its rights, in the office of the Clerk of the Kanawha County Commission or such other depository of public records as may be necessary to protect its interest in the Lease. During the Term, the City shall direct inquiries regarding the Conduits to Alpha and shall inform Alpha as soon as practical following any notice received by the City of claims against the City's interest in the Conduits.
- 15 Entire Agreement. This Lease, together with its Exhibits, constitute the entire understanding of the Parties with respect to the subject matter of this Lease

[Conduit Lease Signature Page Follows]

[Conduit Lease Signature Page]

IN WITNESS WHEREOF, the Parties have duly executed this Conduit Lease.

CITY OF CHARLESTON

By: Amy Shuler Goodwin
Its: Mayor

STATE OF WEST VIRGINIA

COUNTY OF KANAWHA, to-wit:

The foregoing instrument was acknowledged before me this ____ day of February, 2020, by Amy Shuler Goodwin, in her capacity as Mayor of the City of Charleston, West Virginia, for and on behalf of the City.

My commission expires: _____

[SEAL]

Notary Public

ALPHA TECHNOLOGIES INC.

By: Douglas E. Tate
Its: President

STATE OF WEST VIRGINIA
COUNTY OF KANAWHA, to-wit:

The foregoing instrument was acknowledged before me this ____ day of February, 2020, by Douglas E. Tate, in his capacity as President of Alpha Technologies Inc., a West Virginia corporation, for and on behalf of the corporation.

My commission expires: _____

[SEAL]

Notary Public

EXHIBIT A

THE CONDUIT

Conduit 1 is as described below:

Conduit 1 is a two inch (2") diameter HDPE (high-density polyethylene) pipe running from 301 Virginia Street East to the corner of Washington Street and California Avenue, via Kanawha Boulevard, and up California Avenue. The Conduit is owned by the City of Charleston, and is situated in a cluster of three conduits (two of which are owned by WVNET, a division of the West Virginia Higher Education Policy Commission).

Conduit 2 is as described below:

Conduit 2 is a conduit between City Hall, 501 Virginia Street East, and the City Service Center, 114 Dickinson Street. The Conduit is owned by the City of Charleston.

- f. Resolution No. 296-20 - Authorizing approval of Amendment No. 7 in the FY 2019-2020 General Fund Budget as indicated on the attached list of accounts.

Be it Resolved by the Council of the City of Charleston, West Virginia:

That Amendment No. 7 in the FY 2019-2020 General Fund Budget as indicated on the attached list of accounts is approved.

Storage added that the budget amendment appropriates \$45,000 to be received in grant funds from the West Virginia Department of Environmental Protection for a Recycling Study. The amendment shows an allocation for a part-time employee to facilitate the study and manage the grant's requirements and an allocation to a contracted services account to pay for a consultant to perform the study.

Councilmember Burton moved to approve the Resolution. With a majority of members present recorded thereon as voting in the affirmative Chairperson Jenkins declared Resolution No. 296-20 approved.

General Fund FY 2019-2020 Budget Amendment No. 7 - February 18, 2020

Account No.	Department	Account Description	Amount
001 366 00 0000	Revenue	State Grants	(45,000)
001 412 00 000 2 230	City Manager	Contracted Services	20,000
001 412 00 000 1 103	City Manager	Wages & Salaries - Part Time	23,223
001 412 00 000 1 104	City Manager	FICA	1,777

To recognize the WVDEP Recycling Assistance Grant received by the city to employ a temporary/part time Recycling Coordinator and conduct a recycling planning study

- g. Resolution No. 297-20 - Authorizing the Mayor or City Manager to file application for and, if awarded, accept three forgivable loans from the West Virginia Housing Development Fund (the "Lender") in the original principal amount of up to \$10,000 for the Organization Technical Assistance Program, up to \$20,000 for the Predevelopment Program, and up to \$100,000 for the Permanent Gap Financing Program (the "Loans") to be used to continue a comprehensive blight mapping project, detailed floodplain redevelopment analysis, and expand funding for the owner-occupied housing rehabilitation programs across the entire City of Charleston; and

WHEREAS, in connection with the Loans, the City Of Charleston, if awarded, intends to execute and deliver a promissory note (the "Note") pursuant to which the Lender will extend the Loans to the City of Charleston, and certain other agreements, documents, instruments and certificates in connection with the foregoing, including a credit line deed of trust (the "Deed of Trust") granting the Lender a lien on and security interest (all of the foregoing, including the Note and Deed of Trust, are collectively referred to as the "Loan Documents").

NOW, THEREFORE, BE IT RESOLVED, that the City of Charleston is hereby authorized to enter into and perform all obligations of the City of Charleston pursuant to the application for loan funding and execution of the Loan Documents.

FURTHER RESOLVED, that the Mayor or City Manager be, and hereby is, authorized and directed to make application under the funding programs, negotiate the terms of, and execute, on behalf of the Corporation, the Loan Documents, any amendments, supplements, modifications, extensions and renewals to the Loan Documents and any and all other documents contemplated by the terms of the Loan Documents which the Lender may request or require in connection with the consummation of the Loan.

FURTHER RESOLVED, that any and all actions taken by the Mayor or City Manager and any other properly authorized officers of the Corporation in connection with the application under the funding programs, negotiation, preparation and execution of the Loan Documents prior to the date hereof are hereby ratified, affirmed and approved in all respects.

FURTHER RESOLVED, that the signature of the Mayor or City Manager to any of the application materials or Loan Documents shall be conclusive evidence of the authority of the Mayor or City Manager to execute and deliver such application or Loan Document on behalf of the City of Charleston.

Storage added that the Administration seeks authorization to apply for up to \$130,000 in forgivable loans from the West Virginia Housing Development Fund. \$10,000 is sought for the Organization Technical Assistance Program. \$20,000 for the Predevelopment Program. \$100,000 for Permanent Gap Finance Programs. The Funds will be used to continue a comprehensive blight mapping project, detailed floodplain redevelopment analysis, and expand funding for the owner-occupied housing rehabilitation programs across the entire City. The funds are characterized as “forgivable loans” simply because the Housing Development Fund is not statutorily authorized to give out grants.

Councilmember Burton moved to approve the Resolution. With a majority of members present recorded thereon as voting in the affirmative Chairperson Jenkins declared Resolution No. 297-20 approved.

- h. Bill No. 7866 - A Bill supplementing Ordinance No. 4423 passed by the Council of The City of Charleston, West Virginia, on March 6, 1989, as supplemented by Ordinance No. 4506 passed by the Council on November 6, 1989, by Ordinance No. 4954 passed by the Council on May 3, 1993, by Ordinance No. 6276 passed by the Council on September 3, 1996, by Ordinance No. 6349 passed by the Council on June 2, 1997, by Ordinance No. 6532 passed by the Council on November 16, 1998, by Ordinance No. 6544 passed by the Council on February 1, 1999, by Ordinance No. 6670 passed by the Council on February 5, 2001, by Ordinance No. 6777 passed by the Council on March 19, 2001, by Ordinance No. 6948 passed by the Council on November 4, 2002, by Ordinance No. 6977 passed by the Council on May 19, 2003, by Ordinance No. 7132 passed by the Council on March 7, 2005, by Ordinance No. 7490 passed by the Council on September 6, 2011, by Ordinance No. 7560 passed by the Council on February 19, 2013; and by Ordinance No. 7680 passed by the Council on February 16, 2016, authorizing the design, acquisition and construction of certain extensions, additions, betterments and improvements to the existing sewerage system of The City of Charleston; authorizing the issuance of not more than \$16,000,000 in aggregate principal amount of Sewerage System Revenue Bonds, in one or more series as designated in a supplemental resolution, of The City of Charleston, the proceeds of which, shall be used, along with other funds and moneys of, or available to, The City of Charleston which may be lawfully expended for such purposes, to permanently finance the cost of such design, acquisition and construction, to fund reserve accounts for such bonds and to pay other costs in connection therewith; providing for the rights and remedies of and security for the registered owners of such bonds; and adopting other provisions related thereto.

Be It Ordained by the Council of The City of Charleston, West Virginia:

ARTICLE I
STATUTORY AUTHORITY, DEFINITIONS AND FINDINGS

Section 1.01. Authority of this Ordinance. This Ordinance is enacted pursuant to the provisions of Chapter 16, Article 13 of the Code of West Virginia, 1931, as amended (the “Act”), and other applicable provisions of law, and as a supplement to Ordinance No. 4423 passed by the Council of The City of Charleston (the “Council”) on March 6, 1989, as supplemented by Ordinance No. 4506 passed by the Council on November 6, 1989, by Ordinance No. 4954 passed by the Council on May 3, 1993, by Ordinance No. 6276 passed by the Council on September 3, 1996, by Ordinance No. 6349, passed by the Council on June 2, 1997, and by Ordinance No. 6532 passed by the Council on November 16, 1998, by Ordinance No. 6544 passed by the Council on February 1, 1999, by Ordinance No. 6670 passed by the Council on February 5, 2001, by Ordinance No. 6777 passed by the Council on March 19, 2001, by Ordinance No. 6948 passed by the Council on November 4, 2002, by Ordinance No. 6977 passed by the Council on May 19, 2003, by Ordinance No. 7132 passed by the Council on March 7, 2005, by Ordinance No. 7490 passed by the Council on September 6, 2011, by Ordinance No. 7560 passed by the Council on February 19, 2013, and by Ordinance No. 7680 passed by the Council on February 16, 2016 (collectively, the “Prior Ordinances”).

Section 1.02. Findings. It is hereby found, determined and declared as follows:

A. The City of Charleston, West Virginia (the “City” or the “Issuer”), now owns a sewerage system (the existing system, the Project, as hereinafter defined and any additions, extensions, and improvements thereto is hereinafter, the “System”), both within and without the corporate limits of the City, consisting of a sewage treatment plant or plants and its collecting, intercepting and outlet sewers, lateral sewers, drains, force mains, conduits, pumping stations and ejector stations and all other appurtenances, extensions, improvements and betterments necessary, appropriate, useful, convenient or incidental for the collection, treatment, purification and disposal in a sanitary manner of liquid and solid waste, sewage and industrial waste.

B. In accordance with Section 2 of the Act, the System is under the supervision and control of the Sanitary Board of the City (the “Sanitary Board”).

C. The Sanitary Board has presented a petition to the City for the design, acquisition and construction of certain extensions, additions, betterments and improvements to the System (the “Project”) as more fully described on Exhibit A, the enactment of this Ordinance and the issuance of the sewerage system revenue bonds (the “Series 2020 A Bonds”) to pay the cost of the Project.

D. The estimated maximum cost of design, acquisition and construction of the Project is not to exceed \$16,000,000 (including all financing related costs), which will be obtained from the proceeds of the Series 2020 A Bonds herein authorized.

E. The acquisition and construction of the System were financed or refinanced with proceeds of certain obligations of the City, which obligations are designated and have lien positions as follows:

	<u>Designation</u>	<u>Lien Position</u>
1.	\$1,912,194 Sewer Revenue Bonds, Series 1989 A, dated March 21, 1989 (the “Series 1989 A Bonds”).	First Lien
2.	\$829,856 Sewer Revenue Bonds, Series 1989 C, dated November 21, 1989 (the “Series 1989 C Bonds”).	First Lien
3.	\$686,229 Sewerage System Revenue Bonds, 1999 Series A, dated June 22, 1999 (the “Series 1999 A Bonds”).	First Lien
4.	\$823,741 Sewerage System Revenue Bonds, 2001 Series B, dated May 22, 2001 (the “Series 2001 B Bonds”).	First Lien
5.	\$9,835,120 Sewerage System Revenue Bonds, Series 2004 A, dated March 23, 2004 (the “Series 2004 A Bonds”).	First Lien
6.	\$36,617,310 Sewerage System Revenue Bonds, Series 2005 A, dated May 5, 2005 (the “Series 2005 A Bonds”).	First Lien
7.	\$9,000,000 Sewerage System Revenue Bonds, Series 2008 A, dated June 26, 2008 (the “Series 2008 A Bonds”).	First Lien
8.	\$25,877,009 Sewerage System Revenue Bonds, Series 2011 A, dated December 13, 2011 (the “Series 2011 A Bonds”).	First Lien
9.	Bonds, Series 2013 A, dated March 27, 2013 (the “Series 2013 A Bonds”).	\$11,613,300 Sewerage System Revenue First Lien
10.	\$13,145,000 Sewerage System Revenue Bonds, Series 2016 A, dated September 22, 2016 (the “Series 2016 A Bonds”).	First Lien
11.	\$283,458 Supplemental Sewer Revenue Bonds, Series 1989 B, dated March 21, 1989	Second Lien

(the "Series 1989 B Bonds").

- | | | |
|-----|---|-------------|
| 12. | \$123,015 Supplemental Sewer Revenue Bonds, Series 1989 D, dated November 21, 1989 (the "Series 1989 D Bonds"). | Second Lien |
| 13. | \$132,072 Sewerage System Revenue Bonds, 1999 Series B, dated June 22, 1999 (the "Series 1999 B Bonds"). | Second Lien |
| 14. | \$30,492 Sewerage System Revenue Bonds, 2001 Series C, dated May 22, 2001 (the "Series 2001 C Bonds"). | Second Lien |
| 15. | \$1,822,690 Sewerage System Revenue Bonds, Series 2005 B-1, dated May 5, 2005 (the "Series 2005 B-1 Bonds"). | Second Lien |

The Series 1989 A Bonds, the Series 1989 C Bonds, the Series 1998 A Bonds, the Series 1999 A Bonds, the Series 2001 B Bonds, the Series 2004 A Bonds, the Series 2005 A Bonds, the Series 2008 A Bonds, the Series 2011 A Bonds, the Series 2013 A Bonds and the Series 2016 A Bonds are collectively referred to as the "First Lien Bonds." The Series 1989 B Bonds, the Series 1989 D Bonds, the Series 1999 B Bonds, the Series 2001 C Bonds, and the Series 2005 B-1 Bonds are collectively referred to as the "Second Lien Bonds," which are subordinate and junior to the First Lien Bonds and the Bonds. The First Lien Bonds and the Second Lien Bonds are collectively referred to as the "Prior Bonds."

F. The City derives revenues from the System, and, except for the pledges thereof to secure and pay the Prior Bonds, said revenues are not pledged or encumbered in any manner.

G. It is necessary and essential to design, acquire and construct the Project, generally described on Exhibit A hereto and incorporated herein by reference, in order to preserve the public health, to be financed through the issuance of the Bonds, in the aggregate principal amount not to exceed \$16,000,000 (including financing costs). The period of usefulness of the System after completion of the Project is not less than 40 years.

H. The estimated revenues to be derived in each year after the enactment of this Ordinance from the operation of the System will be sufficient to pay all Operating Expenses of the System, the principal of and interest on the Prior Bonds and the Series 2020 A Bonds and all funds and accounts and other payments provided for in this Ordinance and the Prior Ordinances.

I. The Series 2020 A Bonds and the Certificate of Authentication and Registration to be endorsed thereon are to be in substantially the form set forth in a Supplemental Resolution or as deemed necessary by the Registrar or the City.

J. All things necessary to make the Series 2020 A Bonds, when authenticated by the Registrar and issued as in this Ordinance and the Supplemental Resolution provided, the valid, binding and legal special obligations of the City according to the import thereof, and to validly pledge and assign those funds pledged hereby to the payment of the principal of and interest on the Series 2020 A Bonds, will be timely done and duly performed.

K. The enactment of this Ordinance, and the execution and issuance of the Series 2020 A Bonds, subject to the terms thereof, will not result in any breach of, or constitute a default under, any instrument to which the City is a party or by which it may be bound or affected.

L. The City is a governmental unit which has general taxing powers to finance operations of or facilities of the nature of the Project and the System; 95% or more of the Net Proceeds of the Series 2020 A Bonds are to be used for local government activities of the City (or of a governmental unit the jurisdiction of which is entirely within the jurisdiction of the City).

M. It is deemed necessary for the City to issue the Series 2020 A Bonds in the aggregate principal amount of not more than \$16,000,000, to permanently finance the costs of design, acquisition and construction of the Project, fund capitalized interest, if any, fund the reserve account and pay costs of issuance. Such costs shall be deemed to include the cost of all property rights, easements and franchises deemed necessary or convenient therefor; repayment of any interim financing notes; interest on the Bonds prior to and during construction or acquisition and for six months after completion of construction of the Project; engineering and legal expenses; expenses for estimates of cost and revenues; expenses for plans,

specifications and surveys; other expenses necessary or incident to determining the feasibility or practicability of the enterprise; administrative expense, any fees or expenses of the Original Purchaser, commitment fees, premiums for municipal bond insurance policy, debt service reserve account policy, or debt service reserve surety bond; letter of credit fees; underwriter's discount; rating agency fees; initial fees for the service of registrars, paying agents, depositories or trustees or other costs in connection with the sale of the Bonds, and such other expenses as may be necessary or incidental to the financing herein authorized, the construction or acquisition of the Project and the placing of the same in operation, and the performance of the things herein required or permitted, in connection with any thereof; provided, that reimbursement to the City or Sanitary Board for any amounts expended by it for allowable costs prior to the issuance of the Bonds or the repayment of the indebtedness incurred by the City or Sanitary Board for such purposes shall be deemed part of the Cost of the Project.

N. It is in the best interests of the City that the Series 2020 A Bonds be sold to the Original Purchaser pursuant to the terms and provisions set forth in the Supplemental Resolution.

O. Prior to the issuance of the Series 2020 A Bonds, the City shall obtain (i) a certificate from an independent certified public accountant stating that the coverage and parity tests of the First Lien Bonds have been met; and (ii) if required, the written consent of the registered owners, of the Prior Bonds to the issuance of the Bonds on a parity with the First Lien Bonds and senior and prior to the Second Lien Bonds. The Series 2020 A Bonds shall be issued with a lien on the Net Revenues on a parity with the lien held by the registered owners of the First Lien Bonds, but the lien of the Bonds shall be senior and superior to the lien of the registered owners of the Second Lien Bonds. Other than the Prior Bonds, there are no other outstanding bonds or obligations of the City which are secured by revenues or assets of the System.

P. The City has complied with all requirements of West Virginia law relating to the authorization of the design, acquisition, construction and operation of Project and the System and issuance of the Series 2020 A Bonds, or will have so complied prior to the issuance of any of the Series 2020 A Bonds.

Q. The City will not permit, at any time, any of the proceeds of the Series 2020 A Bonds or any other funds of the City to be used directly or indirectly in a manner which would result in the inclusion of interest on the Series 2020 A Bonds in the gross income of the owners thereof for federal income tax purposes.

R. The Project has been approved by the West Virginia Infrastructure and Jobs Development Council as required under Chapter 31, Article 15A of the Code of West Virginia, 1931, as amended.

Section 1.03. Ordinance Constitutes Contract. In consideration of the acceptance of the Series 2020 A Bonds authorized to be issued hereunder by those who shall own the same from time to time, the Ordinance shall be deemed to be and shall constitute a contract between the City and such Registered Owners, and the covenants and agreements herein set forth to be performed by the City shall be for the equal benefit, protection and security of the Registered Owners of any and all of such Bonds issued hereunder, all of which shall be of equal rank and without preference, priority or distinction between any one Bond and any other Bond by reason of priority of issuance or otherwise, except as expressly provided therein and herein.

Section 1.04. Definitions. Except as provided below, terms used in this Supplemental Ordinance have the meanings set forth in the Prior Ordinances, as supplemented by this Supplemental Ordinance, unless the context expressly requires otherwise.

“Act” means Chapter 16, Article 13 and Chapter 22C, Article 1 of the Code of West Virginia, 1931, as amended and in effect on the date of enactment of this Ordinance.

“Authority” means the West Virginia Water Development Authority, which is expected to be the original purchaser and Registered Owner of the Series 2020 A Bonds, or any other agency, board or department of the State of West Virginia that succeeds to the functions of the Authority, acting in its administrative capacity and upon authorization from the DEP under the Act.

“Authorized Officer” means the Mayor of the City or any other officer of the City specifically designated by ordinance or resolution of the Council of the City.

“Bond Counsel” means any law firm having a national reputation in the field of municipal law whose opinions are generally accepted by purchasers of municipal bonds, appointed by the City or the Sanitary Board, and shall initially mean Jackson Kelly PLLC, Charleston, West Virginia.

“Bond Purchase Agreement” or “Loan Agreement” means the Bond Purchase Agreement or Loan Agreement heretofore entered, or to be entered, into by and among the City, the Authority and the DEP, providing for the purchase of the Series 2020 A Bonds from the City by the Authority, the form of which shall be approved, and the execution and delivery by the City authorized and directed or ratified, by the Supplemental Resolution.

“Bond Register” means the books of the City maintained by the Registrar for the registration and transfer of the Series 2020 A Bonds.

“Bond Year” means the 12-month period beginning on the anniversary of the Closing Date in each year and ending on the day prior to the anniversary date of the Closing Date in the following year except that the first Bond Year shall begin on the Closing Date.

“Bondholder” or “Holder of the Bonds” or “Owner of the Bonds” or “Registered Owner” or any similar term means any person who shall be the Registered Owner of any Outstanding Bond as hereinafter defined.

“Bonds” means the Series 2020 A Bonds, the Prior Bonds and any future bonds issued by the City for the System.

“Bonds Construction Trust Fund” means the Bonds Construction Trust Fund created by Section 4.01 D hereof.

“City Clerk” means the City Clerk of the City.

“Closing Date” means the date upon which there is an exchange of the Series 2020 A Bonds for all or a portion of the proceeds of the Series 2020 A Bonds from the Authority.

“Code” means the Internal Revenue Code of 1986, as amended, and the Regulations.

“Commission” means the West Virginia Municipal Bond Commission or any other agency of the State of West Virginia which succeeds to the functions of the Commission.

“Consulting Engineers” means Burgess & Niple, Parkersburg, West Virginia, or any engineer or firm of engineers, licensed by the State, which shall at any time hereafter be retained by the City as Consulting Engineers for the System in accordance with Chapter 5G, Article 1 of the Code of West Virginia, 1931, as amended.

“Costs of the Project” means those costs described in Section 1.02(M) hereof to be a part of the cost of the design, acquisition, construction and financing of the Project.

“Council” or “City Council” means the Council of the City.

“CWSRF Program” means the State’s Water Pollution Control Revolving Fund Program, under which the Authority purchases the water pollution control revenue bonds of local governmental entities satisfying certain legal and other requirements with the proceeds of a capitalization grant award from the United States Environmental Protection Agency and funds of the State.

“DEP” means the West Virginia Department of Environmental Protection or any other agency, board or department of the State that succeeds to the functions of the DEP.

“Depository Bank” means the bank or banks to be designated as such in the Supplemental Resolution, and its successors and assigns.

“EMMA” means the Electronic Municipal Market Access website, a service provided by the MSRB.

“FDIC” means the Federal Deposit Insurance Corporation and any successor to the functions of the FDIC.

“First Lien Bonds” means the bonds defined as such in Section 1.02(E).

“Fiscal Year” means each twelve month period beginning on July 1 and ending on the succeeding June 30.

“Government Obligations” means direct obligations of, or obligations the timely payment of the principal of and interest on which is guaranteed by, the United States of America.

“Gross Revenues” means the aggregate gross operating and non-operating revenues of the System, as hereinafter defined, determined in accordance with generally accepted accounting principles, after deduction of prompt payment discounts, if any, and reasonable provision for uncollectible accounts; provided, that “Gross Revenues” does not include any

gains from the sale or other disposition of, or from any increase in the value of, capital assets (including Qualified Investments, as hereinafter defined, purchased pursuant to Section 8.01 hereof).

“Independent Accountants” or “Independent Certified Public Accountants” means any firm of certified public accountants which shall be retained by the City as independent accountants for the System.

“Mayor” means the Mayor of the City.

“MSRB” means the Municipal Securities Rulemaking Board.

“Net Proceeds” means the face amount of the Series 2020 A Bonds plus accrued interest and premium, if any, less original issue discount, if any, and less proceeds, if any, deposited in the Reserve Accounts.

“Net Revenues” means the balance of the Gross Revenues, remaining after deduction of Operating Expenses, as hereinafter defined.

“Operating Expenses” means the reasonable, proper and necessary costs of repair, maintenance and operation of the System and includes, without limiting the generality of the foregoing, administrative, engineering, legal, auditing and insurance expenses, other than those capitalized as part of the costs, the SRF Administrative Fee, fees and expenses of the Authority, fiscal agents, the Depository Bank, the Registrar and the Paying Agent (all as herein defined), other than those capitalized as part of the costs, payments to pension or retirement funds, taxes and such other reasonable operating costs and expenses as should normally and regularly be included under generally accepted accounting principles; provided, that “Operating Expenses” does not include payments on account of the principal of or redemption premium, if any, or interest on the Bonds, charges for depreciation, losses from the sale or other disposition of, or from any decrease in the value of, capital assets, amortization of debt discount or such miscellaneous deductions as are applicable to prior accounting periods.

“Ordinance” means the Prior Ordinances, as previously defined, as supplemented by this Supplemental Ordinance and as further amended or supplemented. Unless the context clearly requires a different meaning, reference to “this Ordinance” in the Prior Ordinances means the Ordinance.

“Outstanding” when used with reference to Bonds, as of any particular date, describes all such Bonds theretofore and thereupon being authenticated and delivered, except (i) any such Bond canceled by the Registrar, at or prior to said date; (ii) any such Bond for the payment of which moneys, equal to its principal amount, with interest to the date of maturity of any such Bond, shall be in trust hereunder and set aside for such payment (whether upon or prior to maturity); (iii) any such Bond deemed to have been paid as provided in Section 6.13 hereof; and (iv) for purposes of consents or other action by a specified percentage of Bondholders, any such Bond registered to the City.

“Parity Bonds” means additional Bonds issued under the provisions and within the limitations prescribed by Section 7.07 hereof.

“Paying Agent” means the West Virginia Municipal Bond Commission or other entity designated as such for the Bonds in the Supplemental Resolution.

“Prior Bonds” means, collectively, the bonds as defined in Section 1.02(E) hereof.

“Prior Bonds Reserve Accounts” means, collectively, the respective reserve accounts created for the Prior Bonds, as more fully described and defined in the Prior Ordinances.

“Prior Ordinances” means, collectively, the Ordinances authorizing the Prior Bonds as set forth in Section 1.01 hereof.

“Private Business Use” means use (directly or indirectly) in a trade or business carried on by any person other than a governmental unit; provided that, use as a member of the general public shall not be taken into account, all as determined by the Code.

“Project” means the extensions, additions, betterments and improvements to the existing sewerage system of the City described in Exhibit A attached hereto.

“Purchase Price,” for the purpose of computation of the Yield of the Bonds, has the same meaning as the term “issue price” in Sections 1273(b) and 1274 of the Code, and, in general, means the initial offering price of the Bonds to the public (not including bond houses and brokers, or similar persons or organizations acting in the capacity of underwriters or wholesalers) at which price a substantial amount of the Bonds of each maturity is sold or, if the Bonds are privately placed, the

price paid by the first buyer of the Bonds or the acquisition cost of the first buyer. "Purchase Price," for purposes of computing Yield of Nonpurpose Investments, means the fair market value of the Nonpurpose Investments on the date of use of Gross Proceeds of the Bonds for acquisition thereof, or if later, on the date that Investment Property constituting a Nonpurpose Investment becomes a Nonpurpose Investment of the Bonds.

"Qualified Investments" means and includes any of the following:

- (a) Government Obligations;
- (b) Government Obligations which have been stripped of their unmatured interest coupons, interest coupons stripped from Government Obligations, and receipts or certificates evidencing payments from Government Obligations or interest coupons stripped from Government Obligations;
- (c) Bonds, debentures, notes or other evidences of indebtedness issued by any of the following agencies: Banks for Cooperatives; Federal Intermediate Credit Banks; Federal Home Loan Bank System; Export-Import Bank of the United States; Federal Land Banks; Government National Mortgage Association; Tennessee Valley Authority; or Washington Metropolitan Area Transit Authority;
- (d) Any bond, debenture, note, participation certificate or other similar obligations issued by the Federal National Mortgage Association to the extent such obligation is guaranteed by the Government National Mortgage Association or issued by any other federal agency and backed by the full faith and credit of the United States of America;
- (e) Time accounts (including accounts evidenced by time certificates of deposit, time deposits or other similar banking arrangements) which, to the extent not insured by the FDIC or Federal Savings and Loan Insurance Corporation, shall be secured by a pledge of Government Obligations, provided, that said Government Obligations pledged either must mature as nearly as practicable coincident with the maturity of said time accounts or must be replaced or increased so that the market value thereof is always at least equal to the principal amount of said time accounts;
- (f) Money market funds or similar funds whose only assets are investments of the type described in paragraphs (a) through (e) above;
- (g) Repurchase agreements, fully secured by investments of the types described in paragraphs (a) through (e) above, with banks or national banking associations which are members of FDIC or with government bond dealers recognized as primary dealers by the Federal Reserve Bank of New York, provided, that said investments securing said repurchase agreements either must mature as nearly as practicable coincident with the maturity of said repurchase agreements or must be replaced or increased so that the market value thereof is always at least equal to the principal amount of said repurchase agreements, and provided further that the holder of such repurchase agreement shall have a prior perfected security interest in the collateral therefor; must have (or its agent must have) possession of such collateral; and such collateral must be free of all claims by third parties;
- (h) The West Virginia "consolidated fund" managed by the West Virginia Board of Treasury Investments pursuant to Chapter 12, Article 6C of the West Virginia Code of 1931, as amended; and
- (i) Obligations of states or political subdivisions or agencies thereof, the interest on which is excluded from gross income for federal income tax purposes, and which are rated at least "A" by Moody's Investors Service, Inc. or Standard & Poor's Corporation.

"Registrar" means the entity named as such in the Supplemental Resolution.

"Regulations" means the temporary and permanent regulations promulgated under the Code.

"Reserve Account" means, collectively, one or more reserve accounts for the Bonds created by Section 4.03 hereof.

"Reserve Accounts" means, collectively, the respective Reserve Accounts created for the Prior Bonds and the Series 2020 A Bonds.

"Reserve Requirements" means the amount required to be on deposit in the Reserve Account of the Series 2020 A Bonds and the Prior Bonds, if any.

"Second Lien Bonds" means the bonds defined as such in Section 1.02(E) hereof.

“Series 2020 A Bonds” means the not more than \$16,000,000 in aggregate principal amount of Sewerage System Revenue Bonds of the City, authorized by this Ordinance to be issued in one or more series as designated in the Supplemental Resolution. If issued in more than one series, the letter designations of the Series 2020 A Bonds shall be as set forth in the Supplemental Resolution.

“Series 2020 A Bonds Reserve Account” means the Series 2020 A Bonds Reserve Account established by Section 5.02 hereof.

“Series 2020 A Bonds Reserve Requirement” means, as of any date of calculation, the maximum amount of principal and interest, if any, which will become due on the Series 2020 A Bonds in the then current year or any succeeding year.

“Series 2020 A Bonds Sinking Fund” means the Series 2020 A Bonds Sinking Fund established by Section 5.02 hereof.

“Sinking Fund” means, collectively, one or more Sinking Funds for the Bonds created by Section 4.03 hereof.

“Sinking Funds” means, collectively, the respective Sinking Funds created for the Prior Bonds and the Series 2020 A Bonds.

“SRF Administrative Fee” means any administrative fee required to be paid under the Bond Purchase Agreement for the Series 2020 A Bonds.

“State” means the State of West Virginia.

“Supplemental Ordinance” or “this Ordinance” means this ordinance as hereafter amended or supplemented.

“Supplemental Resolution” means any resolution, ordinance or order of the City supplementing or amending this Ordinance and, when preceded by the article “the”, refers specifically to the supplemental resolutions authorizing the sale of one or more series of the Series 2020 A Bonds; provided, that any matter intended by this Ordinance to be included in the Supplemental Resolution with respect to the Series 2020 A Bonds and not so included may be included in another Supplemental Resolution.

“Surplus Revenues” means the Net Revenues not required by the Bond Legislation to be set aside and held for the payment of or security for the Series 2020 A Bonds or any other obligations of the City, including, without limitation, the Renewal and Replacement Fund, the Sinking Funds and the Reserve Accounts.

“System” means the complete existing sewerage system now owned by the City and managed by the Sanitary Board, consisting of a sewerage treatment and collection system, and shall include any extensions, additions, betterments and improvements thereto, including the Project, hereafter acquired or constructed for the sewerage system from any sources whatsoever, both within and without the City.

Words importing singular number shall include the plural number in each case and vice versa, and words importing persons shall include firms and corporations. Words importing the masculine gender include all other genders.

Additional terms and phrases are defined in this Ordinance as they are used. Accounting terms not specifically defined herein shall be given meaning in accordance with general accepted accounting principles.

The terms “herein”, “hereunder”, “hereby”, “hereto”, “hereof” and any similar terms refer to this Ordinance; and the term “hereafter” means after the date of the enactment of this Ordinance.

Articles, sections and subsections mentioned by number only are the respective articles, sections and subsections of this Ordinance so numbered.

ARTICLE II AUTHORIZATION OF EXTENSIONS, ADDITIONS, BETTERMENTS AND IMPROVEMENTS TO SYSTEM

Section 2.01. Authorization of Extensions, Additions, Betterments and Improvements. There is hereby authorized and ordered the design, acquisition and construction of the Project at an estimated cost of not to exceed \$16,000,000 (including financing costs), in accordance with plans and specifications prepared by the Consulting Engineers, approved by the City, and on file in the office of the Sanitary Board.

Prior to the issuance of the Series 2020 A Bonds, the City will have received bids for the design, acquisition and construction of the Project which are in an amount and otherwise compatible with the financing plan approved by the Sanitary Board.

ARTICLE III AUTHORIZATION, TERMS, EXECUTION AND REGISTRATION OF BONDS

Section 3.01. Authorization and Terms of Bonds. For the purposes of capitalizing interest on the Series 2020 A Bonds, funding the Reserve Account for the Series 2020 A Bonds, paying Costs of the Project not otherwise provided for, paying costs of issuance of the Series 2020 A Bonds and related costs, or any or all of such purposes, as determined by the Supplemental Resolution, there shall be and hereby are authorized to be issued the Series 2020 A Bonds of the City. The Series 2020 A Bonds shall be issued in one or more series as set forth in the Supplemental Resolution, designated as "Sewerage System Revenue Bonds", in an aggregate principal amount of not more than \$16,000,000. The Series 2020 A Bonds shall be issued in such principal amounts, shall have the series designation, shall be dated as of the date of delivery thereof, shall bear interest at such rate or rates, not exceeding the then legal maximum rate, and shall mature at such times and in such amounts as shall be set forth in the Supplemental Resolution. The repayment of principal and interest on the Series 2020 A Bonds shall be as set forth in the Supplemental Resolution. The Series 2020 A Bonds shall contain such other terms, provisions, conditions and limitations, all as provided by this Ordinance and as the Council of the City shall prescribe by resolution (or by supplemental or amendatory ordinance of said Council as said Council shall determine) adopted in connection with the sale of such Bonds.

If the Series 2020 A Bonds are sold to the Authority, they shall be payable as to principal at the office of the Paying Agent in any coin or currency which, on the dates of payment of principal is legal tender for the payment of public or private debts under the laws of the United States of America. Interest on the Series 2020 A Bonds shall be paid by check or draft mailed to the registered owner thereof at the address as it appears on the books of the Bond Registrar.

Each series of Series 2020 A Bonds shall be issued in fully registered form, in such denominations and shall have such terms as set forth in the Supplemental Resolution. The Series 2020 A Bonds shall be exchangeable at the option and expense of the Registered Owner for another fully registered Bonds in aggregate principal amount equal to the amount of the Series 2020 A Bonds then Outstanding, with principal installments or maturities, as applicable, corresponding to the dates of payment of principal installments of the Bonds.

Section 3.02. Execution of Bonds. The Series 2020 A Bonds shall be executed in the name of the City by the Mayor and attested by the City Clerk, and the seal of the City shall be affixed thereto or imprinted thereon. In case any one or more of the officers who shall have signed or sealed any of the Series 2020 A Bonds shall cease to be such officer of the City before the Series 2020 A Bonds so signed and sealed have been sold and delivered, such Series 2020 A Bonds may nevertheless be sold and delivered as herein provided and may be issued as if the person who signed or sealed such Bonds had not ceased to hold such office. Any Series 2020 A Bonds may be signed and sealed on behalf of the City by such person as, at the actual time of the execution of such Series 2020 A Bonds, shall hold the proper office in the City, although at the date of such Series 2020 A Bonds such person may not have held such office or may not have been so authorized.

Section 3.03. Authentication and Registration. No Series 2020 A Bond shall be valid or obligatory for any purpose or entitled to any security or benefit under this Ordinance unless and until the Certificate of Authentication and Registration on such Bond, substantially in the form set forth in the Supplemental Resolution, shall have been duly manually executed by the Registrar. Any such executed Certificate of Authentication and Registration upon any such Series 2020 A Bond shall be conclusive evidence that such Bond has been authenticated, registered and delivered under this Ordinance. The Certificate of Authentication and Registration on any Bond shall be deemed to have been executed by the Registrar if manually signed by an authorized officer of the Registrar, but it shall not be necessary that the same officer sign the Certificate of Authentication and Registration on all of the Bonds issued hereunder.

Section 3.04. Negotiability, Transfer and Registration. Subject to the provisions for transfer of registration set forth below, the Series 2020 A Bonds shall be, and have all of the qualities and incidents of negotiable instruments under the Uniform Commercial Code of the State of West Virginia, and each successive Registered Owner, in accepting any of said Bonds shall be conclusively deemed to have agreed that such Bonds shall be and have all of the qualities and incidents of negotiable instruments under the Uniform Commercial Code of the State of West Virginia, and each successive Registered Owner shall further be conclusively deemed to have agreed that said Bonds shall be incontestable in the hands of a bona fide owner for value.

So long as any of the Series 2020 A Bonds remain Outstanding, the City, through the Registrar, shall keep and maintain books for the registration and transfer of the Series 2020 A Bonds.

Bonds shall be transferable only upon the books of the Registrar, by the Registered Owner thereof in person or by the Registered Owner's attorney duly authorized in writing, upon surrender thereto, together with a written instrument of transfer satisfactory to the Registrar, duly executed by the Registered Owner or the Registered Owner's duly authorized attorney.

In all cases in which the privilege of exchanging Series 2020 A Bonds or transferring Series 2020 A Bonds is exercised, Bonds shall be delivered in accordance with the provisions of this Ordinance. All Bonds surrendered in any such exchanges or transfers shall forthwith be canceled by the Registrar. For every such exchange or transfer of Bonds, the Registrar may make a charge sufficient to reimburse it for any tax, fee or other governmental charge required to be paid with respect to such exchange or transfer and the cost of preparing each new Bond upon each exchange or transfer, and any other expenses of the Registrar incurred in connection therewith, which sum or sums shall be paid by the City. The Registrar shall not be obliged to make any such exchange or transfer of Bonds during the 15 days preceding an interest payment date on the Bonds, or, in the case of any proposed redemption of Bonds, next preceding the date of the selection of Bonds to be redeemed.

Section 3.05. Bonds Mutilated, Destroyed, Stolen or Lost. In case any Series 2020 A Bond shall become mutilated or be destroyed, stolen or lost, the City may, in its discretion, issue and deliver a new Series 2020 A Bond in exchange and substitution for such mutilated Series 2020 A Bond, upon surrender and cancellation of such mutilated Series 2020 A Bond, or in lieu of and substitution for the Series 2020 A Bond destroyed, stolen or lost, and upon the Registered Owner's furnishing the City proof of ownership thereof and satisfactory indemnity and complying with such other reasonable regulations and conditions as the City may prescribe and paying such expenses as the City may incur and the Registrar shall authenticate the new Series 2020 A Bond. All Series 2020 A Bonds so surrendered shall be canceled by the Registrar and held for the account of the City. If such Series 2020 A Bond shall have matured or be about to mature, instead of issuing a substitute Bond, the City may pay the same, upon being indemnified as aforesaid, and, if such Bond be lost, stolen, or destroyed, without surrender therefor.

Any such duplicate Series 2020 A Bonds issued pursuant to this Section shall constitute original, additional contractual obligations on the part of the City, whether or not the lost, stolen or destroyed Series 2020 A Bonds be at any time found by anyone, and such duplicate Series 2020 A Bonds shall be entitled to equal and proportionate benefits and rights as to lien and source of security for payment from the revenues pledged herein with all other Series 2020 A Bonds issued hereunder.

Section 3.06. Bonds not to be Indebtedness of the City. The Series 2020 A Bonds shall not, in any event, be or constitute a corporate indebtedness of the City within the meaning of any statutory or constitutional limitations, but shall be payable solely from the Net Revenues derived from the operation of the System as herein provided on a parity with the First Lien Bonds but senior and superior to the Second Lien Bonds. No Registered Owner of the Series 2020 A Bonds shall ever have the right to compel the exercise of the taxing power of the City to pay the Bonds or any interest thereon.

Section 3.07. Bonds Secured by Pledge of Net Revenues. The payment of the debt service on the Series 2020 A Bonds shall be secured forthwith equally and ratably with each other by a first lien on the Net Revenues derived from the System on a parity with the First Lien Bonds but senior and superior to the Second Lien Bonds. Such Net Revenues in an amount sufficient to pay the principal of and interest on and other payments for the Series 2020 A Bonds and the Prior Bonds and to make the payments into the sinking funds and the reserve accounts therein and in the Renewal and Replacement Fund established herein or in the Prior Ordinances are hereby irrevocably pledged to the payment of the principal of and any interest on the Series 2020 A Bonds and the Prior Bonds as the same become due.

Section 3.08. Form of Bonds. The text of the Series 2020 A Bonds shall be in substantially the following forms, with such omissions, insertions and variations as may be necessary and desirable and authorized or permitted hereby, or by any Supplemental Resolution adopted prior to the issuance thereof:

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(FORM OF SERIES 2020 A BOND)

UNITED STATES OF AMERICA
STATE OF WEST VIRGINIA
THE CITY OF CHARLESTON
SEWERAGE SYSTEM REVENUE BONDS
SERIES 2020 A (WEST VIRGINIA CWSRF PROGRAM)

No. AR-1

\$ _____

KNOW ALL MEN BY THESE PRESENTS: The ____ day of _____, 2020, that THE CITY OF CHARLESTON, a municipal corporation organized and existing under the laws of the State of West Virginia in Kanawha County of said State (the "City"), for value received, hereby promises to pay, solely from the special funds provided therefor, as hereinafter set forth, to the West Virginia Water Development Authority (the "Authority") or registered assigns the sum of _____ DOLLARS (\$ _____), or such lesser amount as shall have been advanced to the City hereunder and not previously repaid, as set forth in the "Record of Advances" attached as EXHIBIT A hereto and incorporated herein by reference, in quarterly installments on March 1, June 1, September 1 and December 1 of each year, commencing _____ 1, 20__, to and including _____ 1, 20__, as set forth on the "Debt Service Schedule" attached as EXHIBIT B hereto and incorporated herein by reference. The SRF Administrative Fee of ____% (as defined in the hereinafter described Bond Legislation) shall also be payable quarterly on March 1, June 1, September 1 and December 1 of each year, commencing _____ 1, 20__, as set forth on said EXHIBIT B hereto and incorporated herein by reference.

This Bond shall bear interest at a rate of ____% per annum. Principal and interest installments of this Bond are payable in any coin or currency which, on the respective dates of payment of such installments, is legal tender for the payment of public and private debts under the laws of the United States of America, at the office of the West Virginia Municipal Bond Commission, Charleston, West Virginia (the "Paying Agent").

This Bond may be redeemed prior to its stated date of maturity in whole or in part, but only with the express written consent of the Authority and the West Virginia Department of Environmental Protection (the "DEP"), and upon the terms and conditions prescribed by, and otherwise in compliance with, the Bond Purchase Agreement by and among the City, the Authority and the DEP, dated _____, 2020.

This Bond is issued (i) to pay a portion of the costs of acquisition and construction of certain extensions, additions, betterments and improvements to the existing sewerage system of the City (the "Project"); and (ii) to pay certain costs of issuance of the Bonds and related costs. The existing sewerage system of the City, the Project and any further extensions, additions, betterments and improvements thereto are herein called the "System." This Bond is issued under the authority of and in full compliance with the Constitution and statutes of the State of West Virginia, including particularly Chapter 16, Article 13 and Chapter 22C, Article 2 of the West Virginia Code of 1931, as amended (collectively, the "Act"), and a Bond Ordinance duly enacted by the City on _____, 2020, as supplemented by a Supplemental Resolution duly adopted by the City on _____, 2020 (the "Bond Legislation"), and is subject to all the terms and conditions thereof. The Bond Legislation provides for the issuance of additional bonds under certain conditions, and such bonds would be entitled to be paid and secured equally and ratably from and by the funds and revenues and other security provided for the Bonds under the Bond Legislation.

THIS BOND IS ISSUED ON A PARITY WITH RESPECT TO LIENS, PLEDGE AND SOURCE OF AND SECURITY FOR PAYMENT, AND IN ALL RESPECTS, WITH THE CITY'S: \$1,912,194 SEWER REVENUE BONDS, SERIES 1989 A, DATED MARCH 21, 1989 (THE "SERIES 1989 A BONDS"); \$829,856 SEWER REVENUE BONDS, SERIES 1989 C, DATED NOVEMBER 21, 1989 (THE "SERIES 1989 C BONDS"); \$686,229 SEWERAGE SYSTEM REVENUE BONDS, 1999 SERIES A, DATED JUNE 22, 1999 (THE "SERIES 1999 A BONDS"); \$823,741 SEWERAGE SYSTEM REVENUE BONDS, 2001 SERIES B, DATED MAY 22, 2001 (THE "SERIES 2001 B BONDS"); \$9,835,120 SEWERAGE SYSTEM REVENUE BONDS, SERIES 2004 A, DATED MARCH 23, 2004 (THE "SERIES 2004 A BONDS"); \$36,617,310 SEWERAGE SYSTEM REVENUE BONDS, SERIES 2005 A, DATED MAY 5, 2005 (THE "SERIES 2005 A BONDS"); \$9,000,000 SEWERAGE SYSTEM REVENUE BONDS, SERIES 2008 A, DATED JUNE 26, 2008 (THE "SERIES 2008 A BONDS"); \$25,877,009 SEWERAGE SYSTEM REVENUE BONDS, SERIES 2011 A, DATED DECEMBER 13, 2011 (THE "SERIES 2011 A BONDS"); \$11,613,300 SEWERAGE SYSTEM REVENUE BONDS, SERIES 2013 A, DATED MARCH 27, 2013 (THE "SERIES 2013 A BONDS"); \$13,145,000 SEWERAGE SYSTEM REVENUE BONDS, SERIES 2016 A, DATED SEPTEMBER 22, 2016 (THE "SERIES 2016 A BONDS"); AND SENIOR TO THE CITY'S \$283,458 SUPPLEMENTAL SEWER REVENUE BONDS, SERIES 1989 B, DATED MARCH 21, 1989 (THE "SERIES 1989 B BONDS"); \$123,015 SUPPLEMENTAL SEWER REVENUE BONDS, SERIES 1989 D, DATED NOVEMBER 21, 1989 (THE "SERIES 1989 D BONDS"); \$132,072 SEWERAGE SYSTEM REVENUE BONDS, 1999 SERIES B, DATED JUNE 22, 1999 (THE "SERIES 1999 B BONDS"); \$30,492 SEWERAGE SYSTEM REVENUE BONDS, 2001 SERIES C, DATED MAY 22,

2001 (THE "SERIES 2001 C BONDS"); AND \$1,822,690 SEWERAGE SYSTEM REVENUE BONDS, SERIES 2005 B-1, DATED MAY 5, 2005 (THE "SERIES 2005 B-1 BONDS").

The Series 1989 A Bonds, the Series 1989 C Bonds, the Series 1998 A Bonds, the Series 1999 A Bonds, the Series 2001 B Bonds, the Series 2004 A Bonds, the Series 2005 A Bonds, the Series 2008 A Bonds, the Series 2011 A Bonds, the Series 2013 A Bonds and the Series 2016 A Bonds are collectively referred to as the "First Lien Bonds." The Series 1989 B Bonds, the Series 1989 D Bonds, the Series 1999 B Bonds, the Series 2001 C Bonds, and the Series 2005 B-1 Bonds are collectively referred to as the "Second Lien Bonds," which are subordinate and junior to the First Lien Bonds and the Bonds. The First Lien Bonds and the Second Lien Bonds are collectively referred to as the "Prior Bonds."

This Bond is payable only from and secured by a pledge of the Net Revenues to be derived from the operation of the System, on a parity with the pledge of Net Revenues in favor of the holders of the First Lien Bonds, and from monies in the reserve account created under the Bond Legislation for the Bonds (the "Series 2020 A Bonds Reserve Account") and unexpended proceeds of the Bonds. Such Net Revenues shall be sufficient to pay the principal of and interest, if any, on all bonds which may be issued pursuant to the Act and shall be set aside as a special fund hereby pledged for such purpose.

This Bond does not constitute an indebtedness of the City within the meaning of any constitutional or statutory provisions or limitations, nor shall the City be obligated to pay the same, except from said special fund provided from the Net Revenues, the monies in the Series 2020 A Bonds Reserve Account and unexpended proceeds of the Bonds. Pursuant to the Bond Legislation, the City has covenanted and agreed to establish and maintain just and equitable rates and charges for the use of the System and the services rendered thereby, which shall be sufficient, together with other revenues of the System, to provide for the reasonable expenses of operation, repair and maintenance of the System, and to leave a balance each year equal to at least 115% of the maximum amount payable in any year for principal of and interest, if any, on the Bonds and all other obligations secured by a lien on or payable from such revenues prior to or on a parity with the Bonds, including the Prior Bonds. The City has entered into certain further covenants with the registered owners of the Bonds for the terms of which reference is made to the Bond Legislation. Remedies provided the registered owners of the Bonds are exclusively as provided in the Bond Legislation, to which reference is here made for a detailed description thereof.

Subject to the registration requirements set forth herein, this Bond is transferable, as provided in the Bond Legislation, only upon the books of [United Bank], Charleston, West Virginia, as registrar (the "Registrar"), by the registered owner, or by its attorney duly authorized in writing, upon the surrender of this Bond, together with a written instrument of transfer satisfactory to the Registrar, duly executed by the registered owner or its attorney duly authorized in writing.

Subject to the registration requirements set forth herein, this Bond, under the provision of the Act is, and has all the qualities and incidents of, a negotiable instrument under the Uniform Commercial Code of the State of West Virginia.

All money received from the sale of this Bond, after reimbursement and repayment of all amounts advanced for preliminary expenses as provided by law and the Bond Legislation, shall be applied solely to the payment of the costs of the Project and costs of issuance hereof described in the Bond Legislation, and there shall be and hereby is created and granted a lien upon such monies, until so applied, in favor of the registered owner of this Bond.

IT IS HEREBY CERTIFIED, RECITED AND DECLARED that all acts, conditions and things required to exist, happen and be performed precedent to and at the issuance of this Bond do exist, have happened, and have been performed in due time, form and manner as required by law, and that the amount of this Bond, together with all other obligations of the City, does not exceed any limit prescribed by the Constitution or statutes of the State of West Virginia and that a sufficient amount of the Net Revenues of the System has been pledged to and will be set aside into said special fund by the City for the prompt payment of the principal of this Bond.

All provisions of the Bond Legislation, resolutions and statutes under which this Bond is issued shall be deemed to be a part of the contract evidenced by this Bond to the same extent as if written fully herein.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, THE CITY OF CHARLESTON has caused this Bond to be signed by its Mayor and its corporate seal, if any, to be hereunto affixed and attested by its City Clerk, and has caused this Bond to be dated the day and year first written above.

[SEAL]

Mayor

ATTEST:

City Clerk

CERTIFICATE OF AUTHENTICATION AND REGISTRATION

This Bond is one of the Series 2020 A Bonds described in the within-mentioned Bond Legislation and has been duly registered in the name of the registered owner set forth above, as of the date set forth below.

Date: _____, 2020.

[_____] ,
as Registrar

Authorized Officer

EXHIBIT A
RECORD OF ADVANCES

<u>AMOUNT</u>	<u>DATE</u>	<u>AMOUNT</u>	<u>DATE</u>	
1.1.1.1.	\$		1.1.1.19.	\$
1.1.1.2.	\$		1.1.1.20.	\$
1.1.1.3.	\$		1.1.1.21.	\$
1.1.1.4.	\$		1.1.1.22.	\$
1.1.1.5.	\$		1.1.1.23.	\$
1.1.1.6.	\$		1.1.1.24.	\$
1.1.1.7.	\$		1.1.1.25.	\$
1.1.1.8.	\$		1.1.1.26.	\$
1.1.1.9.	\$		1.1.1.27.	\$
1.1.1.10.	\$		1.1.1.28.	\$
1.1.1.11.	\$		1.1.1.29.	\$
1.1.1.12.	\$		1.1.1.30.	\$
1.1.1.13.	\$		1.1.1.31.	\$
1.1.1.14.	\$		1.1.1.32.	\$
1.1.1.15.	\$		1.1.1.33.	\$
1.1.1.16.	\$		1.1.1.34.	\$
1.1.1.17.	\$		1.1.1.35.	\$
1.1.1.18.	\$		1.1.1.36.	\$
TOTAL		\$_____		

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EXHIBIT B
DEBT SERVICE SCHEDULE

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(Form of)

ASSIGNMENT

FOR VALUE RECEIVED the undersigned sells, assigns, and transfers unto
the within Bond and does hereby irrevocably
constitute and appoint _____, Attorney to transfer the said Bond on the books
kept for registration of the within Bond of the said City with full power of substitution in the premises.

Dated: _____, _____.

In the presence of:

Section 3.09. Sale of Bonds; Approval and Ratification of Execution of Bond Purchase Agreement. The Series 2020 A Bonds shall be sold to the Authority, pursuant to the terms and conditions of the Bond Purchase Agreement. If not so authorized by previous resolution, the Mayor is specifically authorized and directed to execute the Bond Purchase Agreement in the form attached hereto as “EXHIBIT A” and made a part hereof, and the City Clerk is directed to affix the seal of the City, attest the same and deliver the Bond Purchase Agreement to the Authority, and any such prior execution and delivery is hereby authorized, approved, ratified and confirmed. The Bond Purchase Agreement, including all schedules and exhibits attached thereto, is hereby approved and incorporated into this Bond Legislation.

Section 3.10. Bonds are Issued as Parity Bonds. The Series 2020 A Bonds are issued as and shall constitute additional Parity Bonds in accordance with the Prior Ordinances. Prior to the issuance of the Series 2020 A Bonds, the following must occur:

- A. The City must receive the written consent of the Authority for the issuance of parity bonds.
- B. The coverage and parity requirements of the Prior Ordinances must be satisfied.
- C. The Series 2020 A Bonds shall not be issued unless all the payments into the respective funds and accounts provided for in the Prior Ordinances on account of the Prior Bonds and any other payments provided for in the Prior Ordinances, shall have been made in full as required to the date of delivery of the Bonds.

Section 3.11. Persons Treated as Owners. The City, the Registrar, the Paying Agent and any agent of the City, the Registrar or the Paying Agent may treat the person in whose name any Bond is registered as the Registered Owner of such Series 2020 A Bond for the purpose of receiving payment of the principal of and interest on such Bond and for all other purposes, whether or not such Series 2020 A Bond is overdue.

Section 3.12. Delivery of Bonds. The City shall execute and deliver the Series 2020 A Bonds to the Registrar, and the Registrar shall authenticate, register and deliver the Series 2020 A Bonds to the original purchaser upon receipt of the documents set forth below:

- (A) (1) If other than the Authority, a list of the names in which the Series 2020 A Bonds are to be registered upon original issuance, together with such taxpayer identification and other information as the Registrar may reasonably require;
- (B) A request and authorization to the Registrar on behalf of the City, signed by an Authorized Officer, to authenticate and deliver the Series 2020 A Bonds to the original purchaser;
- (C) Copies of this Ordinance and the Supplemental Resolution certified by the City Clerk; and
- (D) The unqualified approving opinion of Bond Counsel regarding the Series 2020 A Bonds.

ARTICLE IV
APPLICATION OF BOND PROCEEDS; FUNDS AND ACCOUNTS; SYSTEM REVENUES AND APPLICATION
THEREOF

Section 4.01. Establishment of Funds and Accounts with Depository Bank. The following special funds or accounts are hereby created (or continued) and shall be held by the Depository Bank separate and apart from all other funds or accounts of the Depository Bank and the City and from each other:

- (1) Revenue Fund;
- (2) Renewal and Replacement Fund; and
- (3) Series 2020 A Bonds Construction Trust Fund.

Section 4.02. Establishment of Funds and Accounts with Commission. The following special funds or accounts are hereby created with and shall be held by the Commission separate and apart from all other funds or accounts of the Commission and the City and from each other:

- (1) Prior Bonds Sinking Funds (established by Prior Ordinances);
- (2) Prior Bonds Reserve Accounts (established by Prior Ordinances);

1 (3) Series 2020 A Bonds Sinking Fund; and

2
3 (4) Series 2020 A Bonds Reserve Account.

4
5 Section 4.03. Application of Bond Proceeds. Upon the issuance and delivery of the Series 2020 A Bonds,
6 the City shall forthwith deposit the proceeds thereof as follows:

7
8 1. All interest accrued, if any, on the Series 2020 A Bonds from the date thereof to the date of
9 delivery thereof shall be deposited in the Series 2020 A Bonds Sinking Fund and applied to payment of interest on the Series
10 2020 A Bonds at the first interest payment date.

11
12 2. An amount of the proceeds of the Series 2020 A Bonds equal to the amount, if any, set forth in the
13 Supplemental Resolution shall be remitted to the Bond Commission for deposit in the Series 2020 A Bonds Reserve Account;
14 provided, that to the extent the Series 2020 A Bonds Reserve Requirement is satisfied in whole or in part from a municipal bond
15 debt serve reserve insurance policy, letter of credit, surety bond or other credit facility, proceeds of the Series 2020 A Bonds shall
16 be deposited in the Series 2020 A Bonds Reserve Account only to the extent needed to satisfy the balance of the Series 2020 A
17 Bonds Reserve Requirement.

18
19 3. The balance of Series 2020 A Bonds proceeds, if any, shall be deposited in the Series 2020 A
20 Bonds Construction Fund and disbursed as provided in Section 4.04 hereof.

21
22 Section 4.04. Disbursements From the Bond Construction Trust Fund. Except as provided in Section 4.03
23 hereof, disbursements from the Bonds Construction Trust Fund shall be made only after submission to, and approval from, the
24 Sanitary Board of the following:

25 A certificate, signed by the general manager of the Sanitary Board and the Consulting Engineers, stating that:

26
27 (A) None of the items for which the payment is proposed to be made has formed the basis for any
28 disbursements theretofore made;

29
30 (B) Each item for which the payment is proposed to be made is or was necessary in connection with the
31 Project and constitutes a Cost of the Project;

32
33 (C) Each of such costs has been otherwise properly incurred; and

34
35 (D) Payment for each of the items proposed is then due and owing.

36
37 Pending such application, moneys in the Bonds Construction Trust Fund shall be invested and reinvested in
38 Qualified Investments at the written direction of the City.

39
40 Section 4.05. Funds and Accounts; Flow of Funds. Following the monthly payment of Operating Expenses,
41 the City shall make monthly payments to the Commission for the Prior Bonds as required under the Prior Ordinances. The
42 monthly payments to the Commission for the Series 2020 A Bonds shall be as follows:

43
44 (1) Simultaneously with the interest payments made pursuant to the Ordinance and the Prior
45 Ordinances with respect to the First Lien Bonds, the City shall also deposit with the Commission in the Series 2020 A Bonds
46 Sinking Fund on the first day of each month, commencing 4 months prior to the first interest payment date of the Bonds, an
47 amount equal to 1/3rd of the amount of interest which will become due on the Bonds on the next ensuing quarterly interest
48 payment date; provided that, in the event the period to elapse between the date of such initial deposit in the Series 2020 A Bonds
49 Sinking Fund and the next quarterly interest payment date is less than 4 months, then such monthly payments shall be increased
50 proportionately to provide, 1 month prior to the next quarterly interest payment date, the required amount of interest coming due
51 on such date.

52
53 (2) Simultaneously with the principal payments made pursuant to the Ordinance and the Prior
54 Ordinances with respect to the First Lien Bonds, the City shall also deposit with the Commission in the Series 2020 A Bonds
55 Sinking Fund on the first day of each month, commencing 4 months prior to the first principal payment date of the Bonds, an
56 amount equal to 1/3rd of the amount of principal which will mature and become due on the Bonds on the next ensuing principal
57 payment date; provided that, in the event the period to elapse between the date of such initial deposit in the Series 2020 A Bonds
58 Sinking Fund and the next principal payment date is less than 4 months, then such monthly payments shall be increased
59 proportionately to provide, 1 month prior to the next annual or quarterly principal payment date, the required amount of principal
60 coming due on such date.

1 (3) Simultaneously with the reserve account payments made pursuant to the Ordinance and the Prior
2 Ordinances with respect to the First Lien Bonds, the City shall also deposit with the Commission in the Series 2020 A Bonds
3 Reserve Account, if not fully funded upon issuance of the Bonds, on the first day of each month, commencing on the date
4 provided in the Supplemental Resolution, an amount equal to 1/120th of the Series 2020 A Bonds Reserve Requirement, until the
5 amount in the Series 2020 A Bonds Reserve Account equals the Series 2020 A Bonds Reserve Requirement; provided that, no
6 further payments shall be made into the Series 2020 A Bonds Reserve Account when there shall have been deposited therein, and
7 as long as there shall remain on deposit therein, an amount equal to the Series 2020 A Bonds Reserve Requirement.

8
9 (4) The City shall next make the interest payments pursuant to the Ordinance and the Prior Ordinances
10 with respect to the Second Lien Bonds.

11
12 (5) The City shall next make the principal payments pursuant to the Ordinance and the Prior
13 Ordinances with respect to the Second Lien Bonds.

14
15 (6) The City shall next make the reserve account payments made pursuant to the Ordinance and the
16 Prior Ordinances with respect to the Second Lien Bonds.

17
18 (7) The City shall next, on the first day of each month, transfer from the Revenue Fund and remit to the
19 Depository Bank for deposit in the Renewal and Replacement Fund, an amount equal to 2 1/2% of the Gross Revenues each
20 month (as previously set forth in the Prior Ordinances and not in addition thereto), exclusive of any payments for account of any
21 Reserve Account. All funds in the Renewal and Replacement Fund shall be kept apart from all other funds of the City or of the
22 Depository Bank and shall be invested and reinvested in accordance with the Ordinance. Withdrawals and disbursements may be
23 made from the Renewal and Replacement Fund for replacements, repairs, or improvements or extensions to the System; provided
24 that, any deficiencies in any Reserve Account, except to the extent such deficiency exists because the required payments into
25 such account have not, as of the date of determination of a deficiency, funded such account to the maximum extent required
26 hereof, shall be promptly eliminated with moneys from the Renewal and Replacement Fund.

27
28 Moneys in the respective Sinking Funds shall be used only for the purposes of paying principal of and
29 interest on the respective series of Bonds as the same shall become due. Moneys in the respective Reserve Accounts shall be
30 used only for the purposes of paying principal of and interest on the respective series of Bonds as the same shall become due,
31 when other moneys in the respective Sinking Funds are insufficient therefor, and for no other purpose.

32
33 All investment earnings on moneys in the respective Reserve Accounts shall be transferred, not less than
34 once each year, to the Bonds Construction Trust Fund prior to completion of the Project and thereafter, to the respective Sinking
35 Funds.

36
37 Any withdrawals from the respective Reserve Accounts which result in a reduction in the balance therein to
38 below the applicable reserve requirement shall be subsequently restored from the first Net Revenues available after all required
39 payments to the respective Sinking Funds for payment of debt service on the Bonds have been made in full.

40
41 Moneys in the Sinking Funds and the Reserve Accounts shall be invested and reinvested by the Commission
42 in accordance with Section 4.04 hereof.

43
44 If, on any monthly payment date, the revenues are insufficient to place the required amount in any of the
45 funds or accounts as provided herein and in the Prior Ordinances, the deficiency shall be made up in subsequent payments, in
46 addition to the payments which would otherwise be required to be made into the funds and accounts on subsequent payment
47 dates.

48
49 Interest, principal or reserve payments, whether made for a deficiency or otherwise, shall be made on a parity
50 and pro rata, with respect to the First Lien Bonds and the Bonds and thereafter, with respect to the Second Lien Bonds, in
51 accordance with the respective principal amounts then Outstanding.

52
53 The City shall on the first day of each month (if the first day is not a business day, then the first business day
54 of each month) deposit with the Commission the required interest, principal and reserve account payments.

55
56 Except as provided above and in the Supplemental Resolution, all sinking fund, reserve account, and renewal
57 and replacement fund payments shall remain as governed by the Prior Ordinances.

58
59 The Gross Revenues of the System shall only be used for purposes of the System.

60
61 Section 4.06. Investments. Any moneys held as a part of the funds and accounts created by this Ordinance,
62 other than the Revenue Fund, shall be invested and reinvested by the Commission, the Depository Bank or such other bank or

1 national banking association holding such fund or account, as the case may be, at the direction of the City in any Qualified
2 Investments to the fullest extent possible under applicable laws, this Ordinance, the Prior Ordinances, the need for such moneys
3 for the purposes set forth herein and the specified restrictions and provisions set forth in this Section 4.06.
4

5 Except as provided below, any investment shall be held in and at all times deemed a part of the fund or
6 account in which such moneys were originally held, and the interest accruing thereon and any profit or loss realized from such
7 investment shall be credited or charged to the appropriate fund or account. The investments held for any fund or account shall be
8 valued at the lower of cost or then current market value, or at the redemption price thereof if then redeemable at the option of the
9 holder, including the value of accrued interest and giving effect to the amortization of discount. The Commission, the Depository
10 Bank or such other bank or national banking association, as the case may be, shall sell and reduce to cash a sufficient amount of
11 such investments whenever the cash balance in any fund or account is insufficient to make the payments required from such fund
12 or account, regardless of the loss of such liquidation. The Depository Bank or such other bank or national banking association
13 may make any and all investments permitted by this section through its own investment or trust department and shall not be
14 responsible for any losses from such investments, other than for its own negligence or willful misconduct.
15

16 The following specific provisions shall apply with respect to any investments made under this section (unless
17 otherwise required by the Bond Insurer and as set forth in the Supplemental Resolution):
18

19 (A) Qualified Investments acquired for the Series 2020 A Bonds Reserve Account shall mature or be
20 subject to retirement at the option of the holder within not more than 5 years from the date of such investment.
21

22 (B) The City, through the Board, shall, or shall cause the Bond Commission to, annually transfer from
23 the Series 2020 A Bonds Reserve Account, during construction to the Construction Fund and thereafter to the Sinking Fund any
24 earnings on the monies deposited therein and any other funds in excess of the Series 2020 A Bonds Reserve Requirement;
25 provided, however, that there shall at all times remain on deposit in the Series 2020 A Bonds Reserve Account an amount at least
26 equal to the Reserve Requirement for the Series 2020 A Bonds as set forth in the Supplemental Resolution.
27

28 (C) In computing the amount in any fund or account, Qualified Investments shall be valued at the lower
29 of the cost or the market price, exclusive of accrued interest. Valuation of all funds and accounts shall occur annually, except in
30 the event of a withdrawal from the Series 2020 A Bonds Reserve Account, whereupon it shall be valued immediately after such
31 withdrawal. If amounts on deposit in the Series 2020 A Bonds Reserve Account shall, at any time, be less than the applicable
32 Series 2020 A Bonds Reserve Requirement, the Bond Insurer, if any, shall be notified immediately of such deficiency, and such
33 deficiency shall be made up from the first available Gross Revenues after required deposits to the Sinking Fund and otherwise in
34 accordance with Section 4.03(3).
35

36 (D) All amounts representing accrued and capitalized interest shall be held by the Bond Commission,
37 pledged solely to the payment of interest on the Series 2020 A Bonds, as appropriate, and invested only in Government
38 Obligations maturing at such times and in such amounts as are necessary to match the interest payments to which they are
39 pledged.
40

41 (E) Notwithstanding the foregoing, all monies deposited in the Series 2020 A Bonds Sinking Fund may
42 be invested by the Bond Commission in the West Virginia "consolidated fund" managed by the West Virginia Investment
43 Management Board pursuant to Chapter 12, Article 6C of the Code of West Virginia, 1931, as amended.
44

45 ARTICLE V 46 DEFAULT AND REMEDIES

47 Section 5.01. Events of Default. Each of the following events shall constitute an "Event of Default"
48 with respect to the Bonds:
49

50 (1) If default occurs in the due and punctual payment of the principal of or interest on the Series
51 2020 A Bonds; or
52

53 (2) If default occurs in the City's observance of any of the covenants, agreements or conditions on
54 its part relating to the Series 2020 A Bonds set forth in this Ordinance, any supplemental resolution or in the Series 2020 A
55 Bonds, and such default shall have continued for a period of 30 days after the City shall have been given written notice of such
56 default by the Commission, the Depository Bank, the Registrar, the Paying Agent or any other Paying Agent or a Registered
57 Owner of a Bond; or
58

59 (3) If the City files a petition seeking reorganization or arrangement under the federal bankruptcy
60 laws or any other applicable law of the United States of America; or
61
62

(4) If an Event of Default occurs with respect to the Prior Bonds or the Prior Ordinances.

Section 5.02. Remedies. Upon the happening and continuance of any Event of Default, any Registered Owner of a Series 2020 A Bond or any Bond Insurer if the Series 2020 A Bonds are insured may exercise any available remedy and bring any appropriate action, suit or proceeding to enforce his or her rights and, in particular, (i) bring suit for any unpaid principal or interest then due, (ii) by mandamus or other appropriate proceeding enforce all rights of such Registered Owners including the right to require the City to perform its duties under the Act and the Ordinance relating thereto, including but not limited to the making and collection of sufficient rates or charges for services rendered by the System, (iii) bring suit upon the Bonds; (iv) by action at law or bill in equity require the City to account as if it were the trustee of an express trust for the Registered Owners of the Bonds, and (v) by action or bill in equity enjoin any acts in violation of the Bond Ordinance with respect to the Series 2020 A Bonds, or the rights of such Registered Owners; provided that, all rights and remedies of the Holders of the Series 2020 A Bonds shall be on a parity with those of the Registered Owners of the First Lien Bonds and senior and prior to those of the Registered Owners of the Second Lien Bonds.

Section 5.03. Appointment of Receiver. Any Registered Owner of a Series 2020 A Bond or any Bond Insurer if the Series 2020 A Bonds are insured may, by proper legal action, compel the performance of the duties of the City under the Ordinance and the Act, including, the completion of the Project and the making and collection of sufficient rates and charges for services rendered by the System and segregation of the revenues therefrom and the application thereof. If there be any Event of Default with respect to the Bonds, any Registered Owner of a Series 2020 A Bond shall, in addition to all other remedies or rights, have the right by appropriate legal proceedings to obtain the appointment of a receiver to administer the System or to complete the acquisition and construction of the Project on behalf of the City, with the power to charge rates, rentals, fees and other charges sufficient to provide for the payment of Operating Expenses of the System, the payment of the Bonds and interest and the deposits into the funds and accounts hereby established, and to apply such rates, rentals, fees, charges or other revenues in conformity with the provisions of this Ordinance and the Act.

The receiver so appointed shall forthwith, directly or by his or her or its agents and attorneys, enter into and upon and take possession of all facilities of the System and shall hold, operate and maintain, manage and control such facilities, and each and every part thereof, and in the name of the City exercise all the rights and powers of the City with respect to said facilities as the City itself might exercise.

Whenever all that is due upon the Series 2020 A Bonds and interest thereon and under any covenants of this Ordinance for reserve, sinking or other funds and upon any other obligations and interest thereon having a charge, lien or encumbrance upon the revenues of the System shall have been paid and made good, and all defaults under the provisions of this Ordinance shall have been cured and made good, possession of the System shall be surrendered to the City upon the entry of an order of the court to that effect. Upon any subsequent default, any Registered Owner of any Bonds shall have the same right to secure the further appointment of a receiver upon any such subsequent default.

Such receiver, in the performance of the powers hereinabove conferred upon him or her or it, shall be under the direction and supervision of the court making such appointment, shall at all times be subject to the orders and decrees of such court and may be removed thereby, and a successor receiver may be appointed in the discretion of such court. Nothing herein contained shall limit or restrict the jurisdiction of such court to enter such other and further orders and decrees as such court may deem necessary or appropriate for the exercise by the receiver of any function not specifically set forth herein.

Any receiver appointed as provided herein shall hold and operate the System in the name of the City and for the joint protection and benefit of the City and Registered Owners of the Series 2020 A Bonds. Such receiver shall have no power to sell, assign, mortgage or otherwise dispose of any assets of any kind or character belonging or pertaining to the System, but the authority of such receiver shall be limited to the completion of the Project and the possession, operation and maintenance of the System for the sole purpose of the protection of both the City and Registered Owners of such Bonds and the curing and making good of any Event of Default with respect thereto under the provisions of this Ordinance, and the title to and ownership of the System shall remain in the City, and no court shall have any jurisdiction to enter any order or decree permitting or requiring such receiver to sell, assign, mortgage or otherwise dispose of any assets of the System.

ARTICLE VI ADDITIONAL COVENANTS OF THE CITY

All the covenants, agreements and provisions of the Prior Ordinances shall remain in full force and effect as long as the Prior Bonds and the Series 2020 A Bonds are outstanding and shall apply to the Series 2020 A Bonds as if fully set out herein. The following covenants are supplemental and in addition to the covenants set forth in the Prior Ordinances

Section 6.01. Bonds not to be Indebtedness of the City. The Series 2020 A Bonds shall not be nor constitute an indebtedness of the City within the meaning of any constitutional, statutory or charter limitation of indebtedness, but shall be payable solely from the funds pledged for such payment by this Bond Legislation. No Registered Owner of the Series

2020 A Bonds shall ever have the right to compel the exercise of the taxing power of the City to pay the Series 2020 A Bonds or the interest thereon.

Section 6.02. Bonds Secured by Pledge of Net Revenues; Lien Positions with Respect to Bonds. The payments required by the Series 2020 A Bonds shall be secured by a first lien on the Net Revenues derived from the System on a parity with the lien of such Net Revenues in favor of the Holders of the First Lien Bonds and senior to the lien of the Second Lien Bonds. Such Net Revenues in an amount sufficient to pay the principal of and interest, if any, on and other payments for the Series 2020 A Bonds and the Prior Bonds and to make all other payments provided for in the Bond Legislation, are hereby irrevocably pledged to such payments as they become due.

Section 6.03. Initial Schedule of Rates and Charges. The City has obtained any and all approvals of rates and charges required by State law and has taken any other action required to establish and impose such rates and charges, with all requisite appeal periods having expired without successful appeal and shall provide an opinion of counsel to the City of such effect. Such rates and charges shall be sufficient to comply with the requirements of the Bond Purchase Agreement and the City shall supply a certificate of certified public accountant to such effect. The initial schedule of rates and charges for the services and facilities of the System shall be as set forth in the sewer rate ordinance of the City duly enacted on November 16, 2015, which rates are incorporated herein by reference as a part hereof.

So long as the Series 2020 A Bonds are outstanding, the City covenants and agrees to fix and collect rates, fees and other charges for the use of the System and to take all such actions necessary to provide funds sufficient to produce the required sums set forth in the Bond Legislation and in compliance with the Bond Purchase Agreement. In the event the schedule of rates, fees and charges initially established for the System in connection with the Series 2020 A Bonds shall prove to be insufficient to produce the required sums set forth in this Bond Legislation and the Bond Purchase Agreement, the City hereby covenants and agrees that it will, to the extent or in the manner authorized by law, immediately adjust and increase such schedule of rates, fees and charges and take all such actions necessary to provide funds sufficient to produce the required sums set forth in this Bond Legislation and the Bond Purchase Agreement.

The City shall diligently enforce and collect all fees, rentals or other charges for the services and facilities of the System, and take all steps, actions and proceedings for the enforcement and collection of such fees, rentals or other charges which shall become delinquent to the full extent permitted or authorized by the Act, the rules and regulations of the Public Service Commission of West Virginia and other laws of the State of West Virginia.

Whenever any fees, rates, rentals or other charges for the services and facilities of the System shall remain unpaid for a period of 20 days after the same shall become due and payable, the property and the owner thereof, as well as the user of the services and facilities, shall be delinquent until such time as all such rates and charges are fully paid. To the extent authorized by the laws of the State and the rules and regulations of the Public Service Commission of West Virginia, rates, rentals and other charges, if not paid when due, shall become a lien on the premises served by the System. The City further covenants and agrees that, it will, to the full extent permitted by law and the rules and regulations promulgated by the Public Service Commission of West Virginia, discontinue and shut off the services of the System, and any services and facilities of the water system, if so owned by the City, to all users of the services of the System delinquent in payment of charges for the services of the System and will not restore such services of either system until all delinquent charges for the services of the System, plus reasonable interest and penalty charges for the restoration of service, have been fully paid and shall take all further actions to enforce collections to the maximum extent permitted by law. If the waterworks facilities are not owned by the City, the City will, to the extent allowed by law, use diligent efforts to enter into a termination agreement with the provider of such water, subject to any required approval of such agreement by the Public Service Commission of West Virginia and all rules, regulations and orders of the Public Service Commission of West Virginia.

Section 6.04. Sale of the System. So long as the Series 2020 A Bonds and the Prior Bonds are outstanding and except as otherwise required by law or with the written consent of the DEP and the Authority, the System may not be sold, mortgaged, leased or otherwise disposed of, except as a whole, or substantially as a whole, and only if the net proceeds to be realized shall be sufficient to fully pay all the Bonds Outstanding in accordance with Article X hereof. The proceeds from any such sale, mortgage, lease or other disposition of the System shall, with respect to the Series 2020 A Bonds, immediately be remitted to the Commission for deposit in the Renewal and Replacement Fund, and, with the written permission of the DEP and the Authority, or in the event the Authority is no longer a Bondholder, the City shall direct the Commission to apply such proceeds to the payment of principal of and interest, if any, on the Series 2020 A Bonds. Any balance remaining after the payment of the Series 2020 A Bonds and interest, if any, thereon shall be remitted to the City by the Commission unless necessary for the payment of other obligations of the City payable out of the revenues of the System.

The foregoing provision notwithstanding, the City shall have and hereby reserves the right to sell, lease or otherwise dispose of any of the property comprising a part of the System hereinafter determined in the manner provided herein to be no longer necessary, useful or profitable in the operation thereof. Prior to any such sale, lease or other disposition of such property, if the amount to be received therefor, together with all other amounts received during the same Fiscal Year for such

1 sales, leases or other dispositions of such properties, is not in excess of \$10,000, the City shall, by resolution duly adopted,
2 determine that such property comprising a part of the System is no longer necessary, useful or profitable in the operation thereof
3 and may then provide for the sale of such property. The proceeds of any such sale shall be deposited in the Renewal and
4 Replacement Fund. If the amount to be received from such sale, lease or other disposition of said property, together with all
5 other amounts received during the same Fiscal Year for such sales, leases or other dispositions of such properties, shall be in
6 excess of \$10,000 but not in excess of \$50,000, the City shall first, determine upon consultation with the Consulting Engineers
7 that such property comprising a part of the System is no longer necessary, useful or profitable in the operation thereof and may
8 then, if it be so advised, by resolution duly adopted, authorize such sale, lease or other disposition of such property in accordance
9 with the laws of the State. The proceeds of any such sale shall be deposited in the Renewal and Replacement Fund. The payment
10 of such proceeds into the Renewal and Replacement Fund shall not reduce the amount required to be paid into said fund by other
11 provisions of this Bond Legislation. No sale, lease or other disposition of the properties of the System shall be made by the City
12 if the proceeds to be derived therefrom, together with all other amounts received during the same Fiscal Year for such sales,
13 leases, or other dispositions of such properties, shall be in excess of \$50,000 and insufficient to pay all Bonds then Outstanding
14 without the prior approval and consent in writing of the Holders of the Bonds then Outstanding. The City shall prepare the form
15 of such approval and consent for execution by the then Holders of the Bonds for the disposition of the proceeds of the sale, lease
16 or other disposition of such properties of the System.

17
18 Section 6.05. Issuance of Other Obligations Payable Out of Revenues and General Covenant Against
19 Encumbrances. Except as provided in this Section 6.05 and Section 6.06 hereof, the City shall not issue any obligations
20 whatsoever payable from the revenues of the System which rank prior to, or equally, as to lien on and source of and security for
21 payment from such revenues with the Series 2020 A Bonds. All obligations issued by the City after the issuance of the Series
22 2020 A Bonds and payable from the revenues of the System, except such additional parity Bonds, shall contain an express
23 statement that such obligations are junior and subordinate, as to lien on, pledge and source of and security for payment from such
24 revenues and in all other respects, to the Series 2020 A Bonds; provided, that no such subordinate obligations shall be issued
25 unless all payments required to be made into all funds and accounts set forth herein have been made and are current at the time of
26 the issuance of such subordinate obligations.

27
28 Except as provided above, the City shall not create, or cause or permit to be created, any debt, lien, pledge,
29 assignment, encumbrance or any other charge having priority over or being on a parity with the lien of the Series 2020 A Bonds,
30 and the interest thereon, if any, upon any or all of the income and revenues of the System pledged for payment of the Series 2020
31 A Bonds and the interest thereon, if any, in this Bond Legislation, or upon the System or any part thereof.

32
33 The City shall give the DEP and the Authority prior written notice of its issuance of any other obligations to
34 be used for the System, payable from the revenues of the System or from any grants, or any other obligations related to the
35 Project or the System.

36
37 Section 6.06. Parity Bonds. So long as the Prior Bonds are outstanding, the limitations on the issuance
38 of parity obligations set forth in the Prior Ordinances shall be applicable. In addition, no Parity Bonds, payable out of the
39 revenues of the System, shall be issued after the issuance of the Series 2020 A Bonds pursuant to this Bond Legislation, without
40 the prior written consent of the Authority and the DEP and without complying with the conditions and requirements herein
41 provided.

42
43 All Parity Bonds issued hereunder shall be on a parity in all respects with the Series 2020 A Bonds.

44
45 No such Parity Bonds shall be issued except for the purpose of financing the costs of the design, acquisition
46 or construction of additions extensions, improvements or betterments to the System or refunding any outstanding Bonds, or both
47 such purposes.

48
49 No Parity Bonds shall be issued at any time, unless there has been procured and filed with the City Clerk a
50 written statement by the Independent Certified Public Accountants, reciting the conclusion that the Net Revenues actually
51 derived, subject to the adjustments hereinafter provided for, from the System during any 12 consecutive months, within the 18
52 months immediately preceding the date of the actual issuance of such Parity Bonds, plus the estimated average increased annual
53 Net Revenues expected to be received in each of the 3 succeeding years after the completion of the improvements to be financed
54 by such Parity Bonds, if any, shall not be less than 115% of the largest aggregate amount that will mature and become due in any
55 succeeding Fiscal Year for principal of and interest, if any, on the following:

- 56
57 (1) The Bonds then Outstanding;
- 58
59 (2) Any Parity Bonds theretofore issued pursuant to the provisions contained in this Ordinance then
60 Outstanding; and
- 61
62 (3) The Parity Bonds then proposed to be issued.

1
2
3 The "estimated average increased annual Net Revenues expected to be received in each of the 3 succeeding
4 years," as that term is used in the computation provided in the above paragraph, shall refer only to the increased Net Revenues
5 estimated to be derived from the improvements to be financed by such Parity Bonds and any increase in rates adopted by the
6 City, the time for appeal of which shall have expired prior to the issuance of such Parity Bonds, and shall not exceed the amount
7 to be stated in a certificate of the Independent Certified Public Accountants, which shall be filed in the office of the City Clerk
8 prior to the issuance of such Parity Bonds.

9
10 The Net Revenues actually derived from the System during the 12-consecutive-month period herein above
11 referred to may be adjusted by adding to such Net Revenues such additional Net Revenues which would have been received, in
12 the opinion of the Independent Certified Public Accountants, on account of increased rates, rentals, fees and charges for the
13 System adopted by the City, the time for appeal of which shall have expired prior to issuance of such Parity Bonds.

14 All covenants and other provisions of this Bond Legislation (except as to details of such Parity Bonds
15 inconsistent herewith) shall be for the equal benefit, protection and security of the Holders of the Bonds and the Holders of any
16 Parity Bonds subsequently issued from time to time within the limitations of and in compliance with this section. All Bonds,
17 regardless of the time or times of their issuance, shall rank equally with respect to their lien on the revenues of the System and
18 their source of and security for payment from said revenues, without preference of any Bond over any other. The City shall
19 comply fully with all the increased payments into the various funds and accounts created in this Bond Legislation required for
20 and on account of such Parity Bonds, in addition to the payments required for Bonds theretofore issued pursuant to this Bond
21 Legislation.

22
23 Parity Bonds shall not be deemed to include bonds, notes, certificates or other obligations subsequently
24 issued, the lien of which on the revenues of the System is subject to the prior and superior liens of the Series 2020 A Bonds on
25 such revenues. The City shall not issue any obligations whatsoever payable from revenues of the System, or any part thereof,
26 which rank prior to or, except in the manner and under the conditions provided in this section, equally, as to lien on and source of
27 and security for payment from such revenues, with the Series 2020 A Bonds.

28
29 No Parity Bonds shall be issued at any time, however, unless all of the payments into the respective funds
30 and accounts provided for in this Bond Legislation with respect to the Bonds then Outstanding, and any other payments provided
31 for in this Bond Legislation, shall have been made in full as required to the date of delivery of the Parity Bonds, and the City then
32 be in full compliance with all the covenants, agreements and terms of this Bond Legislation.

33
34 Section 6.07. Books; Records and Audit. The City shall keep complete and accurate records of the cost
35 of the Project. The City shall permit the DEP and the Authority, or their agents and representatives, to inspect all books,
36 documents, papers and records relating to the Project and the System at all reasonable times for the purpose of audit and
37 examination. The City shall submit to the DEP and the Authority such documents and information as they may reasonably
38 require in connection with the Project, the operation and maintenance of the System and the administration of the loan or any
39 grants or other sources of financing for the Project.

40
41 The City shall permit the DEP and the Authority, or their agents and representatives, to inspect all records
42 pertaining to the operation and maintenance of the System at all reasonable times following completion of the Project, or, at any
43 reasonable time following commencement of the Project.

44
45 The City will keep books and records of the System, which shall be separate and apart from all other books,
46 records and accounts of the City, in which complete and correct entries shall be made of all transactions relating to the System,
47 and any Holder of a Bond or Bonds issued pursuant to this Bond Legislation shall have the right at all reasonable times to inspect
48 the System and all parts thereof and all records, accounts and data of the City relating thereto.

49
50 The accounting system for the System shall follow current generally accepted accounting principles and
51 safeguards to the extent allowed and as prescribed by the Public Service Commission of West Virginia. Separate control
52 accounting records shall be maintained by the City. Subsidiary records as may be required shall be kept in the manner and on the
53 forms, books and other bookkeeping records as prescribed by the Governing Body. The Governing Body shall prescribe and
54 institute the manner by which subsidiary records of the accounting system which may be installed remote from the direct
55 supervision of the Governing Body shall be reported to such agent of the City as the Governing Body shall direct.

56
57 The City shall file with the DEP, the Authority, or any other original purchaser of the Series 2020 A Bonds,
58 and shall mail in each year to any Holder or Holders of the Series 2020 A Bonds, requesting the same, an annual report
59 containing the following:

60
61 (A) A statement of Gross Revenues, Operating Expenses, Net Revenues and Surplus Revenues derived
62 from and relating to the System.

(B) A balance sheet statement showing all deposits in all the funds and accounts provided for in this Bond Legislation, and the status of all said funds and accounts.

(C) The amount of any Bonds, notes or other obligations outstanding.

The City shall also, at least once a year, cause the books, records and accounts of the System to be audited by Independent Certified Public Accountants (and to the extent legally required, in compliance with 2 CFR 200 Subpart F, or any successor thereto), and shall mail upon request, and make available generally, the report of the Independent Certified Public Accountants, or a summary thereof, to any Holder or Holders of the Series 2020 A Bonds, and shall submit said report to the DEP and the Authority, or any other original purchaser of the Series 2020 A Bonds. Such audit report submitted to the DEP and the Authority shall include a statement that the City is in compliance with the terms and provisions of the Act, the Bond Purchase Agreement and this Bond Legislation and that the revenues of the System are adequate to meet the City's Operating Expenses and debt service and reserve requirements.

The City shall permit the DEP and the Authority, or their agents and representatives, to enter and inspect the System at all reasonable times. Prior to, during and after completion of the Project, the City shall also provide the DEP and the Authority, or their agents and representatives, with access to the System site and System facilities as may be reasonably necessary to accomplish all of the powers and rights of the DEP and the Authority with respect to the System pursuant to the Act.

The City shall provide the DEP with all appropriate documentation to comply with any special conditions established by federal and/or state regulations as set forth in EXHIBIT E of the Bond Purchase Agreement for the Series 2020 A Bonds or as promulgated from time to time.

Section 6.08. Coverage Requirement. Prior to the issuance of the Series 2020 A Bonds, equitable rates or charges for the use of and service rendered by the System shall be established all in the manner and form required by law, and copies of such rates and charges so established will be continuously on file with the City Clerk, which copies will be open to inspection by all interested parties. The schedule of rates and charges shall at all times be adequate to produce Gross Revenues from the System sufficient to pay Operating Expenses and to make the prescribed payments into the funds created hereunder. Such schedule of rates and charges shall be changed and readjusted whenever necessary so that the aggregate of the rates and charges will be sufficient for such purposes. In order to assure full and continuous performance of this covenant, with a margin for contingencies and temporary unanticipated reduction in income and revenues, the City hereby covenants and agrees that the schedule of rates or charges from time to time in effect shall be sufficient, together with other revenues of the System (i) to provide for all Operating Expenses of the System and (ii) to leave a balance each year equal to at least 115% of the maximum amount required in any year for payment of principal of and interest, if any, on the Series 2020 A Bonds and all other obligations secured by a lien on or payable from such revenues on a parity with or junior to the Series 2020 A Bonds, including the Prior Bonds; provided that, in the event that amounts equal to or in excess of the reserve requirements are on deposit respectively in the Series 2020 A Bonds Reserve Account and the reserve accounts for obligations on a parity with or junior to the Series 2020 A Bonds, including the Prior Bonds, are funded at least at the requirement therefor, such balance each year need only equal at least 110% of the maximum amount required in any year for payment of principal of and interest, if any, on the Series 2020 A Bonds and all other obligations secured by a lien on or payable from such revenues on a parity with or junior to the Series 2020 A Bonds, including the Prior Bonds. In any event, the City shall not reduce the rates or charges for services described in Section 6.03.

Section 6.09. Operating Budget and Monthly Financial Report. The City shall annually, at least 45 days preceding the beginning of each Fiscal Year, prepare and adopt by resolution a detailed, balanced budget of the estimated revenues and expenditures for operation and maintenance of the System during the succeeding Fiscal Year and shall submit a copy of such budget to the DEP and the Authority within 30 days of adoption thereof. No expenditures for the operation and maintenance of the System shall be made in any Fiscal Year in excess of the amounts provided therefor in such budget without a written finding and recommendation by a professional engineer, which finding and recommendation shall state in detail the purpose of and necessity for such increased expenditures for the operation and maintenance of the System, and no such increased expenditures shall be made until the City shall have approved such finding and recommendation by a resolution duly adopted. No increased expenditures in excess of 10% of the amount of such budget shall be made except upon the further certificate of a professional engineer that such increased expenditures are necessary for the continued operation of the System. The City shall mail copies of such annual budget and all resolutions authorizing increased expenditures for operation and maintenance to the DEP and the Authority and to any Holder of any Bonds, within 30 days of adoption thereof, and shall make available such budgets and all resolutions authorizing increased expenditures for operation and maintenance of the System at all reasonable times to the DEP and the Authority and to any Holder of any Bonds, or anyone acting for and on behalf of such Holder of any Bonds.

Commencing on the date the Contract is executed for the Project and for two years following the completion of the Project, the City shall each month complete a "Monthly Financial Report," a form of which is attached to the respective Bond Purchase Agreements, and forward a copy of such report to the DEP and the Authority by the 10th day of each month.

Section 6.10. Engineering Services and Operating Personnel. The City will obtain a certificate of the Consulting Engineers in the form attached to the Bond Purchase Agreement, stating, among other things, that the funding plan as submitted to the DEP and the Authority is sufficient to pay the costs of the Project, and all permits required by federal and state laws for construction of the Project have been obtained.

The City shall employ qualified operating personnel properly certified by the State to operate the System during the entire term of the Bond Purchase Agreement.

Section 6.11. No Competing Franchise. To the extent legally allowable, the City will not grant or cause, consent to or allow the granting of, any franchise or permit to any person, firm, corporation, body, agency or instrumentality whatsoever for the providing of any services which would compete with services provided by the System.

Section 6.12. Enforcement of Collections. The City will diligently enforce and collect all fees, rentals or other charges for the services and facilities of the System, and take all steps, actions and proceedings for the enforcement and collection of such fees, rentals or other charges which shall become delinquent to the full extent permitted or authorized by the Act, the rules and regulations of the Public Service Commission of West Virginia and other laws of the State of West Virginia.

Whenever any fees, rates, rentals or other charges for the services and facilities of the System shall remain unpaid for a period of 20 days after the same shall become due and payable, the user of the services and facilities shall be delinquent until such time as all such rates and charges are fully paid. To the extent authorized by the laws of the State and the rules and regulations of the Public Service Commission of West Virginia, rates, rentals and other charges, if not paid, when due, shall become a lien on the premises served by the System. The City further covenants and agrees that, it will, to the full extent permitted by law and the rules and regulations promulgated by the Public Service Commission of West Virginia, discontinue and shut off the services of the System to all users of the services of the System delinquent in payment of charges for the services of the System and will not restore such services of any system until all delinquent charges for the services of the System, plus reasonable interest and penalty charges for the restoration of service, have been fully paid and shall take all further actions to enforce collections to the maximum extent permitted by law. If the water or sewer facilities are not owned by the City, the City shall enter into a termination agreement with the water and sewer providers, subject to any required approval of such agreement by the Public Service Commission of West Virginia and all rules, regulations and orders of the Public Service Commission of West Virginia.

Section 6.13. No Free Services. Except as required by law, the City will not render or cause to be rendered any free services of any nature by the System, nor will any preferential rates be established for users of the same class; and in the event the City, or any department, agency, instrumentality, officer or employee of the City shall avail itself or themselves of the facilities or services provided by the System, or any part thereof, the same rates, fees or charges applicable to other customers receiving like services under similar circumstances shall be charged the City and any such department, agency, instrumentality, officer or employee. The revenues so received shall be deemed to be revenues derived from the operation of the System, and shall be deposited and accounted for in the same manner as other revenues derived from such operation of the System.

Section 6.14. Insurance. The City hereby covenants and agrees that so long as the Bonds remain Outstanding, the City will, as an Operating Expense, procure, carry and maintain insurance with a reputable insurance carrier or carriers as is customarily covered with respect to works and properties similar to the System. Such insurance shall initially cover the following risks and be in the following amounts:

- (1) FIRE, LIGHTNING, VANDALISM, MALICIOUS MISCHIEF AND EXTENDED COVERAGE INSURANCE, on all above-ground insurable portions of the System in an amount equal to the actual cost thereof. In time of war the City will also carry and maintain insurance to the extent available against the risks and hazards of war. The proceeds of all such insurance policies shall be placed in the Renewal and Replacement Fund and used only for the repairs and restoration of the damaged or destroyed properties or for the other purposes provided herein for the Renewal and Replacement Fund.
- (2) PUBLIC LIABILITY INSURANCE, with limits of not less than \$1,000,000 per occurrence to protect the City from claims for bodily injury and/or death and not less than \$500,000 per occurrence from claims for damage to property of others which may arise from the operation of the System, and insurance with the same limits to protect the City from claims arising out of operation or ownership of motor vehicles of or for the System.

1 (3) WORKERS' COMPENSATION COVERAGE FOR ALL EMPLOYEES OF OR FOR THE
2 SYSTEM ELIGIBLE THEREFOR.

3
4 (4) FLOOD INSURANCE, if the facilities of the System are or will be located in designated special
5 flood or mudslide-prone areas and to the extent available at reasonable cost to the City.

6
7 (5) BUSINESS INTERRUPTION INSURANCE, to the extent available at reasonable cost to the City.

8
9 (6) FIDELITY BONDS will be provided as to every officer, member and employee of the City or the
10 Governing Body having custody of the revenues or of any other funds of the System, in an amount at least equal to the total funds
11 in the custody of any such person at any one time.

12
13 The City shall require all contractors engaged in the construction of the Project to furnish a performance bond
14 and a payment bond, each in an amount equal to 100% of the contract price of the portion of the Project covered by the particular
15 contract as security for the faithful performance of such contract. The City shall verify such bonds prior to commencement of
16 construction.

17
18 Section 6.15. Mandatory Connections. The mandatory use of the sewerage facilities portion of the
19 System is essential and necessary for the protection and preservation of the public health, comfort, safety, convenience and
20 welfare of the inhabitants and residents of, and the economy of, the City and in order to assure the rendering harmless of sewage
21 and water-borne waste matter produced or arising within the territory served by the System. Accordingly, every owner, tenant or
22 occupant of any house, dwelling or building located near the System, where sewage will flow by gravity or be transported by
23 such other methods approved by the State Department of Health from such house, dwelling or building into the System, to the
24 extent permitted by the laws of the State and the rules and regulations of the PSC, shall connect with and use the System and
25 shall cease the use of all other means for the collection, treatment and disposal of sewage and waste matters from such house,
26 dwelling or building where there is such gravity flow or transportation by such other method approved by the State Department
27 of Health and such house, dwelling or building can be adequately served by the System, and every such owner, tenant or
28 occupant shall, after a 30-day notice of the availability of the System, pay the rates and charges established therefor.

29
30 Any such house, dwelling or building from which emanates sewage or water-borne waste matter and which is
31 not so connected with the System is hereby declared and found to be a hazard to the health, safety, comfort and welfare of the
32 inhabitants of the City and a public nuisance which shall be abated to the extent permitted by law and as promptly as possible by
33 proceedings in a court of competent jurisdiction.

34
35 Section 6.16. Completion and Operation of Project; Permits and Orders. The City will complete the
36 Project as promptly as possible and operate and maintain the System as a revenue-producing utility in good condition and in
37 compliance with all federal and state requirements and standards. The City shall take all steps to properly operate and maintain
38 the System and make the necessary replacements due to normal wear and tear so long as the Series 2020 A Bonds are
39 outstanding.

40
41 The City has obtained all permits required by State and federal laws for the acquisition and construction of
42 the Project and all orders and approvals required by State law and the Council necessary for acquisition and construction of the
43 Project, the operation of the System and all approvals for issuance of the Series 2020 A Bonds required by State law, with all
44 requisite appeal periods having expired without successful appeal and the City shall provide an opinion of counsel to such effect.

45
46 The City shall perform an annual maintenance audit which maintenance audit shall be submitted to the
47 Authority and the Public Service Commission of West Virginia.

48
49 Section 6.17. Statutory Mortgage Lien. For the further protection of the Holders of the Series 2020 A
50 Bonds, a statutory mortgage lien upon the System is granted and created by the Act, which statutory mortgage lien is hereby
51 recognized and declared to be valid and binding, shall take effect immediately upon delivery of the Series 2020 A Bonds and
52 shall be on a parity with the First Lien Bonds and senior to the lien of the Second Lien Bonds.

53
54 Section 6.18. Compliance With Bond Purchase Agreement and Law. The City hereby covenants and
55 agrees to perform, satisfy and comply with all terms, conditions and requirements of the Bond Purchase Agreement and all
56 applicable laws, rules and regulations issued by the Authority, or other State, federal or local bodies in regard to the construction
57 of the Project and operation, maintenance and use of the System.

58
59 Section 6.19. Tax Covenants. The City hereby further covenants and agrees as follows:

1 A. PUBLIC PURPOSE BONDS. The City shall use the Series 2020 A Bond proceeds solely for the
2 Project and as otherwise set forth herein, and the Project will be operated solely as a public purpose and as local governmental
3 activity of the City.
4

5 B. PRIVATE ACTIVITY BOND COVENANT. The City shall not permit at any time or times any of
6 the proceeds of the Series 2020 A Bonds or any other funds of the City to be used directly or indirectly in a manner which would
7 result in the exclusion of the Bonds from the treatment afforded by Section 103(a) of the Code by reason of the classification of
8 the Bonds as "private activity bonds" within the meaning of the Code. The City will take all actions necessary to comply with
9 the Code in order to assure the tax-exempt status of the Series 2020 A Bonds.
10

11 C. PRIVATE BUSINESS USE LIMITATION. The City shall assure that (i) not in excess of 10% of
12 the Net Proceeds of the Series 2020 A Bonds are used for Private Business Use if, in addition, the payment of more than 10% of
13 the principal or 10% of the interest due on such Series 2020 A Bonds during the term thereof is, under the terms of such Bonds or
14 any underlying arrangement, directly or indirectly, secured by any interest in property used or to be used for a Private Business
15 Use or in payments in respect of property used or to be used for a Private Business Use or is to be derived from payments,
16 whether or not to the City, in respect of property or borrowed money used or to be used for a Private Business Use; and (ii) in the
17 event that both (A) in excess of 5% of the Net Proceeds of the Series 2020 A Bonds are used for a Private Business Use, and (B)
18 an amount in excess of 5% of the principal or 5% of the interest due on the Series 2020 A Bonds during the terms thereof is,
19 under the terms of such Series 2020 A Bonds or any underlying arrangement, directly or indirectly, secured by any interest in
20 property used or to be used for said Private Business Use or in payments in respect of property used or to be used for said Private
21 Business Use or is to be derived from payments, whether or not to the Issuer, in respect of property or borrowed money used or to
22 be used for said Private Business Use, then said excess over said 5% of Net Proceeds of the Series 2020 A Bonds used for a
23 Private Business Use shall be used for a Private Business Use related to the governmental use of the System, or if the Series 2020
24 A Bonds are for the purpose of financing more than one project, a portion of the System, and shall not exceed the proceeds used
25 for the governmental use of that portion of the System to which such Private Business Use is related. All of the foregoing shall be
26 determined as provided for in the Code.
27

28 D. PRIVATE LOAN LIMITATION. The City shall assure that not in excess of the lesser of 5% of the
29 Net Proceeds of the Series 2020 A Bonds or \$5,000,000 is used, directly or indirectly, to make or finance a loan (other than loan
30 constituting Nonpurpose Investments) to persons other than state or local government units.
31

32 E. FEDERAL GUARANTEE PROHIBITION. The City shall not take any action or permit or suffer
33 any action to be taken if the result of the same would be to cause the Series 2020 A Bonds to be "federally guaranteed" within the
34 meaning of Section 149(b) of the Code.
35

36 F. INFORMATION RETURN. The City shall file all statements, instruments and returns necessary
37 to assure the tax-exempt status of the Series 2020 A Bonds, and the interest thereon, including, without limitation, the
38 information return required under Section 149(e) of the Code.
39

40 G. FURTHER ACTIONS. The City shall take any and all actions that may be required of it (including
41 those deemed necessary by the Authority) so that the interest on the Series 2020 A Bonds will be and remain excludable from
42 gross income for federal income tax purposes, and will not take any actions, or fail to take any actions (including those deemed
43 necessary by the Authority) which would adversely affect such exclusion.
44

45 Section 6.20. Rebate Covenant. The City is a governmental unit with general taxing powers to finance
46 operations of or facilities of the nature of the Project and the System. As covenanted above, the Series 2016 A Bonds are not
47 private activity bonds within the meaning of the Code, and ninety-five percent (95%) or more of the net proceeds (as defined in
48 the Code) of the Series 2016 A Bonds will be used for local governmental activities of the City (or of a governmental unit the
49 jurisdiction of which is entirely within the jurisdiction of the City). The City reasonably expects to expend the proceeds of the
50 Series 2016 A Bonds within the time period that would provide an exception from the rebate requirements of Section 148(f) of
51 the Code. Notwithstanding the foregoing, if the City is in fact subject to such rebate requirements, the City hereby covenants to
52 rebate to the United States the amounts required by the Code and to take all steps necessary to make such rebates. In the event
53 the City fails to make such rebates as required, the City shall pay any and all penalties and obtain a waiver from the Internal
54 Revenue Service in order to maintain the tax-exempt status of interest on the Series 2016 A Bonds.
55

56 Section 6.21. Arbitrage. The City covenants that (i) it will restrict the use of the proceeds of the Series 2016
57 A Bonds in such manner and to such extent as may be necessary, so that such Series 2016 A Bonds will not constitute "arbitrage
58 bonds" under Section 148 of the Code and Regulations prescribed thereunder, and (ii) it will take all actions that may be required
59 of it (including, without implied limitation, the timely filing of a Federal information return with respect to such Bonds) so that
60 the interest on the Series 2016 A Bonds will be and remain excluded from gross income for Federal income tax purposes, and
61 will not take any actions which would adversely affect such exclusion.
62

1 Section 6.22. Tax Certificate and Rebate. The City shall deliver a certificate of arbitrage, a tax certificate or
2 other similar certificate (the "Tax Certificate") to be prepared by nationally recognized bond counsel or tax counsel relating to
3 payment of arbitrage rebate and other tax matters as a condition to issuance of any series of Series 2016 A Bonds. In addition,
4 the City covenants to comply with all Regulations from time to time in effect and applicable to the Series 2016 A Bonds as may
5 be necessary in order to fully comply with Section 148(f) of the Code, and covenants to take such actions, and refrain from taking
6 such actions, as may be necessary to fully comply with such Section 148(f) of the Code and such Regulations, regardless of
7 whether such actions may be contrary to any of the provisions of this Ordinance.
8

9 The City shall calculate, annually, the rebatable arbitrage, determined in accordance with Section 148(f) of
10 the Code. Upon completion of each such annual calculation, the City or the Board shall deposit, or cause to be deposited, in the
11 Rebate Fund such sums as are necessary to cause the aggregate amount on deposit in the Rebate Fund to equal the sum
12 determined to be subject to rebate to the United States, which, notwithstanding anything herein to the contrary, shall be paid from
13 investment earnings on the underlying fund or account established hereunder and on which such rebatable arbitrage was earned
14 or from other lawfully available sources. Notwithstanding anything herein to the contrary, the Rebate Fund shall be held free and
15 clear of any lien or pledge hereunder and used only for payment of rebatable arbitrage to the United States. The City shall pay, or
16 cause to be paid, to the United States, from the Rebate Fund, the rebatable arbitrage in accordance with Section 148(f) of the
17 Code and such Regulations. In the event that there are any amounts remaining in the Rebate Fund following all such payments
18 required by the preceding sentence, the Depository Bank shall pay said amounts to the City to be used for any lawful purpose of
19 the System. The City shall remit payments to the United States in the time and at the address prescribed by the Regulations as the
20 same may be in time to time in effect with such reports and statements as may be prescribed by such Regulations. In the event
21 that, for any reason, amounts in the Rebate Fund are insufficient to make the payments to the United States which are required,
22 the City shall assure that such payments are made by the City to the United States, on a timely basis, from any funds lawfully
23 available therefor. The City at its expense, may provide for the employment of independent attorneys, accountants or consultants
24 compensated on such reasonable basis as the City may deem appropriate in order to assure compliance with this Section 6.11.
25 The City shall keep and retain, or cause to be kept and retained, records of the determinations made pursuant to this Section 6.11
26 in accordance with the requirements of Section 148(f) of the Code and such Regulations. In the event the City fails to make such
27 rebates as required, the City shall pay any and all penalties and other amounts, from lawfully available sources, and obtain a
28 waiver from the Internal Revenue Service, if necessary, in order to maintain the exclusion of interest on the Bonds from gross
29 income for federal income tax purposes.
30

31 The Depository Bank shall keep complete and accurate records of all funds, accounts and investments, and
32 shall distribute to the City, at least once each year (or more often if reasonably requested by the City), a summary of such funds,
33 accounts and investment earnings. The City shall retain all such records and any additional records with respect to such funds,
34 accounts and investment earnings so long as any of the Bonds are Outstanding and as long thereafter as necessary to comply with
35 the Code and assure the exclusion of interest on the Bonds from gross income for federal income tax purposes.
36

37 The City shall submit to the Authority, if it is the Original Purchaser, within 15 days following the end of
38 each Bond Year a certified copy of its rebate calculation and certificate with respect thereto or, if the City qualifies for the small
39 governmental issue exception to rebate or any other exception therefrom, then the City shall submit to the Authority a certificate
40 stating that it is exempt from such rebate provisions and that no event has occurred to its knowledge during the Bond Year which
41 would make the Bonds subject to rebate. The City shall also furnish to the Authority, at any time, such additional information
42 relating to rebate as may be reasonably requested by the Authority, including information with respect to earnings on all funds
43 constituting "gross proceeds" of the Bonds (as such term "gross proceeds" is defined in the Code).
44

45 Section 6.23. Securities Laws Compliance. If required by the Supplemental Resolution the City will
46 provide the Original Purchaser, in a timely manner, with any and all information that may be requested of it (including its annual
47 audit report, financial statements, related information and notices of changes in usage and customer base) so that the Original
48 Purchaser may comply with the provisions of SEC Rule 15c2-12 (17 CFR Part 240). The City will also deliver a continuing
49 disclosure agreement or certificate in form acceptable to the Original Purchaser sufficient to ensure compliance with SEC Rule
50 15c2-12, as amended from time to time.
51

52 Section 6.24. Defeasance of Bonds. If the City shall pay or cause to be paid, or there shall otherwise be
53 paid, to the Registered Owners of the Series 2020 A Bonds, the principal thereof, and redemption premium, if applicable, and
54 interest due or to become due thereon, at the times and in the manner stipulated therein and in this Ordinance, then the pledge of
55 Net Revenues and any other moneys and securities pledged under this Ordinance and all covenants, agreements and other
56 obligations of the City to the Registered Owners shall thereupon cease, terminate and become void and be discharged and
57 satisfied, except as may otherwise be necessary to assure the exclusion of interest on the Series 2020 A Bonds from gross income
58 for federal income tax purposes.
59

60 Bonds for the payment of which either moneys in an amount which shall be sufficient, or securities the
61 principal of and the interest on which, when due, will provide moneys which, together with the moneys, if any, deposited with the
62 Paying Agent at the same or earlier time, shall be sufficient, to pay as and when due the respective principal of and interest on

1 such Series 2020 A Bonds shall be deemed to have been paid within the meaning and with the effect expressed in the first
2 paragraph of this section. All Series 2020 A Bonds shall, prior to the maturity thereof, be deemed to have been paid within the
3 meaning and with the effect expressed in the first paragraph of this section if there shall have been deposited with the
4 Commission or an escrow trustee either moneys in an amount which shall be sufficient, or securities the principal of and the
5 interest on which, when due, will provide moneys which, together with the moneys, if any, deposited with the Commission or
6 said escrow trustee at the same or earlier time shall be sufficient, to pay when due the principal of, any redemption premium on
7 and interest due and to become due on said Series 2020 A Bonds on and prior to the maturity date thereof, or if the City
8 irrevocably determines to redeem any of said Series 2020 A Bonds prior to the maturity thereof, on and prior to said redemption
9 date. Neither securities nor moneys deposited with the Commission or an escrow trustee pursuant to this section nor principal or
10 interest payments on any such securities shall be withdrawn or used for any purpose other than, and shall be held in trust for, the
11 payment of the principal of and interest on said Series 2020 A Bonds; provided, that any cash received from such principal,
12 redemption premium, if any, and interest payments on such securities deposited with the Commission or said escrow trustee, if
13 not then needed for such purpose, shall, to the extent practicable, be reinvested in securities maturing at times and in amounts
14 sufficient to pay when due the principal of and redemption premium, if any, and interest to become due on said Series 2020 A
15 Bonds on and prior to such maturity or redemption dates thereof, and interest earned from such reinvestments shall be paid over
16 to the City as received by the Commission or said escrow trustee, free and clear of any trust, lien or pledge. For the purpose of
17 this section, securities means and include only Government Obligations or such additional securities as shall be set forth in the
18 Supplemental Resolution.
19

20 Section 6.25. Contracts. The City shall, simultaneously with the delivery of the Series 2020 A Bonds
21 or immediately thereafter, enter into written contracts for the immediate acquisition or construction of the Project.
22

23 Section 6.26. Continuing Disclosure Agreement. If required by the Supplemental Resolution, the City
24 shall deliver a continuing disclosure agreement or certificate in form acceptable to the Original Purchaser sufficient to ensure
25 compliance with SEC Rule 15c2-12, as it may be amended from time to time, and the City hereby instructs the Mayor and
26 Sanitary Board to take all actions necessary for the City to comply with the continuing disclosure agreement and to make the
27 filings with EMMA.
28

29 Section 6.27. Contracts; Change Orders, Public Releases.

30
31 A. The City shall, simultaneously with the delivery of the Series 2020 A Bonds or immediately
32 thereafter, enter into contracts with the Consulting Engineer for the immediate acquisition and construction of the Project.
33

34 B. The City shall list the funding provided by the DEP and the Authority in any press release,
35 publication, program bulletin, sign or other public communication that references the Project, including but not limited to any
36 program document distributed in conjunction with any ground breaking or dedication of the Project.
37

38 ARTICLE VII
39 REGISTRAR
40

41 Section 7.01. Appointment of Registrar. The Registrar for the Series 2020 A Bonds shall be appointed
42 pursuant to the Supplemental Resolution. The City is hereby authorized and directed to enter into an agreement with the
43 Registrar, the substantial form of which agreement is to be approved by Supplemental Resolution.
44

45 Section 7.02. Responsibilities of Registrar. The recitals of fact in the Series 2020 A Bonds shall be
46 taken as statements of the City, and the Registrar shall not be responsible for their accuracy. The Registrar shall not be deemed
47 to make any representation as to, and shall not incur any liability on account of, the validity of the execution of any Series 2020 A
48 Bonds by the City. Notwithstanding the foregoing, the Registrar shall be responsible for any representation in its Certificate of
49 Authentication and Registration on the Bonds. The Registrar and any successor thereto shall agree to perform all the duties and
50 responsibilities spelled out in this Ordinance and any other duties and responsibilities incident thereto, all as provided by said
51 agreement described above.
52

53 Section 7.03. Evidence on Which Registrar May Act. Except as otherwise provided herein, the
54 Registrar shall be protected in acting upon any notice, resolution, request, consent, order, certificate, opinion or other document
55 believed by it to be genuine and to have been signed or presented by the proper party or parties. Whenever the Registrar shall
56 deem it necessary or desirable that a fact or matter be proved or established prior to taking or suffering any action, such fact or
57 matter, unless other evidence is specifically prescribed, may be deemed to be conclusively proved and established by a certificate
58 of an Authorized Officer of the City, but in its discretion the Registrar may instead accept other evidence of such fact or matter.
59

60 Section 7.04. Compensation and Expenses. The City shall pay to the Registrar from time to time
61 reasonable compensation for all services, including the transfer of registration of Series 2020 A Bonds, the first exchange of
62 Bonds and the exchange of Bonds in the event of partial redemption, incurred in the performance of its duties hereunder.

1
2 Section 7.05. Certain Permitted Acts. The Registrar may become the owner of or may deal in Series
3 2020 A Bonds as fully and with the same rights it would have if it were not Registrar. To the extent permitted by law, the
4 Registrar may act as depository for, and permit any of its officers or directors to act as a member of, or in any other capacity with
5 respect to, any committee formed to protect the rights of the Registered Owners or effect or aid in any reorganization growing out
6 of the enforcement of the Bonds or this Ordinance, whether or not any such committee shall represent the Registered Owners of a
7 majority in principal amount of the Bonds Outstanding.

8
9 Section 7.06. Resignation of Registrar. The Registrar may at any time resign and be discharged of its
10 duties and obligations under this Ordinance by giving not less than 60 days' written notice to the City. A copy of such notice
11 shall also be mailed to each Registered Owner. Such resignation shall take effect upon the day specified in such notice unless a
12 successor shall have been previously appointed by the City or the Registered Owners, in which event such resignation shall take
13 effect immediately; provided that, in no event shall such resignation take effect until a successor has been appointed and has
14 accepted its duties as Registrar.

15
16 Section 7.07. Removal. The Registrar may be removed at any time by the City, the Bond Insurer or the
17 Registered Owners of a majority in principal amount of the Series 2020 A Bonds then Outstanding by an instrument or
18 concurrent instruments in writing signed and duly acknowledged by the City, by the Bond Insurer or by such Registered Owners
19 or their attorneys duly authorized in writing and delivered to the City, the Bond Insurer or the Registered Owners, as the case
20 may be. Copies of each such instrument shall be delivered by the City to the Registrar. Such removal shall take effect upon the
21 date stated in such instrument; provided that, in no event shall such removal take effect until a successor has been appointed and
22 has accepted its duties as Registrar.

23
24 Section 7.08. Appointment of Successor. In case at any time the Registrar shall resign or shall be
25 removed or shall become incapable of acting, or shall be adjudged bankrupt or insolvent, or if a receiver, liquidator or
26 conservator of the Registrar or of its property shall be appointed, or if any public officer or court shall take charge or control of
27 the Registrar or of its property or affairs, a successor may be appointed by the Registered Owners of a majority in principal
28 amount of the Bonds then Outstanding by an instrument or concurrent instruments in writing signed by such Registered Owners
29 or their attorneys duly authorized in writing and delivered to the City and such successor Registrar, notification thereof being
30 given to the predecessor Registrar. Pending such appointment, the City shall forthwith appoint a Registrar to fill such vacancy
31 until a successor Registrar shall be appointed by such Registered Owners. A copy of such notice shall also be mailed to each
32 Registered Owner of the Bonds. Any successor Registrar appointed by the City shall, immediately and without further act, be
33 superseded by a Registrar appointed by such Registered Owners. If in a proper case no appointment of a successor Registrar
34 shall be made within 45 days after the Registrar shall have given to the City written notice of resignation or after the occurrence
35 of any other event requiring such appointment, the Registrar or any Registered Owner may apply to any court of competent
36 jurisdiction to appoint a successor. Any Registrar appointed under the provisions of this section shall be a bank, trust company or
37 national banking association authorized to perform the duties imposed upon it by this Ordinance.

38
39 Section 7.09. Transfer of Rights and Property to Successor. Any predecessor Registrar shall pay over,
40 assign and deliver any moneys, books and records held by it to its successor.

41
42 Section 7.10. Merger or Consolidation. Any company into which the Registrar may be merged or
43 converted or with which it may be consolidated or any company resulting from any merger, conversion or consolidation to which
44 it shall be a party, or any company to which the Registrar or any public officer or court may sell or transfer all or substantially all
45 of its corporate trust business, shall be the successor to such Registrar without the execution or filing of any paper or the
46 performance of any further act; provided, however, that such company shall be a bank, trust company or national banking
47 association meeting the requirements set forth in Section 7.08 hereof.

48
49 Section 7.11. Adoption of Authentication. In case any of the Bonds shall have been authenticated but
50 not delivered, any successor Registrar may adopt a Certificate of Authentication and Registration executed by any predecessor
51 Registrar and deliver such Bonds so authenticated, and, in case any Series 2020 A Bonds shall have been prepared but not
52 authenticated, any successor Registrar may authenticate such Series 2020 A Bonds in the name of the predecessor Registrar or in
53 its own name.

54
55 ARTICLE VIII
56 MISCELLANEOUS

57
58 Section 8.01. Modification or Amendment. Prior to the issuance of the Series 2020 A Bonds, this Ordinance
59 may be amended or supplemented in any way by a Supplemental Resolution. All provisions required by the Original Purchaser or
60 the Bond Insurer, if any, shall be set forth in the Supplemental Resolution and to the extent they constitute an amendment or
61 modification of this Ordinance, shall be controlling. Following issuance of the Series 2020 A Bonds, no material modification or
62 amendment of this Ordinance or of any ordinance or resolution amendatory hereof or supplemental hereto which would

1 materially and adversely affect the rights of Registered Owners shall be made without the consent in writing of the Registered
2 Owners of the Series 2020 A Bonds then Outstanding and to be affected by said modification; provided, however, that no change
3 shall be made in the maturity of any Series 2020 A Bonds or the rate of interest thereon, or in the principal amount thereof, or
4 affecting the unconditional promise of the City to pay such principal and interest out of the Net Revenues of the System without
5 the consent of the Registered Owner thereof. Notwithstanding the foregoing, this Ordinance may be amended without the
6 consent of any Registered Owner as may be necessary to assure compliance with Section 148(f) of the Code relating to rebate
7 requirements or otherwise as may be necessary to assure the exclusion of interest on the Bonds from gross income of the
8 Registered Owners thereof.
9

10 Section 8.02. Severability of Invalid Provisions. If any section, paragraph, clause or provision of this
11 Ordinance shall be held invalid, such invalidity shall not affect any of the remaining provisions of this Ordinance, the
12 Supplemental Resolution or the Series 2020 A Bonds.
13

14 Section 8.03. Repeal of Conflicting Ordinances. All ordinances, resolutions and orders, or parts thereof,
15 other than the Prior Ordinances, in conflict with this Ordinance are, to the extent of such conflict, repealed.
16

17 Section 8.04. Covenant of Due Procedure. The City covenants that all acts, conditions, things and
18 procedures required to exist, to happen, to be performed or to be taken precedent to and in the final enactment and passage of this
19 Ordinance do exist, have happened, have been performed and have been taken in regular and due time, form and manner as
20 required by and in full compliance with the laws and Constitution of the State of West Virginia applicable thereto; and that the
21 Mayor, the City Clerk and members of Council and the Sanitary Board were at all times when any actions in connection with this
22 Ordinance occurred, and are, duly in office and duly qualified for such office.
23

24 Section 8.05. Statutory Notice and Public Hearing. Upon adoption hereof, the abstract of this Ordinance in
25 the form set forth in Exhibit B attached hereto and incorporated herein by reference, shall be published once a week for two
26 successive weeks, with at least 6 full days intervening between each publication, in the Charleston Gazette-Mail, a qualified
27 newspaper published and of general circulation in The City of Charleston, together with a notice stating that this Ordinance has
28 been adopted and that the City contemplates the issuance of the Bonds, and that any person interested may appear before the
29 Council upon a certain date, not less than 10 days subsequent to the date of the first publication of such abstract of this Ordinance
30 and notice, and present protests, and that a certified copy of this Ordinance is on file with the City for review by interested
31 persons during office hours of the City. The Council hereby determines that the abstract contains sufficient information as to
32 give notice of the contents hereof. At such hearing, all objections and suggestions shall be heard and the Council shall take such
33 action as it shall deem proper in the premises.
34

35 Section 8.06. Effective Date. This Ordinance shall take effect immediately following public hearing and
36 final reading hereof.
37

38 [Remainder of page intentionally left blank]

CERTIFICATE OF TRUTH AND ACCURACY

I, the undersigned, as City Clerk of The City of Charleston, Kanawha County, West Virginia, do hereby certify that the foregoing document is a true and accurate copy of the official record of The City of Charleston, such records being in the custody of the undersigned and maintained at The City of Charleston, City Hall, Charleston, Kanawha County, West Virginia, and that the action taken by the Council in the foregoing document remains in full force and effect and has not been amended.

Dated this ____ day of _____, 2020.

City Clerk

[SEAL]

EXHIBIT A

DESCRIPTION OF PROJECT

The Charleston Sanitary Board's Woodward Branch Project consists of two separate Phases and consists of work including the planning, design, acquisition and construction of certain extensions, additions, betterments and improvements to its existing sewerage system, including but not limited to, the replacement and or rehabilitation of existing sewers in the areas of: Phase 1: 26th Street (between 7th Avenue and Washington Street West); Washington Street West (East and West from intersection with 26th Street and Woodward Drive); Woodward Drive (from intersection with Washington Street West to Headley Drive); Woodhaven Drive; Woodpath Lane; and Wilmore Lane; and Phase 2: Larchmont Drive; Spring Drive; Thompson Circle; Ledge Hill Drive; an unnamed alley between Savary Drive and Zabel Drive; and streets intersecting Woodward Drive including Blackwell Drive; Savary Drive; Zabel Drive; and Diana Court; provided, that the work will further include all necessary appurtenances; further provided, that to the extent that funds remain available, extensions, additions, betterments and improvements to the remaining portion of the existing sewer system.

EXHIBIT B

THE CITY OF CHARLESTON, WEST VIRGINIA

NOTICE OF PUBLIC HEARING AND ABSTRACT OF BOND ORDINANCE

Notice is hereby given to any person interested that on _____, 2020, the Council of The City of Charleston, West Virginia (the “City”) adopted an ordinance which, among other things:

1. Authorized the design, acquisition and construction of certain extensions, additions, betterments and improvements (the “Project”) to the City’s existing sewerage system (the “System”), the permanent financing of such costs thereof through the issuance of not more than \$16,000,000 in aggregate principal amount of Sewerage System Revenue Bonds, in one or more series (the “Bonds”).

2. Directed that the Bonds be issued in such principal amounts, not to exceed \$16,000,000, bear interest at such rate or rates, not exceeding the then legal maximum rate, mature on such dates and in such amounts and be redeemable, in whole or in part, as prescribed in a supplemental resolution.

3. Directed the disposition of the System revenues; provided for the payment of operating expenses of the System and debt service on the Bonds; directed the creation of a sinking fund and a reserve account for the Bonds; and directed the creation of a bond construction trust fund and the disbursement of Bond proceeds.

4. Provided that the Bonds shall not be or constitute a corporate indebtedness of the City within the meaning of any statutory or constitutional limitations, but shall be payable solely from the Net Revenues of the System; pledged the Net Revenues of the System to payment of the Bonds and established the rights of the registered owners of the Bonds to such Net Revenues; and

5. Provided for insurance coverage on the Project and the System, enforcement of collection of fees, rates or other charges for the System and other covenants in favor of the registered owners; and established the events of default and the remedies of the registered owners.

The City contemplates the issuance of the Bonds described in, and under the conditions set forth in the Ordinance abstracted above. Any person interested may appear before the Council of The City of Charleston at a _____ meeting on _____, 2020, at _____ p.m., in the Council Chambers, City Hall, Charleston, West Virginia, and present protests and be heard as to whether the above-described Ordinance shall be put into effect.

A certified copy of the Ordinance as adopted by the Council of City on _____, 2020, is on file with the City Clerk for review by interested persons at the City Hall during regular office hours, to-wit: 8:00 a.m. to 4:00 p.m., Monday through Friday.

/s/
City Clerk of The City of Charleston, West Virginia

A representative from Jackson Kelly PLLC explained that the bond ordinance authorizes a bond issue of up to 16 million. The bonds will be issued in the same manner as the current bonds issued for the Sanitary Board. The bonds are secured by the net revenues of the sanitary system. The bonds will be purchased through the West Virginia Water Development Authority through the Clean Water State Revolving Fund, with an interest rate not to exceed 3%. The City will agree to maintain the system properly and run a fair and efficient system.

Councilmember Reishman confirmed that there will not be a rate increase to customers.

Councilmember Burton moved to approve the Bill. With a majority of members present recorded thereon as voting in the affirmative Chairperson Jenkins declared Bill No. 7866 approved.

Councilmember Burton motioned to adjourn the meeting.

Meeting adjourned.

MINUTES
FINANCE COMMITTEE MEETING
6:30 P.M., FEBRUARY 24, 2020
A/V CONFERENCE ROOM

Bobby Reishman, Vice Chairperson, called the meeting of the Charleston City Council Committee on Finance to order at 6:15 p.m., February 18, 2020, in the Audio/Visual Room in City Hall.

A silent roll was taken by the Clerk and a quorum was established. The following committee members were present:

Joseph Jenkins, Chair
Bobby Reishman, Vice Chair
Brent Burton
Mary Beth Hoover
Will Laird
Shannon Snodgrass

I. DISCUSSION:

- a. Liability insurance presentation by Assured Partners regarding upcoming policy renewals.

Councilmember Jenkins introduced Frank Baer of AssuredPartners Inc. He presented to the Committee the Property and Casualty Insurance Renewal for the City of Charleston, which is duplicated below. He concluded that the City should remain with BRIT/Hartford.

Councilmember Snodgrass asked who is RMSC for the TPA Services. Baer answered that the company is Risk Management Service based in Kentucky, which is part of Assured-Partners National. He added that the TPA Services is critically important to the success of the City's overall coverage. Councilmember Snodgrass said that AssuredPartners would have a vested interest in that TPA company. Baer said that they are both owned by the same parent company. Councilmember Snodgrass asked if any other companies were looked at. Baer said that not at the time the company was chosen. Councilmember Snodgrass confirmed that would be a "carve out piece." HeBaer added that it was and any TPA that the company would have to be approved by the carrier. Additionally, to convert that information to another company would be costly and take a lot of time, describing it as "painful." Councilmember Snodgrass confirmed that the City owned the data, but a new CTPA would have to code it all in.

Councilmember Snodgrass asked why an additional broker, Gallagher, was hired. Baer explained that in all insurance distributions, there are retailers, wholesalers and managing general agents built in the distribution system. He stated that is just part of the brokerage compensation, and listing that way was to be transparent. Councilmember Snodgrass made mention of the fact that AP Risk Management Service is owned by AssuredPartners. Councilmember Snodgrass asked if the AP Risk Management Service fee could be "carved out:" as there are a lot of companies that do that work. Baer answered that it could be changed to a different company or not purchased at all. Baer said that BRIT will give the City \$15,000 on any approved risk services. Councilmember Snodgrass confirmed that if the City found another entity that would, for example, charge \$20,000, it would only the City \$5,000 since they would get \$15,000 back. Councilmember Snodgrass stated concern saying, "if you had been looking at this for 90 days, then I'm not sure why we are kind of being rushed into this." Councilmember Snodgrass asked why Baer's broker fee wasn't listed individually. Baer answered that it is a component of (not in addition to) the "Package," "Hartford Excess Property," "Boiler and Machinery" and "Cyber Liability" listings. Baer further stated that it was between 10-15% of those fees. Councilmember Snodgrass asked if there was a reason Zurich Insurance and OneBeacon wasn't weren't included. Baer answered that they use Zurich for their standard markets, but they didn't have neither had an interest in the size of the City's account.

Councilmember Snodgrass asked if the premiums were higher from buildings being in the FEMA flood map. Baer answered no, there is limited flood coverage. Councilmember Hoover asked if that had an impact. Baer said no, because they are not buying primary federal flood insurance.

City Manager, Jonathan Storage, asked Baer to describe to the Committee the process of

getting the quotes. Baer said that insurance companies do not like to give quotes in advance of a renewal. Most of the time, quotes are done within a week of a renewal. Because of the complexity of the account, the length of the relationship that the City has with the insurers and a new administration, they made it a priority to get as much information before the end of the year. They worked very hard to get firm pricing in mid-January which was reviewed with Storage and Councilmember Jenkins. One quote was pulled after physical inspection. Councilmember Jenkins asked that their report be sent to himself and Councilmember Pharr (Facilities Committee Chair).

Councilmember Snodgrass expressed concern that after 30 years an RFP has never been requested to explore broker options. Councilmember Snodgrass asked how they could know for sure there isn't a better option available, adding that it is a big-ticket item when 3 line items go back to the same entity. Storage agreed with Councilmember Snodgrass that it was a big-ticket item. He added that when the current Administration took over, Baer immediately reminded them that the insurance policy (which is complicated and unusual) would renew in March. He added that the policy has taken decades to get where it is now. It is a long-term relationship with the broker as well as the carrier. Last year, the policy had to be renewed essentially automatically because of the time frame. Storage added that he told Baer that he would have to spend months getting quotes and seeking out competitors. Baer reached out to over 40 different companies. The Administration feels like they have gotten superb service from Baer. Given the way the policy is packaged and the premium that is paid versus the exposure the City faces without it, Storage stated that, even with the cost increases, he believed it is the best deal they can probably hope for.

Councilmember Snodgrass asked how ~~they~~ could know for sure if they didn't ask two other brokers to bid for the same business. Baer replied that there would be a lot of complexity in writing an RFP for that. He would suggest to "bid the relationship." Councilmember Snodgrass said that she found it very difficult to vote on a large-ticket item for it not to have been put out to bid in over 30 years. -Baer added that the last time it was put out to bid, the City had to hire a 3rd party to do so, costing around \$20,000-\$30,000. Councilmember Snodgrass said that at least they could say they didn't get any responses if that were the case. Storage said that the Finance Committee could recommended that the Administration review that relationship. Baer added that it would be about a 6-month process to do a proper RFP.

Baer stated that the market had hardened in a way he has never seen it in years for certain kinds of risks, with a lot of upheaval in the market. Storage said that it would be impossible to get anyone else to put in bids in the next 3 weeks. He added that it would be impossible to get away from having a brokerage environment, whether it was with AssuredPartners or not, and Councilmember Snodgrass agreed with that, but that it would be beneficial to have some comparative data.- She added that there was no way to know what kinds of relationships different brokers had with certain providers and TPAs until that information was Councilmember requested. Councilmember Jenkins summarized that Councilmember Snodgrass was suggesting to put out an RFP saying what sort of self-insured package the City is seeking and would be requesting that a broker come back with their options, but he wasn't sure how

that would work if insurance companies are unwilling to give quotes more than 30 days. Baer suggested that a provider be chosen at least 130 days before renewal.

In response to Councilmember Snodgrass, Storage said that the TPA and safety items could be cut any time, which was a small amount compared to the premium rates. He stated that carriers care about the on-going claims history; the amount of time an entity has with an insurance carrier and the more likely they are willing to give breaks on premiums.

Councilmember Jenkins said this is a situation that is difficult to put out to bid. Compared to the BRIM alternative and what Huntington pays, he felt comfortable and confident that the City is getting a decent deal. Baer said that without that long-standing relationship with the carrier, they never would have paid a \$600,000 CSB claim. Storage said that Baer has found the best quotes possible.

Councilmember Hoover confirmed with Baer that there were not 50/60 carriers willing to provide the insurance the City is seeking. They did try to get just property quotes for the most accurate comparison. Baer added that it is very difficult to find a carrier that would have the capacity to write the entire amount of 400 million. They were able to only find three carriers that were willing to do it: one had worse coverage, one declined to quote and one renewed at a higher price. Chief of Staff, Matt Sutton, added that the Administration was looking at the process in a kind of “phase approach.” The first step was to see what the market looked like. The step would be to explore potential options.

Councilmember Snodgrass asked if the safety and TPA components were going to be changed. Storage answered that it could be looked at, but didn’t want to commit at that time they would definitely be doing that. It could be discussed at future Finance meetings. Baer suggested that a sub-committee be established to examine that cost and complexity of changing the TPA, in addition to what sort of services the City receives for the \$35,000 fee. City Attorney, Kevin Baker, added that he was very happy with the response time with the current TPA. Councilmember Snodgrass added that it might turn out to be budget neutral after receiving back \$15,000.

Councilmember Reishman motioned to adjourn the meeting.

Meeting adjourned.



**THE CITY OF CHARLESTON
PROPERTY AND CASUALTY RENEWAL
(Finance Committee presentation as of 2/24/20)**

I. MARKET UPDATE:

- A. Property
- B. Casualty/Excess Casualty/Auto

II. MARKETING ANALYSIS

III. RENEWAL SUMMARY:

- A. BRIT/Hartford renewal
- B. Safety National/Chubb alternative
- C. BRIM

IV. HISTORICAL ACCOUNT ANALYSIS

V. LOSS SUMMARY

QUESTIONS?

Global commercial insurance average increases reach double-digits: Marsh

By Erin Ayers, Advisen

Global average commercial insurance premium increases reached double-digits in the fourth quarter of 2019, up to nearly 11 percent driven by price hikes in the directors and officers (D&O) liability and property lines, according to Marsh's Global Insurance Market Quarterly report.

The 10.6 percent rise represents the largest year-over-year increase since Marsh launched its quarterly review in 2012 and the ninth consecutive quarter of average increases. All regions and lines of business showed average increases, with the highest average increase – 21 percent -- experienced in the Pacific region.

Broken down by line of insurance, the global composite increase represented pricing hikes of 13 percent in property, 18 percent in financial and professional liability, and three percent in casualty.

In the United States, property prices rose an average 18 percent, the highest average in the six-year history of Marsh's review. The broker also explained that capacity for catastrophe-exposed property risks has shrunk in the London and European markets.

In the U.S. casualty lines, excess liability price hikes of an average 10 percent and commercial auto increase of five percent drove the composite increase. Workers compensation prices decreased an average four percent in the fourth quarter, continuing a year-long trend.

Prices on U.S. financial and professional liability lines showed even more upward momentum, rising an average 15 percent, largely due to higher premiums for D&O coverage where the majority of insureds saw hikes of over 20 percent.

"Pricing continues to be impacted by increased litigation, with event-driven lawsuits in areas such as #MeToo, cyber breaches, social media, and safety," Marsh said, citing tighter terms, reduced capacity, and higher retention levels for buyers.

The tough environment for D&O risks could be seen across the world, with organizations in the U.K. seeing premium increase of 100 percent or higher. Similar conditions could be seen in the Pacific regions, where securities class actions are driving higher insurance prices.

Marsh reported that larger businesses, particularly those with U.S. or Australian exposure, generally experienced higher increases than smaller ones. The broker also said some D&O insurers are considering leaving the market.

For cyber insurance, Marsh reported an average three percent increase in the U.S.

"The impact of natural catastrophe losses and increasing concern about litigation trends have led to price increases for many insurance buyers. Global pricing has now increased every quarter for two years, and while capacity largely remains strong, there has been tightening in certain product lines and regions," said Dean Klisura, president of global placement and advisory services at Marsh.

Editor Erin Ayers can be reached at eyayers@advisen.com.

Insurers Drive Up Prices for U.S. Businesses

Publication Date 02/11/2020
Source: Dow Jones News Service

By Nicole Friedman and Leslie Scism

U.S. companies are paying more for insurance, a reversal after years of flat or declining rates for property and liability policies.

Insurers have raised prices aggressively in the past year on companies of all sizes across the country. And they have warned price hikes are likely to continue.

The turnabout underscores a challenging landscape for U.S. insurers following several years of large catastrophe losses and continued low interest rates, which have weighed on their investment returns.

Pretax operating income for the U.S. property-casualty insurance industry fell by 8% from 2014 to 2018, even as revenue from insurance premiums grew, according to ratings firm A.M. Best. Excluding investments and other income, the industry lost money from underwriting in 2016, 2017 and 2018.

A retreat from some accounts and lines of business by two major insurance players, American International Group Inc. and Lloyd's of London, has also helped drive prices higher, according to brokers and underwriters.

Texas Roadhouse Inc. was hit with price increases of more than 20% for some of its coverage.

"This is the first year we've seen where it really didn't matter what your loss history was," said Patrick Sterling, who oversees risk management for the restaurant chain.

"You've had no losses? You're still seeing the increases," he said. "And that certainly creates some frustration."

Prices on nearly every type of insurance are rising, according to insurers and brokers. An exception is workers' compensation, which is highly regulated by states. Excluding workers' compensation, rates for property-casualty insurance sold to businesses rose 6.7% from a year earlier on average in the first three quarters of 2019, on track for the highest annual increase since 2003, according to brokerage Willis Towers Watson.

The Children's Shelter, a nonprofit in San Antonio that works with foster children and children who have been abused, expected its insurance costs this year to rise from last year's \$176,000 because the organization grew. But when it received a renewal quote of \$750,000, "my mouth hit the ground," Chief Executive Annette Rodriguez said.

"We started having real conversations about, 'This is a deal breaker. We cannot maintain insurance premiums at this level,'" she said. The organization ended up buying coverage from a nonprofit insurer specializing in nonprofits for \$315,000.

In an earnings call last week, Chubb Ltd. Chief Executive Evan Greenberg listed rate increases ranging from 3% to 33% across its various products globally. Increases averaged 8% for U.S. commercial buyers. Some of Chubb's biggest hikes were for property, excess-casualty and management-liability insurance for large U.S. corporations.

"There's nothing that I see that tells me the momentum will slow," Mr. Greenberg said. "If anything, it's picked up."

Insurance is a cyclical industry. During periods without catastrophic claims, insurers compete for customers by lowering prices. Following large natural disasters or other big losses, they typically raise prices or reduce exposure to certain risks.

The current price increases are partly due to hurricanes, wildfires and other catastrophes in 2017 and 2018 that cost the global industry more than \$200 billion.

Even following these big events, insurers are well-capitalized and aren't in danger of running out of money to pay claims. But insurers' profits are being squeezed by low interest rates, which reduce income from the premiums they invest until needed to cover claims. They also face rising prices for their own insurance, so-called reinsurance.

"You keep hoping things are going to get better," said Bret Ahnell, executive vice president at FM Global, a specialist in property insurance.

Prices charged by FM Global declined steadily between 2003 and mid-2018 before starting to move higher. Industrywide, "people just finally said, 'We can't operate under these conditions anymore,'" Mr. Ahnell said.

Insurers say they are also paying more for noncatastrophe claims. Property losses from building fires and mechanical breakdowns have mounted, said Joseph Peiser, global head of broking at Willis Towers Watson.

Some insurers have responded by reducing the maximum coverage they will provide in a policy, he said. "Insurance companies are not willing to take a significant bet on any one company," he said.

In recent months, insurers have cited "social inflation" as a cause of increased liability-insurance claims. Industry executives say there is a greater tendency to sue insurers and for juries to hand out higher awards.

While insurers are used to lawsuits over big insurance policies, "what we're seeing now is the attorney participation spreading into...small accounts," said Travelers Cos. Chief Executive Alan Schnitzer on a January earnings call.

Joanne Doroshov, executive director of the Center for Justice & Democracy at New York Law School, disputed that insurers need to raise prices to address lawsuits or large jury payouts.

"There exists no litigation data whatsoever to support the notion that claims are spiking," she said.

Dual turnaround efforts by AIG and Lloyd's have also been a catalyst for price increases.

AIG has spent several years improving profit margins that suffered in the aftermath of its 2008 federal bailout, including reducing its commercial premium volume.

In 2016, AIG's net premiums written declined by more than 17% to about \$17 billion as the company began to overhaul its book of business.

Since then, the new leadership's moves include shrinking policy sizes by tens of billions of dollars in the aggregate, AIG President Peter Zaffino told investors in December. "The market has to absorb that," he said.

Write to Nicole Friedman at nicole.friedman@wsj.com and Leslie Scism at leslie.scism@wsj.com

City of Charleston WV, Analysis of Current Market Conditions

Casualty Insurance

We realize that city officials are frustrated as the result of current market conditions. A year ago there were more competitive options. Today, however, these options have been seriously reduced. The casualty insurance market place has reexamined its appetite for risk and many have retreated from various areas of exposure. One such area is municipal and public risk. The reasons are many, but here are several that resonate most:

- Law Enforcement Liability
- Fire and Emergency Responders
- Large Automobile Schedules

The city currently utilizes a sophisticated all lines aggregate insurance program. There are a limited number of insurers who offer this type of coverage. There are a limited number of first dollar insurers that entertain municipal risks but reverting to first dollar coverages would add hundreds of thousands of dollars to the City's insurance costs, so we have not pursued this market segment.

We have approached four qualified insurers who can provide a similar program of insurance to that which The City currently purchases.

- Brit
- Safety National
- Argonaut Insurance Co.
- Old Republic Insurance Co.

The list below shows markets we contracted but were not interested in quoting municipal risks or could not be competitive.

- Great American Insurance
- Evanston Insurance Co.
- Hallmark Specialty
- Berkley
- Markel

Property Insurance

Addressing the property is another matter. Charleston is located at the confluence of the Elk and Kanawha Rivers making it highly flood susceptible. FEMA Flood Maps show most of the City is in high risk flood hazard zones. This fact has been overlooked in the past, but insurers are scrutinizing prospective insureds statement of values with far more intensity. Weather patterns especially in the Midwest have changed drastically over the past several years, causing insurers to reevaluate their catastrophic exposures. This is particularly evident in how insurers are looking at the perils of wind, hail, and flood. The losses resulting from these insured perils have been unprecedented in the past several years.

Simply stated, Insurers have revised their catastrophic maps which take into account a more realistic picture of a probable maximum loss. This new approach is driving premiums upward and reducing available capacity, which reduces the limits that an insurer can offer.

We have contacted over 40 property insurers but most declined because of exposure issues and their inability to be competitive (see attached list).

The insurers most likely to be competitive are:

- Hartford - Quoted
- Travelers - Quoted
- Chubb (ACE) - Declined

We are awaiting their proposals.

CARRIER	COVERAGE	CARRIER RESPONSE	CARRIER REASON FOR RESPONSE
Hartford	Excess Property	Quote Pending	Quoted
FM Global	Excess Property	Declined	Not Competitive
Chubb	Property	Quote Pending	Declined after property inspections
Travelers	Excess Property	Quote Pending	Quoted
XL	Excess Property	Declined	Not Competitive
AmRISC	Excess Property	Declined	Declined due to non-CAT, CAT only market
Arch Specialty	Excess Property	Declined	Quota Share
Arrowhead	Excess Property	Declined	Quota Share
Aspen	Excess Property	Declined	Quota Share
Avondale (Lloyds)	Excess Property	Declined	Quota Share
AWAC	Excess Property	Declined	Quota Share
Axis Specialty	Excess Property	Declined	Quota Share
Beazley	Excess Property	Declined	Quota Share
Berkshire E&S	Excess Property	Declined	Quota Share
Catalytic	Excess Property	Declined	Declined due to non-CAT, CAT only
Colony	Excess Property	Declined	Quota Share
Commonwealth	Excess Property	Declined	Quota Share
Continental Underwriters (Houston Casualty)	Excess Property	Declined	Pricing not competitive
Endurance Specialty	Excess Property	Declined	Class of Business
Everest/Partner Re	Excess Property	Declined	Class of Business
Gen Star	Excess Property	Declined	Class of Business
Global Excess	Excess Property	Declined	Class of Business
Hallmark	Excess Property	Declined	Class of Business
Hanover	Excess Property	Declined	Class of Business
ICAT	Excess Property	Declined	Declined due to non-CAT, CAT only
Ironshore	Excess Property	Declined	Class of Business
James River	Excess Property	Declined	Class of Business

Kinsale	Excess Property	Declined	Class of Business
MAXUM Indemnity	Excess Property	Declined	Class of Business
Merit	Excess Property	Declined	Pricing
Mitsui	Excess Property	Declined	Class of Business
Munich	Excess Property	Declined	Quota Share
Navigators	Excess Property	Declined	Class of Business
Northfield	Excess Property	Declined	Class of Business
One Beacon/Homeland	Excess Property	Declined	Class of Business
Rivington	Excess Property	Declined	Class of Business
RLI / Mt Hawley	Excess Property	Declined	Class of Business
RSUI	Excess Property	Declined	Class of Business
Seneca	Excess Property	Declined	Quota Share
Starr Specialty	Excess Property	Declined	Class of Business
Swiss E&S	Excess Property	Declined	Quota Share
United National/Diamond	Excess Property	Declined	Class of Business
Validus (MGA)	Excess Property	Declined	Class of Business
Velocity	Excess Property	Declined	Declined due to non-CAT, CAT only
Ventus	Excess Property	Declined	Declined due to non-CAT, CAT only
WKFC (Flood, Hab, Vacants, Mfg)	Excess Property	Declined	Class of Business
XL E&S	Excess Property	Declined	Class of Business

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
BOARD OF RISK AND INSURANCE MANAGEMENT



John A. Myers
Cabinet Secretary

Mary Jane Pickens
Executive Director
Deputy Cabinet Secretary

October 22, 2019

Assured Partners Inc.
Frank Baer
340 MacCorkle Ave. SE
Charleston, WV 25314

VIA FACSIMILE TO: scanned & emailed

Re: City of Charleston

Dear Mr. Baer:

As per your request, the following is a breakdown of the quotation you requested for obtaining insurance coverage through the WV Board of Risk and Insurance Management (BRIM) for the above named risk:

LIABILITY COVERAGE PREMIUM	\$	10,799,895
AUTO COVERAGE PREMIUM	\$	632,908
MEDICAL MALPRACTICE PREMIUM	\$	
PROPERTY COVERAGE PREMIUM	\$	760,402
TOTAL ANNUAL PREMIUM	\$	12,193,205
DEPOSIT PREMIUM	\$	3,048,301

This quotation is provided in accordance with the standard coverage provided by the Board of Risk and Insurance Management and may not be responsive to all coverage requested in the applications submitted. Please review coverage closely and advise your client accordingly. For your convenience, the policies are available for review on our website (www.brim.wv.gov). Also, we are not in a position to provide "Prior Acts" coverage to extend the reporting period of any current "Claims Made" policy. Additionally, a deductible of \$2,500 per occurrence is applicable to both liability and property coverage.

If the entity wishes to be covered through this program, please send a letter stating the following: you desire coverage listing the effective date; identify the agent of record and enclose a check for the deposit premium listed above to WV BRIM, PO Box 1373, Charleston, WV 25325. Upon receipt of the letter and a check, we will forward to you a Certificate of Insurance. Coverage cannot be bound prior to our receipt of the deposit premium.

Sincerely,


Jeff Lawrentz
Underwriter

1124 Smith Street, Suite 4300
Charleston, West Virginia 25301
www.brim.wv.gov

(304) 766-2646
(304) 558-6004 FAX
(800) 345-4669 TOLL FREE WV

**City of Charleston
Premium Comparison
BRIT Program**

	Expiring 2019-2020	Renewal 2020-2021
Package	\$747,505	\$825,902
Hartford Excess Property	\$127,072	\$265,000
Boiler & Machinery	\$21,913	\$23,473
RMSC-TPA Service	\$103,720	\$103,720
AP Risk Management Service	\$35,000*	\$35,000*
Gallagher Broker Fee	\$37,500	\$40,000
Cyber Liability	\$20,356 (8/20/19-3/31/20) \$33,153 Annual	\$32,000
Tax	\$35,162.79	\$39,268.09
Total	\$1,128,228.79	\$1,364,363.09

*BRIT is offering \$15,000 loss control reimbursement (plus CSB pays \$10,000 of the total).

OPTIONAL – Safety National (Liability) and Chubb (Property-Crime)

Liability (includes APD)	\$702,270
Terrorism – Standalone	\$5,000
Property-Crime	\$368,000 – est. – declined due to unacceptable property inspections
Boiler & Machinery	\$23,473
RMSC-TPA Service	\$103,720
AP Risk Management Service	\$35,000
Gallagher Broker Fee	\$40,000
Cyber Liability	\$32,000
Tax	\$15,149.30
Total	\$1,324,612.30

Note: Safety National Liability does not include WC Buffer. Chubb Property has no margin clause or coinsurance. Chubb Property deductible is \$50,000 vs. BRIT deductible of \$25,000. Chubb quotation is an indication only at this time.

**City of Charleston
Historical Coverage and Pricing Summary**

2020 / 2021 Cost Summary:

Subject	15/16 Expiring Cost	16/17 Renewal	17/18 Renewal	18/19 Renewal	19/20 Renewal	20/21 Renewal
BRIT All Lines Aggregate (ALA) – Primary property and liability coverages	\$765,000	\$740,000	\$703,427	\$703,427	\$747,505	\$825,902
Terrorism (Property)	Included	Included	Included	Included	Included	Included
Terrorism (Liability)	Included	Included	Included	Included	Included	Included
Excess Property (Travelers)	\$93,111	\$93,111	\$93,038	\$96,654	\$127,072	\$265,000
Boiler and Machinery (Hartford Steam Boiler)	15,327	\$15,366	\$15,306	\$15,797	\$21,913	\$23,473
Premium Taxes (WVDOJ)	\$34,892	\$33,755	\$32,091	\$32,093	\$40,347	\$39,268.09
Loss Control Consulting Fee (CIS)	\$25,000	\$35,000*	\$35,000*	\$35,000*	\$35,000*	\$35,000*
AJG Placement Fee	\$37,500	\$37,500	\$37,500	\$37,500	\$37,500	\$40,000
Cyber Liability						\$32,000
Subtotal Cost	\$970,830	\$954,732	\$916,362	\$920,471	\$1,009,332	\$1,260,693.09
Loss Control Reimbursement (from BRIT)*	-\$25,000	-\$25,000	-\$25,000	-\$15,000	- \$15,000	- \$15,000
*Net Cost to The City of Charleston after reimbursement of Loss Control Fee	\$945,830	\$929,732	\$891,362	\$905,471	\$994,337	\$1,245,643.09

STANDALONE TPA FEES

TPA Workers' Compensation and Property/Casualty Claims Handling Contract Fee (RMSC)	15/16	16/17	17/18	18/19	19/20	20/21
	\$97,140	\$97,140	\$103,720	\$103,720	\$103,720	\$103,720

TOTAL (Including TPA Fees)	\$1,042,970	\$1,026,872	\$995,082	\$1,009,191	\$1,098,057	\$1,349,363
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DISCLAIMER: Coverage outlines used on this spreadsheet are only visuals to a basic understanding of coverages. If there is any conflict between the coverage statements and the actual insurance policy, the policy provisions will prevail.

Limits and Retention Summary:

Coverage	SIR	Total Insured Limit	Total Limits
General Liability	\$300,000	\$4,700,000	\$5,000,000
Auto Liability	\$300,000	\$4,700,000	\$5,000,000
Public Officials/Employment Practices Liability	\$300,000	\$4,700,000	\$5,000,000
Sexual Harassment	\$300,000	\$4,700,000	\$5,000,000
Sexual Abuse	\$300,000	\$4,700,000	\$5,000,000
Employee Benefits Liability	\$300,000	\$4,700,000	\$5,000,000
Law Enforcement	\$300,000	\$4,700,000	\$5,000,000
Workers' Compensation "Buffer Layer"	\$300,000	\$300,000	\$300,000
Property – Real and Personal Property	\$25,000	\$975,000	\$1,000,000
Excess Property	\$1,000,000	\$426,416,893	\$426,416,893
Terrorism (Property)	\$25,000	\$1,000,000	\$1,000,000
Terrorism (Liability)	\$100,000	\$5,000,000 per Loss; \$10,000,000 Maximum Limit	\$5,000,000
Crime – Employee Dishonesty, Depositors' Forgery/Alterations, Money and Securities – In/Out	\$100,000	\$900,000	\$1,000,000
Boiler and Machinery	\$5,000	\$50,000,000	\$50,000,000

Historical Summary of the City of Charleston's Package Account with Lloyd's of London

Policy Year	2011/ 2012	2012/ 2013	2013/ 2014	2014/ 2015	2015/ 2016	2016/ 2017	2017/ 2018	2018/ 2019	2019/ 2020	2020/ 2021
Package Premium	\$829,000	\$750,000	\$747,500	\$765,000	\$765,000	\$740,000	\$703,427	\$703,427	\$747,505	\$825,902
Loss Control Funds	\$20,000	\$20,000	\$20,000	\$25,000	\$25,000	\$35,000	\$35,000	\$35,000*	\$35,000*	\$35,000*
Aggregate Loss Fund	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,200,000
General Liability, Auto Liability, Public Officials & Law Enforcement Limits	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess
Self-Insured Retention Liability Lines Property/Auto Physical Damage	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR
WC/EPL Buffer Layer	\$200,000 Excess \$300,000	\$200,000 Excess \$300,000	\$200,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000
No. of Vehicles	427	431	441	442	448	461	489	466	495	495
Payroll	\$34,842,646	\$36,163,961	\$34,889,843	\$41,902,422	\$37,676,597	\$36,553,202	\$37,884,735	\$39,132,254	\$41,018,180	\$41,018,180
Total Insured Values	\$302,128,520	\$303,674,189	\$310,835,228	\$314,851,752	\$322,702,934	\$314,334,462	\$320,703,079	\$324,342,729	\$425,416,893	\$426,416,893

* Includes \$15,000 which is refunded to insured by the carrier.

DISCLAIMER: Coverage outlines used on this spreadsheet are only visuals to a basic understanding of coverages. If there is any conflict between the coverage statements and the actual insurance policy, the policy provisions will prevail.

Historical Claims Summary:

Policy Year	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21
Total Incurred	\$532,626	\$2,122,408	\$1,285,141	\$1,318,494	\$613,506	\$237,407	\$146,338	TBD
SIRs paid by The City of Charleston	\$527,842	\$2,122,408	\$1,282,823	\$1,200,334	\$510,680	\$138,465	\$42,782	TBD
Specific Excess Recoveries	\$0	\$567,019	\$467,400	\$384,598	\$0	\$52,500	\$75,000	TBD
Remaining Reserve	\$4,684	\$0	\$2,318	\$118,160	\$102,826	\$98,492	\$103,556	TBD

AssuredPartners - Commercial Insurance
Risk Management Services Company



City of Charleston

Historical P&C Summary

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Claim Status	1/31/2008	1/31/2009	1/31/2010	1/31/2010	1/31/2010	1/31/2010	1/31/2010	1/31/2010	1/31/2010	1/31/2010	1/31/2010	1/31/2010
Open Claims	0	0	0	0	0	1	1	2	9	9	8	10
Closed Claims	138	128	117	135	127	113	129	145	83	97	94	57
Total Claims	138	128	117	135	127	114	130	147	92	106	102	67

Claim Type	4	4	1	3	3	1	0	1	2	1	1	2
Property	53	38	44	45	46	27	36	48	31	34	44	14
Automobile Liability	10	5	2	4	14	15	2	9	5	7	7	4
Automobile Physical Damage	62	75	63	79	61	66	81	80	49	57	45	45
General Liability	0	0	0	0	0	0	2	0	0	0	0	0
Professional	8	5	7	4	2	5	8	9	5	7	4	1
Law Enforcement	1	1	0	0	1	0	1	0	0	0	1	1
Other Liability												

Claim Financial	\$ 505,133	\$ 479,976	\$ 734,387	\$ 676,137	\$ 1,094,329	\$ 532,626	\$ 2,122,408	\$ 1,285,141	\$ 1,318,494	\$ 613,506	\$ 237,407	\$ 146,338
Incurred	\$ 505,133	\$ 479,976	\$ 734,387	\$ 676,137	\$ 1,094,329	\$ 527,942	\$ 2,122,408	\$ 1,282,823	\$ 1,200,334	\$ 510,680	\$ 138,465	\$ 42,782
Paid	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,684	\$ -	\$ 2,318	\$ 118,160	\$ 102,826	\$ 98,942	\$ 103,556
Reserve	\$ 7,375	\$ 1,954	\$ 14,537	\$ 2,711	\$ 50,816	\$ 20,193	\$ 6,130	\$ 55,332	\$ 28,994	\$ 53,397	\$ 4,725	\$ 14,776
Recoveries	\$ -	\$ -	\$ -	\$ 314,206	\$ 379,158	\$ -	\$ 567,019	\$ 467,400	\$ 384,598	\$ -	\$ 52,500	\$ 75,000
Specific Excess Recoveries	\$ 497,758	\$ 478,022	\$ 719,850	\$ 359,220	\$ 664,355	\$ 507,749	\$ 1,549,259	\$ 760,091	\$ 786,742	\$ 457,283	\$ 81,240	\$ 28,006
Net Paid	\$ 497,758	\$ 478,022	\$ 719,850	\$ 359,220	\$ 664,355	\$ 512,433	\$ 1,549,259	\$ 762,409	\$ 904,902	\$ 560,109	\$ 180,182	\$ 56,562
Net Incurred												

RMSC
Risk Management Services Co.

AssuredPartners - Commercial Insurance
Risk Management Services Company



City of Charleston

Workers' Compensation Program
Self-Insured Program Results

	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
Claim Status	1/1/2006	1/1/2007	1/1/2008	1/1/2009	1/1/2010	1/1/2011	1/1/2012	1/1/2013	1/1/2014	1/1/2015	1/1/2016	1/1/2017	1/1/2018	1/1/2019
Open Claims	0	0	0	1	1	0	0	0	1	4	7	3	11	21
Closed Claims	119	108	109	79	93	123	132	140	107	95	99	93	74	6
Total Claims	119	108	109	80	94	123	132	140	108	99	101	96	85	27
Claim Type														
Med Only Claims	76	70	63	51	57	76	79	85	79	77	80	76	77	30
Lost Time Claims	43	38	46	29	37	45	53	55	29	22	22	23	36	5
Claim Financial														
Incurred	\$ 769,074	\$ 516,818	\$ 773,831	\$ 7,077,721	\$ 546,956	\$ 677,401	\$ 679,008	\$ 652,876	\$ 412,223	\$ 533,379	\$ 238,200	\$ 611,810	\$ 311,438	\$ 95,157
Paid	\$ 769,074	\$ 516,818	\$ 773,831	\$ 7,077,721	\$ 540,210	\$ 677,401	\$ 679,008	\$ 652,876	\$ 390,359	\$ 490,469	\$ 230,128	\$ 591,081	\$ 186,506	\$ 26,215
Reserve	\$ -	\$ -	\$ -	\$ 1,346,695	\$ 6,646	\$ -	\$ -	\$ -	\$ 21,864	\$ 16,910	\$ 8,072	\$ 20,729	\$ 124,532	\$ 68,943
Average Claim	\$ 6,483	\$ 4,785	\$ 7,099	\$ 25,972	\$ 5,819	\$ 5,598	\$ 5,144	\$ 4,663	\$ 3,817	\$ 5,388	\$ 2,358	\$ 6,243	\$ 3,664	\$ 3,524
WC Payroll	\$ 32,564,109	\$ 33,931,358	\$ 34,868,072	\$ 36,038,073	\$ 35,757,832	\$ 37,149,276	\$ 35,628,920	\$ 35,089,144	\$ 34,669,658	\$ 35,550,886	\$ 37,732,516	\$ 39,132,254	\$ 39,500,000	\$ 39,500,000
Basic Loss Ratio/500 payroll	2.362	1.523	2.219	5.785	1.530	1.823	1.906	1.861	1.189	1.459	0.633	1.563	0.788	0.243
# Claims Over \$25k	8	9	7	5	7	10	7	10	5	6	1	6	3	1
# Claims Over \$100k	1	0	2	1	0	0	1	1	0	1	0	1	0	0
Claims of Specific Attribution	0	0	0	\$ 1,347,773	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Net Incurred	\$ 769,074	\$ 516,818	\$ 773,831	\$ 809,948	\$ 546,956	\$ 677,401	\$ 679,008	\$ 652,876	\$ 412,223	\$ 533,379	\$ 238,200	\$ 611,810	\$ 311,438	\$ 95,157

RMSC
Risk Management Services Co.

Resolution No. 298-20

Introduced in Council:

Adopted by Council:

March 2, 2020

Introduced by:

Referred to:

Joseph Jenkins

Finance

1 Resolution No. 298-20 – Authorizing the Mayor or City Manager to submit an application to the
2 FEMA Assistance to Firefighter Grant Program in the amount of \$114,004, that includes the
3 required 10% match, and administer any funds awarded. The Charleston Fire Department will
4 use these funds to purchase 60 sets of bunker gear.

5

6 Be it Resolved by the Council of the City of Charleston, West Virginia:

7

8 The Mayor or City Manager is authorized to submit an application to the FEMA Assistance to
9 Firefighter Grant Program in the amount of \$114,004, that includes the required 10% match,
10 and administer any funds awarded. The Charleston Fire Department will use these funds to
11 purchase 60 sets of bunker gear.

12

Resolution No. 299-20

Introduced in Council

Passed by Council

March 2, 2020

Introduced by
Joseph Jenkins

Referred from
Finance Committee

1 Resolution No. 299-20 - Authorizing the Mayor or City Manager, subject to final review
2 by the City Attorney, to enter into contracts through Assured Partners of WV and Arthur
3 J. Gallagher Risk Management Services, Inc., at a price of \$1,364,363.09, for the City's
4 Risk Management and Property and Casualty Insurance coverage for the period March
5 31, 2020 through March 31, 2021, in accordance with the costs attached, and
6 specifically by rejecting all underinsured motorists coverage and accepting uninsured
7 motorists coverage with statutory minimum limits of \$25,000/\$50,000/\$25,000 only;
8 and Risk Management Services Co. (RMSC) for Third Party Administration of Workers
9 Compensation and Property/Casualty Claims in accordance with the costs attached and
10 a fee advance of \$103,720.00; and further authorizing the Mayor or City Manager to
11 sign the appropriate forms rejecting the underinsured motorists coverage and accepting
12 the uninsured motorists coverage.

13

14 Be it Resolved by the Council of the City of Charleston, West Virginia:

15

16 That the Mayor or City Manager is hereby authorized and directed, subject to final
17 review by the City Attorney, to enter into contracts through Assured Partners of WV and
18 Arthur J. Gallagher Risk Management Services, Inc., at a price of \$1,364,363.09, for the
19 City's Risk Management and Property and Casualty Insurance coverage for the period
20 March 31, 2020 through March 31, 2021, in accordance with the costs attached, and
21 specifically by rejecting all underinsured motorists coverage and accepting uninsured
22 motorists coverage with statutory minimum limits of \$25,000/\$50,000/\$25,000 only;
23 and Risk Management Services Co. (RMSC) for Third Party Administration of Workers
24 Compensation and Property/Casualty Claims in accordance with the costs attached and
25 a fee advance of \$103,720.00; and further authorizing the Mayor or City Manager to
26 sign the appropriate forms rejecting the underinsured motorists coverage and accepting
27 the uninsured motorists coverage.

28



**THE CITY OF CHARLESTON
PROPERTY AND CASUALTY RENEWAL
(Finance Committee presentation as of 2/24/20)**

I. MARKET UPDATE:

- A. Property
- B. Casualty/Excess Casualty/Auto

II. MARKETING ANALYSIS

III. RENEWAL SUMMARY:

- A. BRIT/Hartford renewal
- B. Safety National/Chubb alternative
- C. BRIM

IV. HISTORICAL ACCOUNT ANALYSIS

V. LOSS SUMMARY

QUESTIONS?

Global commercial insurance average increases reach double-digits: Marsh

By Erin Ayers, Advisen

Global average commercial insurance premium increases reached double-digits in the fourth quarter of 2019, up to nearly 11 percent driven by price hikes in the directors and officers (D&O) liability and property lines, according to Marsh's Global Insurance Market Quarterly report.

The 10.6 percent rise represents the largest year-over-year increase since Marsh launched its quarterly review in 2012 and the ninth consecutive quarter of average increases. All regions and lines of business showed average increases, with the highest average increase – 21 percent -- experienced in the Pacific region.

Broken down by line of insurance, the global composite increase represented pricing hikes of 13 percent in property, 18 percent in financial and professional liability, and three percent in casualty.

In the United States, property prices rose an average 18 percent, the highest average in the six-year history of Marsh's review. The broker also explained that capacity for catastrophe-exposed property risks has shrunk in the London and European markets.

In the U.S. casualty lines, excess liability price hikes of an average 10 percent and commercial auto increase of five percent drove the composite increase. Workers compensation prices decreased an average four percent in the fourth quarter, continuing a year-long trend.

Prices on U.S. financial and professional liability lines showed even more upward momentum, rising an average 15 percent, largely due to higher premiums for D&O coverage where the majority of insureds saw hikes of over 20 percent.

"Pricing continues to be impacted by increased litigation, with event-driven lawsuits in areas such as #MeToo, cyber breaches, social media, and safety," Marsh said, citing tighter terms, reduced capacity, and higher retention levels for buyers.

The tough environment for D&O risks could be seen across the world, with organizations in the U.K. seeing premium increase of 100 percent or higher. Similar conditions could be seen in the Pacific regions, where securities class actions are driving higher insurance prices.

Marsh reported that larger businesses, particularly those with U.S. or Australian exposure, generally experienced higher increases than smaller ones. The broker also said some D&O insurers are considering leaving the market.

For cyber insurance, Marsh reported an average three percent increase in the U.S.

"The impact of natural catastrophe losses and increasing concern about litigation trends have led to price increases for many insurance buyers. Global pricing has now increased every quarter for two years, and while capacity largely remains strong, there has been tightening in certain product lines and regions," said Dean Klisura, president of global placement and advisory services at Marsh.

Editor Erin Ayers can be reached at eyayers@advisen.com.

Insurers Drive Up Prices for U.S. Businesses

Publication Date 02/11/2020
Source: Dow Jones News Service

By Nicole Friedman and Leslie Scism

U.S. companies are paying more for insurance, a reversal after years of flat or declining rates for property and liability policies.

Insurers have raised prices aggressively in the past year on companies of all sizes across the country. And they have warned price hikes are likely to continue.

The turnabout underscores a challenging landscape for U.S. insurers following several years of large catastrophe losses and continued low interest rates, which have weighed on their investment returns.

Pretax operating income for the U.S. property-casualty insurance industry fell by 8% from 2014 to 2018, even as revenue from insurance premiums grew, according to ratings firm A.M. Best. Excluding investments and other income, the industry lost money from underwriting in 2016, 2017 and 2018.

A retreat from some accounts and lines of business by two major insurance players, American International Group Inc. and Lloyd's of London, has also helped drive prices higher, according to brokers and underwriters.

Texas Roadhouse Inc. was hit with price increases of more than 20% for some of its coverage.

"This is the first year we've seen where it really didn't matter what your loss history was," said Patrick Sterling, who oversees risk management for the restaurant chain.

"You've had no losses? You're still seeing the increases," he said. "And that certainly creates some frustration."

Prices on nearly every type of insurance are rising, according to insurers and brokers. An exception is workers' compensation, which is highly regulated by states. Excluding workers' compensation, rates for property-casualty insurance sold to businesses rose 6.7% from a year earlier on average in the first three quarters of 2019, on track for the highest annual increase since 2003, according to brokerage Willis Towers Watson.

The Children's Shelter, a nonprofit in San Antonio that works with foster children and children who have been abused, expected its insurance costs this year to rise from last year's \$176,000 because the organization grew. But when it received a renewal quote of \$750,000, "my mouth hit the ground," Chief Executive Annette Rodriguez said.

"We started having real conversations about, 'This is a deal breaker. We cannot maintain insurance premiums at this level,'" she said. The organization ended up buying coverage from a nonprofit insurer specializing in nonprofits for \$315,000.

In an earnings call last week, Chubb Ltd. Chief Executive Evan Greenberg listed rate increases ranging from 3% to 33% across its various products globally. Increases averaged 8% for U.S. commercial buyers. Some of Chubb's biggest hikes were for property, excess-casualty and management-liability insurance for large U.S. corporations.

"There's nothing that I see that tells me the momentum will slow," Mr. Greenberg said. "If anything, it's picked up."

Insurance is a cyclical industry. During periods without catastrophic claims, insurers compete for customers by lowering prices. Following large natural disasters or other big losses, they typically raise prices or reduce exposure to certain risks.

The current price increases are partly due to hurricanes, wildfires and other catastrophes in 2017 and 2018 that cost the global industry more than \$200 billion.

Even following these big events, insurers are well-capitalized and aren't in danger of running out of money to pay claims. But insurers' profits are being squeezed by low interest rates, which reduce income from the premiums they invest until needed to cover claims. They also face rising prices for their own insurance, so-called reinsurance.

"You keep hoping things are going to get better," said Bret Ahnell, executive vice president at FM Global, a specialist in property insurance.

Prices charged by FM Global declined steadily between 2003 and mid-2018 before starting to move higher. Industrywide, "people just finally said, 'We can't operate under these conditions anymore,'" Mr. Ahnell said.

Insurers say they are also paying more for noncatastrophe claims. Property losses from building fires and mechanical breakdowns have mounted, said Joseph Peiser, global head of broking at Willis Towers Watson.

Some insurers have responded by reducing the maximum coverage they will provide in a policy, he said. "Insurance companies are not willing to take a significant bet on any one company," he said.

In recent months, insurers have cited "social inflation" as a cause of increased liability-insurance claims. Industry executives say there is a greater tendency to sue insurers and for juries to hand out higher awards.

While insurers are used to lawsuits over big insurance policies, "what we're seeing now is the attorney participation spreading into...small accounts," said Travelers Cos. Chief Executive Alan Schnitzer on a January earnings call.

Joanne Doroshow, executive director of the Center for Justice & Democracy at New York Law School, disputed that insurers need to raise prices to address lawsuits or large jury payouts.

"There exists no litigation data whatsoever to support the notion that claims are spiking," she said.

Dual turnaround efforts by AIG and Lloyd's have also been a catalyst for price increases.

AIG has spent several years improving profit margins that suffered in the aftermath of its 2008 federal bailout, including reducing its commercial premium volume.

In 2016, AIG's net premiums written declined by more than 17% to about \$17 billion as the company began to overhaul its book of business.

Since then, the new leadership's moves include shrinking policy sizes by tens of billions of dollars in the aggregate, AIG President Peter Zaffino told investors in December. "The market has to absorb that," he said.

Write to Nicole Friedman at nicole.friedman@wsj.com and Leslie Scism at leslie.scism@wsj.com

City of Charleston WV, Analysis of Current Market Conditions

Casualty Insurance

We realize that city officials are frustrated as the result of current market conditions. A year ago there were more competitive options. Today, however, these options have been seriously reduced. The casualty insurance market place has reexamined its appetite for risk and many have retreated from various areas of exposure. One such area is municipal and public risk. The reasons are many, but here are several that resonate most:

- Law Enforcement Liability
- Fire and Emergency Responders
- Large Automobile Schedules

The city currently utilizes a sophisticated all lines aggregate insurance program. There are a limited number of insurers who offer this type of coverage. There are a limited number of first dollar insurers that entertain municipal risks but reverting to first dollar coverages would add hundreds of thousands of dollars to the City's insurance costs, so we have not pursued this market segment.

We have approached four qualified insurers who can provide a similar program of insurance to that which The City currently purchases.

- Brit
- Safety National
- Argonaut Insurance Co.
- Old Republic Insurance Co.

The list below shows markets we contracted but were not interested in quoting municipal risks or could not be competitive.

- Great American Insurance
- Evanston insurance Co.
- Hallmark Specialty
- Berkley
- Markel

Property Insurance

Addressing the property is another matter. Charleston is located at the confluence of the Elk and Kanawha Rivers making it highly flood susceptible. FEMA Flood Maps show most of the City is in high risk flood hazard zones. This fact has been overlooked in the past, but insurers are scrutinizing prospective insureds statement of values with far more intensity. Weather patterns especially in the Midwest have changed drastically over the past several years, causing insurers to reevaluate their catastrophic exposures. This is particularly evident in how insurers are looking at the perils of wind, hail, and flood. The losses resulting from these insured perils have been unprecedented in the past several years.

Simply stated, insurers have revised their catastrophic maps which take into account a more realistic picture of a probable maximum loss. This new approach is driving premiums upward and reducing available capacity, which reduces the limits that an insurer can offer.

We have contacted over 40 property insurers but most declined because of exposure issues and their inability to be competitive (see attached list).

The insurers most likely to be competitive are:

- Hartford - Quoted
- Travelers - Quoted
- Chubb (ACE) - Declined

We are awaiting their proposals.

CARRIER	COVERAGE	CARRIER RESPONSE	CARRIER REASON FOR RESPONSE
Hartford	Excess Property	Quote Pending	Quoted
FM Global	Excess Property	Declined	Not Competitive
Chubb	Property	Quote Pending	Declined after property inspections
Travelers	Excess Property	Quote Pending	Quoted
XL	Excess Property	Declined	Not Competitive
AmRISC	Excess Property	Declined	Declined due to non-CAT, CAT only market
Arch Specialty	Excess Property	Declined	Quota Share
Arrowhead	Excess Property	Declined	Quota Share
Aspen	Excess Property	Declined	Quota Share
Avondale (Lloyds)	Excess Property	Declined	Quota Share
AWAC	Excess Property	Declined	Quota Share
Axis Specialty	Excess Property	Declined	Quota Share
Beazley	Excess Property	Declined	Quota Share
Berkshire E&S	Excess Property	Declined	Quota Share
Catalytic	Excess Property	Declined	Declined due to non-CAT, CAT only
Colony	Excess Property	Declined	Quota Share
Commonwealth	Excess Property	Declined	Quota Share
Continental Underwriters (Houston Casualty)	Excess Property	Declined	Pricing not competitive
Endurance Specialty	Excess Property	Declined	Class of Business
Everest/Partner Re	Excess Property	Declined	Class of Business
Gen Star	Excess Property	Declined	Class of Business
Global Excess	Excess Property	Declined	Class of Business
Hallmark	Excess Property	Declined	Class of Business
Hanover	Excess Property	Declined	Class of Business
ICAT	Excess Property	Declined	Declined due to non-CAT, CAT only
Ironshore	Excess Property	Declined	Class of Business
James River	Excess Property	Declined	Class of Business

Kinsale	Excess Property	Declined	Class of Business
MAXUM Indemnity	Excess Property	Declined	Class of Business
Merit	Excess Property	Declined	Pricing
Mitsui	Excess Property	Declined	Class of Business
Munich	Excess Property	Declined	Quota Share
Navigators	Excess Property	Declined	Class of Business
Northfield	Excess Property	Declined	Class of Business
One Beacon/Homeland	Excess Property	Declined	Class of Business
Rivington	Excess Property	Declined	Class of Business
RLI / Mt Hawley	Excess Property	Declined	Class of Business
RSUI	Excess Property	Declined	Class of Business
Seneca	Excess Property	Declined	Quota Share
Starr Specialty	Excess Property	Declined	Class of Business
Swiss E&S	Excess Property	Declined	Quota Share
United National/Diamond	Excess Property	Declined	Class of Business
Validus (MGA)	Excess Property	Declined	Class of Business
Velocity	Excess Property	Declined	Declined due to non-CAT, CAT only
Ventus	Excess Property	Declined	Declined due to non-CAT, CAT only
WKFC (Flood, Hab, Vacants, Mfg)	Excess Property	Declined	Class of Business
XL E&S	Excess Property	Declined	Class of Business

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
BOARD OF RISK AND INSURANCE MANAGEMENT



John A. Myers
Cabinet Secretary

Mary Jane Pickens
Executive Director
Deputy Cabinet Secretary

October 22, 2019

Assured Partners Inc.
Frank Baer
340 MacCorkle Ave. SE
Charleston, WV 25314

VIA FACSIMILIE TO: scanned & emailed

Re: City of Charleston

Dear Mr. Baer:

As per your request, the following is a breakdown of the quotation you requested for obtaining insurance coverage through the WV Board of Risk and Insurance Management (BRIM) for the above named risk:

LIABILITY COVERAGE PREMIUM	\$	10,799,895
AUTO COVERAGE PREMIUM	\$	632,908
MEDICAL MALPRACTICE PREMIUM	\$	
PROPERTY COVERAGE PREMIUM	\$	760,402
TOTAL ANNUAL PREMIUM	\$	12,193,205
DEPOSIT PREMIUM	\$	3,048,301

This quotation is provided in accordance with the standard coverage provided by the Board of Risk and Insurance Management and may not be responsive to all coverage requested in the applications submitted. Please review coverage closely and advise your client accordingly. For your convenience, the policies are available for review on our website (www.brim.wv.gov). Also, we are not in a position to provide "Prior Acts" coverage to extend the reporting period of any current "Claims Made" policy. Additionally, a deductible of \$2,500 per occurrence is applicable to both liability and property coverage.

If the entity wishes to be covered through this program, please send a letter stating the following: you desire coverage listing the effective date; identify the agent of record and enclose a check for the deposit premium listed above to WV BRIM, PO Box 1373, Charleston, WV 25325. Upon receipt of the letter and a check, we will forward to you a Certificate of Insurance. Coverage cannot be bound prior to our receipt of the deposit premium.

Sincerely,


Jeff Lawrentz
Underwriter

1124 Smith Street, Suite 4300
Charleston, West Virginia 25301
www.brim.wv.gov

(304) 766-2646
(304) 558-6004 FAX
(800) 345-4669 TOLL FREE WV

**City of Charleston
Premium Comparison
BRIT Program**

	Expiring 2019-2020	Renewal 2020-2021
Package	\$747,505	\$825,902
Hartford Excess Property	\$127,072	\$265,000
Boiler & Machinery	\$21,913	\$23,473
RMSC-TPA Service	\$103,720	\$103,720
AP Risk Management Service	\$35,000*	\$35,000*
Gallagher Broker Fee	\$37,500	\$40,000
Cyber Liability	\$20,356 (8/20/19-3/31/20) \$33,153 Annual	\$32,000
Tax	\$35,162.79	\$39,268.09
Total	\$1,128,228.79	\$1,364,363.09

*BRIT is offering \$15,000 loss control reimbursement (plus CSB pays \$10,000 of the total).

OPTIONAL – Safety National (Liability) and Chubb (Property-Crime)

Liability (includes APD)	\$702,270
Terrorism – Standalone	\$5,000
Property-Crime	\$368,000 – est. – declined due to unacceptable property inspections
Boiler & Machinery	\$23,473
RMSC-TPA Service	\$103,720
AP Risk Management Service	\$35,000
Gallagher Broker Fee	\$40,000
Cyber Liability	\$32,000
Tax	\$15,149.30
Total	\$1,324,612.30

Note: Safety National Liability does not include WC Buffer. Chubb Property has no margin clause or coinsurance. Chubb Property deductible is \$50,000 vs. BRIT deductible of \$25,000. Chubb quotation is an indication only at this time.

City of Charleston
Historical Coverage and Pricing Summary

2020 / 2021 Cost Summary:

Subject	15/16 Expiring Cost	16/17 Renewal	17/18 Renewal	18/19 Renewal	19/20 Renewal	20/21 Renewal
BRIT All Lines Aggregate (ALA) – Primary property and liability coverages	\$765,000	\$740,000	\$703,427	\$703,427	\$747,505	\$825,902
Terrorism (Property)	Included	Included	Included	Included	Included	Included
Terrorism (Liability)	Included	Included	Included	Included	Included	Included
Excess Property (Travelers)	\$93,111	\$93,111	\$93,038	\$96,654	\$127,072	\$265,000
Boiler and Machinery (Hartford Steam Boiler)	15,327	\$15,366	\$15,306	\$15,797	\$21,913	\$23,473
Premium Taxes (WVDOJ)	\$34,892	\$33,755	\$32,091	\$32,093	\$40,347	\$39,268.09
Loss Control Consulting Fee (CIS)	\$25,000	\$35,000*	\$35,000*	\$35,000*	\$35,000*	\$35,000*
AJG Placement Fee	\$37,500	\$37,500	\$37,500	\$37,500	\$37,500	\$40,000
Cyber Liability						\$32,000
Subtotal Cost	\$970,830	\$954,732	\$916,362	\$920,471	\$1,009,332	\$1,260,693.09
Loss Control Reimbursement (from BRIT)*	-\$25,000	-\$25,000	-\$25,000	-\$15,000	- \$15,000	- \$15,000
*Net Cost to The City of Charleston after reimbursement of Loss Control Fee	\$945,830	\$929,732	\$891,362	\$905,471	\$994,337	\$1,245,643.09

STANDALONE TPA FEES

TPA Workers' Compensation and Property/Casualty Claims Handling Contract Fee (RMSC)	15/16	16/17	17/18	18/19	19/20	20/21
	\$97,140	\$97,140	\$103,720	\$103,720	\$103,720	\$103,720

TOTAL (Including TPA Fees)	\$1,042,970	\$1,026,872	\$995,082	\$1,009,191	\$1,098,057	\$1,349,363
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DISCLAIMER: Coverage outlines used on this spreadsheet are only visuals to a basic understanding of coverages. If there is any conflict between the coverage statements and the actual insurance policy, the policy provisions will prevail.

Limits and Retention Summary:

Coverage	SIR	Total Insured Limit	Total Limits
General Liability	\$300,000	\$4,700,000	\$5,000,000
Auto Liability	\$300,000	\$4,700,000	\$5,000,000
Public Officials/Employment Practices Liability	\$300,000	\$4,700,000	\$5,000,000
Sexual Harassment	\$300,000	\$4,700,000	\$5,000,000
Sexual Abuse	\$300,000	\$4,700,000	\$5,000,000
Employee Benefits Liability	\$300,000	\$4,700,000	\$5,000,000
Law Enforcement	\$300,000	\$4,700,000	\$5,000,000
Workers' Compensation "Buffer Layer"	\$300,000	\$300,000	\$300,000
Property – Real and Personal Property	\$25,000	\$975,000	\$1,000,000
Excess Property	\$1,000,000	\$426,416,893	\$426,416,893
Terrorism (Property)	\$25,000	\$1,000,000	\$1,000,000
Terrorism (Liability)	\$100,000	\$5,000,000 per Loss; \$10,000,000 Maximum Limit	\$5,000,000
Crime – Employee Dishonesty, Depositors' Forgery/Alterations, Money and Securities – In/Out	\$100,000	\$900,000	\$1,000,000
Boiler and Machinery	\$5,000	\$50,000,000	\$50,000,000

Historical Summary of the City of Charleston's Package Account with Lloyd's of London

Policy Year	2011/ 2012	2012/ 2013	2013/ 2014	2014/ 2015	2015/ 2016	2016/ 2017	2017/ 2018	2018/ 2019	2019/ 2020	2020/ 2021
Package Premium	\$829,000	\$750,000	\$747,500	\$765,000	\$765,000	\$740,000	\$703,427	\$703,427	\$747,505	\$825,902
Loss Control Funds	\$20,000	\$20,000	\$20,000	\$25,000	\$25,000	\$35,000	\$35,000	\$35,000*	\$35,000*	\$35,000*
Aggregate Loss Fund	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,100,000	\$1,200,000
General Liability, Auto Liability, Public Officials & Law Enforcement Limits	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess	\$4,700,000 Excess
Self-Insured Retention Liability Lines Property/Auto Physical Damage	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR	\$300,000 SIR \$25,000 SIR
WC/EPL Buffer Layer	\$200,000 Excess \$300,000	\$200,000 Excess \$300,000	\$200,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000	\$300,000 Excess \$300,000
No. of Vehicles	427	431	441	442	448	461	489	466	495	495
Payroll	\$34,842,646	\$36,163,961	\$34,889,843	\$41,902,422	\$37,676,597	\$36,553,202	\$37,884,735	\$39,132,254	\$41,018,180	\$41,018,180
Total Insured Values	\$302,128,520	\$303,674,189	\$310,835,228	\$314,851,752	\$322,702,934	\$314,334,462	\$320,703,079	\$324,342,729	\$425,416,893	\$426,416,893

* Includes \$15,000 which is refunded to insured by the carrier.

DISCLAIMER: Coverage outlines used on this spreadsheet are only visuals to a basic understanding of coverages. If there is any conflict between the coverage statements and the actual insurance policy, the policy provisions will prevail.

Historical Claims Summary:

Policy Year	2013/14	2014/15	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21
Total Incurred	\$532,626	\$2,122,408	\$1,285,141	\$1,318,494	\$613,506	\$237,407	\$146,338	TBD
SIRs paid by The City of Charleston	\$527,842	\$2,122,408	\$1,282,823	\$1,200,334	\$510,680	\$138,465	\$42,782	TBD
Specific Excess Recoveries	\$0	\$567,019	\$467,400	\$384,598	\$0	\$52,500	\$75,000	TBD
Remaining Reserve	\$4,684	\$0	\$2,318	\$118,160	\$102,826	\$98,492	\$103,556	TBD

**AssuredPartners - Commercial Insurance
Risk Management Services Company**



City of Charleston

Historical P&C Summary

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
<i>Claim Status</i>	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020
Open Claims	0	0	0	0	0	1	1	2	9	9	8	10
Closed Claims	138	128	117	135	127	113	129	145	83	97	94	57
Total Claims	138	128	117	135	127	114	130	147	92	106	102	67

Claim Type

Property	4	4	1	3	3	1	0	1	2	1	1	2
Automobile Liability	53	38	44	45	46	27	36	48	31	34	44	14
Automobile Physical Damage	10	5	2	4	14	15	2	9	5	7	7	4
General Liability	62	75	63	79	61	66	81	80	49	57	45	45
Professional	0	0	0	0	0	0	2	0	0	0	0	0
Law Enforcement	8	5	7	4	2	5	8	9	5	7	4	1
Other Liability	1	1	0	0	1	0	1	0	0	0	1	1

Claim Financial

Incurred	\$ 505,133	\$ 479,976	\$ 734,387	\$ 676,137	\$ 1,094,329	\$ 532,626	\$ 2,122,408	\$ 1,285,141	\$ 1,318,494	\$ 613,506	\$ 237,407	\$ 146,338
Paid	\$ 505,133	\$ 479,976	\$ 734,387	\$ 676,137	\$ 1,094,329	\$ 527,942	\$ 2,122,408	\$ 1,282,823	\$ 1,200,334	\$ 510,680	\$ 138,465	\$ 42,782
Reserve	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,684	\$ -	\$ 2,318	\$ 118,160	\$ 102,826	\$ 98,942	\$ 103,556
Recoveries	\$ 7,375	\$ 1,954	\$ 14,537	\$ 2,711	\$ 50,816	\$ 20,193	\$ 6,130	\$ 55,332	\$ 28,994	\$ 53,397	\$ 4,725	\$ 14,776
Specific Excess Recoveries	\$ -	\$ -	\$ -	\$ 314,206	\$ 379,158		\$ 567,019	\$ 467,400	\$ 384,598	\$ -	\$ 52,500	\$ 75,000
Net Paid	\$ 497,758	\$ 478,022	\$ 719,850	\$ 359,220	\$ 664,355	\$ 507,749	\$ 1,549,259	\$ 760,091	\$ 786,742	\$ 457,283	\$ 81,240	\$ 28,006
Net Incurred	\$ 497,758	\$ 478,022	\$ 719,850	\$ 359,220	\$ 664,355	\$ 512,433	\$ 1,549,259	\$ 762,409	\$ 904,902	\$ 560,109	\$ 180,182	\$ 56,562

**AssuredPartners - Commercial Insurance
Risk Management Services Company**



City of Charleston

**Workers' Compensation Program
Self-Insured Program Results**

	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011	2011-2012	2012-2013	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019	2019-2020
<i>Claim Status</i>	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020	1/31/2020
Open Claims	0	0	0	1	1	0	0	0	1	4	2	3	11	21
Closed Claims	119	108	109	79	93	121	132	140	107	95	99	95	74	6
Total Claims	119	108	109	80	94	121	132	140	108	99	101	98	85	27

<i>Claim Type</i>	76	70	63	51	57	76	79	85	79	77	80	78	77	30
Med Only Claims	76	70	63	51	57	76	79	85	79	77	80	78	77	30
Lost Time Claims	43	38	46	29	37	45	53	55	29	22	22	23	16	5

<i>Claim Financial</i>	\$ 769,074	\$ 516,818	\$ 773,831	\$ 2,077,721	\$ 546,956	\$ 677,401	\$ 679,008	\$ 652,876	\$ 412,223	\$ 533,379	\$ 238,200	\$ 611,810	\$ 311,438	\$ 95,157
Incurred	\$ 769,074	\$ 516,818	\$ 773,831	\$ 2,077,721	\$ 546,956	\$ 677,401	\$ 679,008	\$ 652,876	\$ 412,223	\$ 533,379	\$ 238,200	\$ 611,810	\$ 311,438	\$ 95,157
Paid	\$ 769,074	\$ 516,818	\$ 773,831	\$ 731,026	\$ 540,310	\$ 677,401	\$ 679,008	\$ 652,876	\$ 390,359	\$ 493,469	\$ 230,128	\$ 591,081	\$ 186,906	\$ 26,215
Reserve	\$ -	\$ -	\$ -	\$ 1,346,695	\$ 6,646	\$ -	\$ -	\$ -	\$ 21,864	\$ 39,910	\$ 8,072	\$ 20,729	\$ 124,532	\$ 68,942
Average Claim	\$ 6,463	\$ 4,785	\$ 7,099	\$ 25,972	\$ 5,819	\$ 5,598	\$ 5,144	\$ 4,663	\$ 3,817	\$ 5,388	\$ 2,358	\$ 6,243	\$ 3,664	\$ 3,524
WC Payroll	\$ 32,564,109	\$ 33,931,358	\$ 34,868,072	\$ 36,038,073	\$ 35,757,832	\$ 37,149,278	\$ 35,628,920	\$ 35,089,144	\$ 34,669,658	\$ 36,550,886	\$ 37,732,516	\$ 39,132,254	\$ 39,500,000	\$ 39,500,000
Basic Loss Rate/\$100 payroll	2.362	1.523	2.219	5.765	1.530	1.823	1.906	1.861	1.189	1.459	0.631	1.563	0.788	0.241
# Claims Over \$25k	8	9	7	5	7	10	7	10	5	6	1	6	3	1
# Claims Over \$100k	1	0	2	1	0	0	1	1	0	1	0	1	0	0
Excess of Specific Retention	0	0	0	\$ 1,167,773	0	0	0	0	0	0	0	0	0	0
Net Incurred	\$ 769,074	\$ 516,818	\$ 773,831	\$ 909,948	\$ 546,956	\$ 677,401	\$ 679,008	\$ 652,876	\$ 412,223	\$ 533,379	\$ 238,200	\$ 611,810	\$ 311,438	\$ 95,157

RMSC
Risk Management Services Co.

Resolution No. 300-20

Introduced in Council:

March 2, 2020

Introduced by:

Joseph Jenkins

Adopted by Council:

Referred to:

Finance

Resolution No. 300-20 - Authorizing the Mayor or City Manager to take all necessary steps to exercise the optional redemption of the Charleston Building Commission (West Virginia) Public Safety Center Lease-Revenue Refunding Bonds, Series 2009A and the Charleston Building Commission (West Virginia) Lease-Revenue Refunding Bonds (Center for Arts and Sciences of West Virginia Project), Series 2010.

Now, therefore, be it Resolved by the Council of the City of Charleston, West Virginia:

That the Mayor and City Manager are authorized to take all necessary steps to exercise the optional redemption of the Charleston Building Commission (West Virginia) Public Safety Center Lease-Revenue Refunding Bonds, Series 2009A and the Charleston Building Commission (West Virginia) Lease-Revenue Refunding Bonds (Center for Arts and Sciences of West Virginia Project), Series 2010. Specifically, the Mayor and City Manager are authorized to direct the Charleston Building Commission to exercise the optional redemption, provide the required certificate to the Bond Trustee on behalf of the Charleston Building Commission, and make any payments necessary to redeem the bonds and pay any reasonable costs, fees, and expenses of the Bond Trustee and the Charleston Building Commission in connection with the redemption.

Resolution No. 301-20

Introduced in Council:

Adopted by Council:

March 2, 2020

Introduced by:

Referred to:

Joseph Jenkins

Finance

1 Resolution No. 301-20 – Authorizing the Mayor or City Manager to purchase a Class 7 Grand
2 Cherokee WKJH74 utility vehicle from Stephens Auto Center for \$26,059 pursuant to a
3 competitively-sourced state-wide contract with the West Virginia Purchasing Division. The
4 vehicle will replace a fleet vehicle (Unit 508) within the City Engineering Department pursuant
5 to the City’s vehicle life-cycle replacement schedule.

6

7 Be it Resolved by the Council of the City of Charleston, West Virginia:

8

9 The Mayor or City Manager is authorized to purchase a Class 7 Grand Cherokee WKJH74 utility
10 vehicle from Stephens Auto Center for \$26,059 pursuant to a competitively-sourced state-wide
11 contract with the West Virginia Purchasing Division. The vehicle will replace a fleet vehicle (Unit
12 508) within the City Engineering Department pursuant to the City’s vehicle life-cycle
13 replacement schedule.

**Class 7 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Jeep
Model Name & Number: Grand Cherokee WKJH74

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 7300 lbs. max.
Engine: 6 cylinder minimum

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PSC	Billet Silver
PW7	Bright White
PXJ	Diamond Black
PAU	Granite Crystal
PDN	Sting Gray
PRV	Velvet Red
PUW	Walnut Brown

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	18	\$26,059.00	\$38,128.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)

N/A

FOB Other than Metro Charleston - Per Mile

\$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

Resolution No. 302-20

Introduced in Council:

March 2, 2020

Introduced by:

Joseph Jenkins

Adopted by Council:

Referred to:

Finance

1 Resolution No. 302-20 – Authorizing the Mayor or City Manager to purchase a Class 8 Grand
2 Cherokee WKJH74 utility vehicle from Stephens Auto Center for \$28,924 pursuant to a
3 competitively-sourced state-wide contract with the West Virginia Purchasing Division. The
4 vehicle will replace a fleet vehicle (Unit 1101) within the Department of Homeland Security and
5 Emergency Management pursuant to the City’s vehicle life-cycle replacement schedule.

6

7 Be it Resolved by the Council of the City of Charleston, West Virginia:

8

9 The Mayor or City Manager is authorized to purchase a Class 8 Grand Cherokee WKJH74 utility
10 vehicle from Stephens Auto Center for \$28,924 pursuant to a competitively-sourced state-wide
11 contract with the West Virginia Purchasing Division. The vehicle will replace a fleet vehicle (Unit
12 1101) within the Department of Homeland Security and Emergency Management pursuant to
13 the City’s vehicle life-cycle replacement schedule.

14

**Class 8 - Automobile
Mid Size Utility**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA Jeep
Model Name & Number: Grand Cherokee WKJH74

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification: Mid Size Utility
Drive: 4 Wheel/All Wheel with High and Low Range
Passenger seating: 5 minimum (including driver)
Doors: 4, minimum
Wheelbase: 109 in., minimum
GVWR: 6100 lbs. min, 7300 lbs. max.
Engine: 6 cylinder, Minimum
Off Road Package: Includes but not limited to: Limited Slip rear, axle traction lock differential, heavy duty engine cooling, skid plates, gas shocks, tow hooks and all terrain tires.
Tow Package: Installed Hitch & Wiring
Slush/All-Weather Mats: Installed: Driver, Passenger, Cargo Areas

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PSC	Billet Silver
PW7	Bright White
PXI	Diamond Black
PAU	Granite Crystal
PDN	Sting Gray
PRV	Velvet Red
PUW	Walnut Brown

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:

Vehicle fuel type	EPA HIGHWAY MPG Rating	EPA CITY MPG Rating	Unit Price	Total Life Cycle Cost
Gasoline	25	18	\$28,924.00	\$40,993.44
Flex-fuel				
Diesel				
CNG/Bifuel				
Hybrid				

***Options:**

FOB Dealership: (Deduct)

N/A

FOB Other than Metro Charleston - Per Mile

\$ 2.00

***Note - The above delivery "options" above are not evaluated as part of the award.**

Resolution No. 303-20

Introduced in Council:

March 2, 2020

Introduced by:

Joseph Jenkins

Adopted by Council:

Referred to:

Finance

1 Resolution No. 303-20 – Authorizing the Mayor or City Manager to purchase a Class 31 Ram
2 3500 D28L92 truck from Stephens Auto Center for \$34,365 pursuant to a competitively-sourced
3 state-wide contract with the West Virginia Purchasing Division. The vehicle will replace a fleet
4 vehicle (Unit 18) within the Street Department pursuant to the City’s vehicle life-cycle
5 replacement schedule.

6

7 Be it Resolved by the Council of the City of Charleston, West Virginia:

8

9 The Mayor or City Manager is authorized to purchase a Class 31 Ram 3500 D28L92 truck from
10 Stephens Auto Center for \$34,365 pursuant to a competitively-sourced state-wide contract
11 with the West Virginia Purchasing Division. The vehicle will replace a fleet vehicle (Unit 18)
12 within the Street Department pursuant to the City’s vehicle life-cycle replacement schedule.

13

**Class 31 - Automobile
1 Ton, Dual Rear Wheel, Crew Cab**

Vendor Name: Stephens Auto Center
Manufacturer/Brand: FCA
Model Name & Number: Ram 3500 D28L92

Vendor Contact: Mike Ballard
Phone No.: 304-369-2411
Email: mballard@stephensauto.com

Vehicle Requirements:

Classification:	1 Ton Dual Rear wheel Crew Cab
Drive:	4 Wheel Drive
Passenger seating:	Minimum of 5(including driver)
Doors:	4, minimum
Wheelbase:	158" - 170"
GVWR:	13,000 minimum
Engine:	Minimum 6.5 Liter Turbo Diesel with Engine Block Heater; 8 cylinder Gasoline
Torque:	Minimum of 765 lb. ft.
Rear Axle:	Minimum 3.73 Ratio (gas), Minimum 3.42 (diesel). Must Include Limited Slip/Traction Lock with Dual Rear Wheels
Tow Capacity:	19,000 lbs. minimum
Tow Package:	Installed Receiver Hitch & 7-pin Wiring, Trailer Tow Side Electric Mirrors, Factory Installed Electric Trailer Brake Controller
Slush/All weather Mats	Installed on driver and passenger front and second row, except where vinyl floor covering is present.
Bed:	Spray-In bed liner only
Additional Requirements:	Installed Side Step Bars, All-Season Tires, Full size spare, frame mounted with jack

Manufacturer's Standard Available Colors	
Standard Color Code	Color Description
PW7	Bright White
PR4	Flame Red

Additional Requirements:

The vehicle bid shall include the standard equipment requirements as required in section 3.1.1.1 of the specification.

Vendor Bid Response:	
Vehicle Fuel Type	Unit Price
Gasoline	\$ 34,365.00
Diesel	\$ 42,616.00

Options:

FOB Dealership: (Deduct)

FOB Other than Metro Charleston - Per Mile

N/A
 \$ 2.00

*Note - The above delivery "options" above are not evaluated as part of the award.

Resolution No. 305-20

Introduced in Council:

Adopted by Council:

March 2, 2020

March 2, 2020

Introduced by:

Referred to:

Joseph Jenkins

Finance

1 Resolution No. 305-20 – Authorizing the Mayor or City Manager to purchase 20 portable
2 basketball goals from SNA Sports Croup, LLC, of Grand Rapids, MI, in the amount of \$142,760
3 as the result of a competitive bidding process. The goals will be used within the Charleston
4 Coliseum & Convention Center to promote sports tourism activity.

5

6 Be it Resolved by the Council of the City of Charleston, West Virginia:

7

8 The Mayor or City Manager is authorized to purchase 20 portable basketball goals from SNA
9 Sports Croup, LLC, of Grand Rapids, MI, in the amount of \$142,760 as the result of a
10 competitive bidding process.

Portable Basketball Goals for the Charleston Coliseum

Project No. 2020-006

Bid Opening: February 19, 2020 @ 11:30am

	SNA Sports Group LLC	BPI	Griffin Sports Equipment	Mateflex
	601 Three Mile Rd. NW, Suite A	109-B College Place	218 Front Street	2007 Beechgrove Place
	Grand Rapids, MI 49544	Norfolk, VA 23510	New Richmond, OH 45157	Utica, NY 13501
	P: (800) 823-0182	P: (866) 621-3865	P: (513) 349-3359	P: (315) 733-1412
	jpeterston@snasportsgroup.com	kevin@basketballproductsinternational.com	griffinsports317@gmail.com	kwheelock@mateflex.com
Project Total	\$142,760.00	\$143,000.00	\$148,500.00	\$149,920.00
Local Vendor Preference (\$5,000)	N/A	N/A	N/A	N/A
Project Completion	56 days	90 days	60 days	60 days
Successful Bidder	✓			

Resolution No. 306-20

Introduced in Council:

March 2, 2020

Introduced by:

Joseph Jenkins

Adopted by Council:

Referred to:

Finance

1 Resolution No. 306-20 – Authorizing the Mayor or City Manager to purchase 2 new, unused
2 2020 Pursuit Ready F150 4X4 Pickup Trucks for the Charleston Fire Department from Thornhill
3 Ford, in the amount of \$71,012.56 as the result of a competitive bidding process.

4

5 Be it Resolved by the Council of the City of Charleston, West Virginia:

6

7 The Mayor or City Manager is authorized to purchase 2 new, unused 2020 Pursuit Ready F150
8 4X4 Pickup Trucks for the Charleston Fire Department from Thornhill Ford, in the amount of
9 \$71,012.56 as the result of a competitive bidding process.

10

Purchase of Two (2) F150 Pickup Trucks for the Fire Department

Project No. 2020-004

Bid Opening: February 27, 2020 @ 11:00am

	Thornhill Ford	Stephens Auto Center	
	500 Ford Fairlane	PO Box 278	
	Chapmanville, WV 25508	Danville, WV 25053	
	P: (304) 855-8300	P: (304) 369-2411	
	ceellis@mail.com	mballard@stephensauto.com	
Project Total	\$71,012.56	\$71,932.00	
Local Vendor Preference (4%)	N/A	N/A	
Project Completion	90-120 days	90-120 days	
Successful Bidder			

Resolution No. 307-20

Introduced in Council:

Adopted by Council:

March 2, 2020

Introduced by:

Referred to:

Joseph Jenkins

Finance

1 Resolution No. 307-20 – Authorizing the Mayor or City Manager to purchase 20 sets of bunker
2 gear from Red Hot Fire Equipment Co., in the amount of \$38,001.20 as the result of a
3 competitive bidding process. The gear (jackets and trousers) will be used for structural
4 firefighting for the Charleston Fire Department.

5

6 Be it Resolved by the Council of the City of Charleston, West Virginia:

7

8 The Mayor or City Manager is authorized to purchase 20 sets of bunker gear from Red Hot Fire
9 Equipment Co., in the amount of \$38,001.20 as the result of a competitive bidding process.

Purchase (20) Sets of Bunker Gear for the Fire Department

Project No. 2020-007

Bid Opening: February 27, 2020 @ 10:30am

	Red Hot Fire Equipment Co	Finley Fire	
	1515 Lower Gragston Creek Road	5255 N State Route 60 NW	
	Prichard, WV 25555	McConnelsville, OH 43756	
	P: (304) 266-2491	P: (304) 482-2944	
	jsmith@redhotfireequipment.com	jparsons@finleyfire.com	
Project Total	\$38,001.20	\$43,100.00	
Local Vendor Preference (4%)	N/A	(\$1,724.00) \$41,376.00	
Project Completion	60 days	90 days	
Successful Bidder			